

# Cooperative Game Theory: The Core

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## 1 The Core

Given a cooperative game  $(N, v)$ , recall the following definitions from the note “Cooperative Game Theory: Characteristic Functions, Allocations, Marginal Contribution”:

- (i) an *allocation* is a collection  $(x_1, x_2, \dots, x_n)$  of numbers;
- (ii) an allocation  $(x_1, x_2, \dots, x_n)$  is *individually rational* if  $x_i \geq v(\{i\})$  for all  $i$ ;
- (iii) an allocation  $(x_1, x_2, \dots, x_n)$  is *efficient* if  $\sum_{i=1}^n x_i = v(N)$ ;
- (iv) an (individually rational and efficient) allocation  $(x_1, x_2, \dots, x_n)$  satisfies the *Marginal-Contribution Principle* if  $x_i \leq MC_i$  for all  $i$ .

Some additional notation will be useful. For any subset  $S$  of the set of players  $N$ , let  $x(S) = \sum_{i \in S} x_i$ . In words, the term  $x(S)$  denotes the sum of the values received by each of the players  $i$  in the subset  $S$ .

**Definition 1** *An allocation  $(x_1, x_2, \dots, x_n)$  is said to lie in the **core** of the game if it is efficient and is such that for every subset  $S$  of  $N$  we have  $x(S) \geq v(S)$ .*

Two observations are in order. First, an allocation that lies in the core is individually rational. To see this, let  $S = \{i\}$  for some  $i = 1, 2, \dots, n$ . Note that  $x(\{i\}) = x_i$ . (Both are the value received by player  $i$ .) Thus, the core condition that  $x(\{i\}) \geq v(\{i\})$  is precisely the individual rationality condition.

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Second, note that if an allocation lies in the core then certainly it satisfies the Marginal-Contribution Principle. To see this, consider a particular player  $i$  and let  $S = N \setminus \{i\}$ . The core condition says that  $x(N \setminus \{i\}) \geq v(N \setminus \{i\})$ . The efficiency condition says that  $x(N) = v(N)$ . But  $x_i = x(N) - x(N \setminus \{i\})$  by definition. Putting all this together gives  $x_i \leq v(N) - v(N \setminus \{i\})$ , which is exactly the condition of the Marginal-Contribution Principle.

In fact, the core can be thought of as a generalization of the Marginal-Contribution Principle. To demonstrate this, we first need to define the marginal contribution of a group of players. (So far, we have considered only the marginal contribution of an individual player.)

**Definition 2** *The **marginal contribution** of a subset  $S$  of players is  $v(N) - v(N \setminus S)$ , to be denoted by  $MC_S$ .*

(Under this new notation, the marginal contribution of the subset of players consisting of player  $i$  alone should be denoted by  $MC_{\{i\}}$ . But no confusion will result if we continue to write  $MC_i$  for  $MC_{\{i\}}$ .)

**Theorem 1** *An efficient allocation  $(x_1, x_2, \dots, x_n)$  lies in the core if and only if for every subset  $S$  of  $N$  we have  $x(S) \leq MC_S$ .*

**Proof.** Suppose that the allocation  $(x_1, x_2, \dots, x_n)$  is efficient and lies in the core. Then  $x(N) = v(N)$  by efficiency. Now consider the subset  $N \setminus S$ , and use the core condition  $x(N \setminus S) \geq v(N \setminus S)$ . Since  $x(N) = x(N \setminus S) + x(S)$ , we can rearrange terms to get  $x(S) \leq v(N) - v(N \setminus S) = MC_S$ , as required.

Conversely, suppose that the allocation  $(x_1, x_2, \dots, x_n)$  is efficient and satisfies  $x(S) \leq MC_S$  for every subset  $S$  of  $N$ . Then  $x(N) = v(N)$  by efficiency. Now consider the subset  $N \setminus S$ , and use the condition  $x(N \setminus S) \leq MC_{N \setminus S} = v(N) - v(S)$ . Since  $x(N) = x(N \setminus S) + x(S)$ , we can rearrange terms to get  $x(S) \geq v(S)$ , as required. ■

Theorem 1 makes clear that the motivations for the Marginal-Contribution Principle and the core are similar. Indeed, the core is another expression of the idea that ‘no good deal goes undone.’ If any group of players, say  $S$ , anticipated capturing less value in total than the group could create on its own, i.e. if  $x(S) < v(S)$ , then the players in this group would do better to create and divide the value  $v(S)$  by themselves. This is the ‘good deal’ that can’t go ‘undone’ according to the core, and is why the core imposes the condition that  $x(S) \geq v(S)$ .

## 2 Examples

**Example 1** Consider a cooperative game with two sellers and two buyers. Each seller is offering to sell one unit of a product. The first seller can make its product available at a cost of \$2. The second seller can make its product available at a cost of \$4. The first buyer has a willingness-to-pay for either product of \$8, and is interested in acquiring only one unit. The second buyer has a willingness-to-pay for either product of \$6, and also is interested in acquiring only one unit.

- (i) What divisions of value are possible in the core?
- (ii) What divisions of value satisfy the Marginal-Contribution Principle?
- (iii) Consider a division of value that satisfies the Marginal-Contribution Principle, but that is not in the core. Provide an argument as to why it is a reasonable outcome, then provide an argument as to why it is not reasonable.

**Example 2** Consider a cooperative game with two sellers and three buyers. Each seller has two units to sell at a cost of \$0 per unit. Each buyer is interested in buying one unit at a willingness-to-pay of \$1 for either seller's product.<sup>1</sup>

- (i) What divisions of value are possible in the core?
- (ii) What divisions of value satisfy the Marginal-Contribution Principle?
- (iii) What divisions of value do you consider plausible in this game?

**Example 3** Consider a cooperative game with two suppliers (labelled  $s_1$  and  $s_2$ ), two firms (labelled  $f_1$  and  $f_2$ ), and two buyers (labelled  $b_1$  and  $b_2$ ). For value to be created, a supplier, firm, and buyer must come together and transact, as follows. Each of the combinations

$$\begin{aligned} &\{s_1, f_1, b_1\}, \\ &\{s_2, f_2, b_1\}, \\ &\{s_2, f_1, b_2\}, \\ &\{s_1, f_2, b_2\}, \end{aligned}$$

creates \$1 of value.

What divisions of value satisfy the Marginal-Contribution Principle?

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<sup>1</sup>Adapted from Postlewaite, A., and R. Rosenthal, "Disadvantageous Syndicates," *Journal of Economic Theory*, 9, 1974, 324-326.