

Cooperative Game Theory: The Core

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1 The Core

Given a cooperative game (N, v) , recall the following definitions from the note “Cooperative Game Theory: Characteristic Functions, Allocations, Marginal Contribution”:

- (i) an *allocation* is a collection (x_1, x_2, \dots, x_n) of numbers;
- (ii) an allocation (x_1, x_2, \dots, x_n) is *individually rational* if $x_i \geq v(\{i\})$ for all i ;
- (iii) an allocation (x_1, x_2, \dots, x_n) is *efficient* if $\sum_{i=1}^n x_i = v(N)$;
- (iv) an (individually rational and efficient) allocation (x_1, x_2, \dots, x_n) satisfies the *Marginal-Contribution Principle* if $x_i \leq MC_i$ for all i .

Some additional notation will be useful. For any subset S of the set of players N , let $x(S) = \sum_{i \in S} x_i$. In words, the term $x(S)$ denotes the sum of the values received by each of the players i in the subset S .

Definition 1 *An allocation (x_1, x_2, \dots, x_n) is said to lie in the **core** of the game if it is efficient and is such that for every subset S of N we have $x(S) \geq v(S)$.*

Two observations are in order. First, an allocation that lies in the core is individually rational. To see this, let $S = \{i\}$ for some $i = 1, 2, \dots, n$. Note that $x(\{i\}) = x_i$. (Both are the value received by player i .) Thus, the core condition that $x(\{i\}) \geq v(\{i\})$ is precisely the individual rationality condition.

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Second, note that if an allocation lies in the core then certainly it satisfies the Marginal-Contribution Principle. To see this, consider a particular player i and let $S = N \setminus \{i\}$. The core condition says that $x(N \setminus \{i\}) \geq v(N \setminus \{i\})$. The efficiency condition says that $x(N) = v(N)$. But $x_i = x(N) - x(N \setminus \{i\})$ by definition. Putting all this together gives $x_i \leq v(N) - v(N \setminus \{i\})$, which is exactly the condition of the Marginal-Contribution Principle.

In fact, the core can be thought of as a generalization of the Marginal-Contribution Principle. To demonstrate this, we first need to define the marginal contribution of a group of players. (So far, we have considered only the marginal contribution of an individual player.)

Definition 2 *The marginal contribution of a subset S of players is $v(N) - v(N \setminus S)$, to be denoted by MC_S .*

(Under this new notation, the marginal contribution of the subset of players consisting of player i alone should be denoted by $MC_{\{i\}}$. But no confusion will result if we continue to write MC_i for $MC_{\{i\}}$.)

Theorem 1 *An efficient allocation (x_1, x_2, \dots, x_n) lies in the core if and only if for every subset S of N we have $x(S) \leq MC_S$.*

Proof. Suppose that the allocation (x_1, x_2, \dots, x_n) is efficient and lies in the core. Then $x(N) = v(N)$ by efficiency. Now consider the subset $N \setminus S$, and use the core condition $x(N \setminus S) \geq v(N \setminus S)$. Since $x(N) = x(N \setminus S) + x(S)$, we can rearrange terms to get $x(S) \leq v(N) - v(N \setminus S) = MC_S$, as required.

Conversely, suppose that the allocation (x_1, x_2, \dots, x_n) is efficient and satisfies $x(S) \leq MC_S$ for every subset S of N . Then $x(N) = v(N)$ by efficiency. Now consider the subset $N \setminus S$, and use the condition $x(N \setminus S) \leq MC_{N \setminus S} = v(N) - v(S)$. Since $x(N) = x(N \setminus S) + x(S)$, we can rearrange terms to get $x(S) \geq v(S)$, as required. ■

Theorem 1 makes clear that the motivations for the Marginal-Contribution Principle and the core are similar. Indeed, the core is another expression of the idea that ‘no good deal goes undone.’ If any group of players, say S , anticipated capturing less value in total than the group could create on its own, i.e. if $x(S) < v(S)$, then the players in this group would do better to create and divide the value $v(S)$ by themselves. This is the ‘good deal’ that can’t go ‘undone’ according to the core, and is why the core imposes the condition that $x(S) \geq v(S)$.

2 Examples

Example 1 Consider a cooperative game with two sellers and two buyers. Each seller is offering to sell one unit of a product. The first seller can make its product available at a cost of \$2. The second seller can make its product available at a cost of \$4. The first buyer has a willingness-to-pay for either product of \$8, and is interested in acquiring only one unit. The second buyer has a willingness-to-pay for either product of \$6, and also is interested in acquiring only one unit.

- (i) What divisions of value are possible in the core?
- (ii) What divisions of value satisfy the Marginal-Contribution Principle?
- (iii) Consider a division of value that satisfies the Marginal-Contribution Principle, but that is not in the core. Provide an argument as to why it is a reasonable outcome, then provide an argument as to why it is not reasonable.

Example 2 Consider a cooperative game with two sellers and three buyers. Each seller has two units to sell at a cost of \$0 per unit. Each buyer is interested in buying one unit at a willingness-to-pay of \$1 for either seller's product.¹

- (i) What divisions of value are possible in the core?
- (ii) What divisions of value satisfy the Marginal-Contribution Principle?
- (iii) What divisions of value do you consider plausible in this game?

Example 3 Consider a cooperative game with two suppliers (labelled s_1 and s_2), two firms (labelled f_1 and f_2), and two buyers (labelled b_1 and b_2). For value to be created, a supplier, firm, and buyer must come together and transact, as follows. Each of the combinations

$$\begin{aligned} &\{s_1, f_1, b_1\}, \\ &\{s_2, f_2, b_1\}, \\ &\{s_2, f_1, b_2\}, \\ &\{s_1, f_2, b_2\}, \end{aligned}$$

creates \$1 of value.

What divisions of value satisfy the Marginal-Contribution Principle?

¹Adapted from Postlewaite, A., and R. Rosenthal, "Disadvantageous Syndicates," *Journal of Economic Theory*, 9, 1974, 324-326.