

Gabriel Natividad

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- EDUCATION** **University of California, Los Angeles, Anderson Graduate School of Management**
Ph.D., Management, June 2008.
Antonio Bernardo and Marvin Lieberman (co-chairs).
- University of California, Los Angeles, Department of Economics**
M.A., Economics, 2005
- Universidad del Pacífico, Lima, Perú**
B.A., Economics, 1999. *Valedictorian.*
- EMPLOYMENT** **New York University, Leonard N. Stern School of Business**
Assistant Professor of Strategy, 2008–present.
- TEACHING** Ph.D. Strategy; MBA Corporate Strategy; MBA Strategies of Mergers and Acquisitions.
- PROFESSIONAL
EXPERIENCE** • Strategy consultant for companies in fishing, agriculture, textile, food, financial services
 • Manager of microenterprise training project for Fundación BBVA Banco Continental
 • Research assistant for Professor Miguel Ferré Trenzano.
- RESEARCH
INTERESTS** ★ Economics of firm boundaries and scope; real consequences of information and finance.
 ★ Banking, microfinance, fishing, entertainment & media.
- PUBLICATIONS** 1. Information, the cost of credit and operational efficiency: An empirical study of microfinance
 (joint with Mark Garmaise). *The Review of Financial Studies* (2010) 23: 2560–2590.
2. Multidivisional strategy and investment returns
 Journal of Economics & Management Strategy, forthcoming
3. Financial slack, strategy, and competition in movie distribution
 Organization Science, forthcoming.
- WORKING
PAPERS** 4. Cheap credit and international political relationships: The case of global microfinance (joint
 with Mark Garmaise) *R&R, Journal of Finance*
5. Discontinuous investment and productivity in multibusiness firms
 R&R, Review of Financial Studies
6. Integration and performance in vertical relations: Satellite-tracked evidence
 R&R, Management Science
- SEMINARS** UCLA, MIT, Toronto, Maryland, Wharton, NYU, WUSTL, Columbia, IE Madrid,
 Peruvian Central Bank, Peruvian Banking Superintendency, U.de Piura, U.del Pacifico.
- CONF.TALKS** AEA, AFA, AOM-PDW, CCC, EoS-NYC, ICT-LMU, ISNIE, NBER CF, Stanford SITE, WFA.
- REFEREE** *B.E. Journal of Economic Analysis and Policy, California Management Review, Journal of
 Economics & Management Strategy, Journal of Industrial Economics, Management Science,
 Organization Science, Review of Financial Studies, Strategic Management Journal.*