

# JOHN ASKER

## Assistant Professor of Economics, Stern School of Business, NYU

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### Contact Information (USA):

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### Education:

Harvard University: PhD, June 2004, AM, June 2002

PhD Thesis Title: "*Essays on Exclusive Dealing and Procurement*"

Thesis Committee: Professors Ariel Pakes (Primary Advisor), Alvin Roth and Julie Mortimer

Australian National University, Bachelor of Economics 1<sup>st</sup> Class Hons & University Medal, 1999

### Research Fields:

Primary fields: Industrial Organisation, Auctions and Procurement

Secondary fields: Microeconomic Theory, Applied Econometrics, Banking, Public Finance

### Positions Held:

Sept. 2004 onwards	Stern School of Business, NYU, Assistant Professor of Economics
April 2009 onwards	National Bureau of Economic Research, Faculty Research Fellow
May 2009 onwards	NYU Abu Dhabi, Affiliated Faculty
Oct. 08 to May 09	Visiting Academic, New York Federal Reserve Bank
Mar-Apr. 2008	Visitor, Center for the Study of Industrial Organization, Northwestern Econ. Dept.
July-Dec. 2006	Visitor, Australian National University RSSS
Sept-Dec. 2006	Visiting Lecturer, Melbourne Business School
Mar-May 2006	Chief of Staff to the Parliamentary Secretary to the Prime Minister, Australia
2001 to 2004	Harvard Business School, Research Associate
2001 to 2004	Leverett House, Harvard University, Resident Tutor in Economics
March-June, 1999	Centre for International Economics, Canberra, Economist
Dec. 1997 –Dec. 98	Reserve Bank of Australia, Cadet

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### Refereed Publications: (available at <http://pages.stern.nyu/~jasker/>)

1. "Subsidies, Entry and the Distribution of R&D Investment", (with Mariagiovanna Baccara), *International Journal of Industrial Organization*, forthcoming.
2. "Optimal Procurement When Both Price and Quality Matter", (with Estelle Cantillon), *RAND Journal of Economics*, forthcoming.
3. "A Study of the Internal Organization of a Bidding Cartel", *American Economic Review*, forthcoming
4. "Subsidizing (and Taxing) Business Procurement", *Journal of Public Economics*, 92(7), pp 1630-1643, 2008.
5. "Properties of Scoring Auctions", (with Estelle Cantillon), *RAND Journal of Economics*, 39(1), pp. 69-85, 2008.
6. "Teaching Auction Strategy using Experiments administered via the Internet", (joint with Brit Grosskopf, Carl N. McKinney, Muriel Niederle, Alvin E. Roth and Georg Weizsäcker) *Journal of Economic Education*, 35(4), pp 330-342, 2004.
7. "Bidding up, Buying out and Cooling-off: An examination of auctions with withdrawal rights", *Economic Theory*, v16(3), pp. 585-611, 2000.  
[Reprinted in Cason, Timothy and Charles Noussair (Eds), *Advances in Experimental Markets*, Springer-Verlag, Berlin, pp 131-158, 2001]

**Submitted Research Papers:** (available at <http://pages.stern.nyu/~jasker/>)

1. Competition and the Structure of Vertical Relationships in Capital Markets (with Alexander Ljungqvist). Revise and resubmit requested from *Journal of Political Economy*, Sept. 2009
2. Diagnosing Foreclosure Due to Exclusive Dealing. Revise and resubmit requested from *Review of Economic Studies*, Sept. 2005

**Working Papers:** (becoming available at <http://pages.stern.nyu/~jasker/>)

1. Leniency and Post-Cartel Market Conduct: Preliminary Evidence from Parcel Tanker Shipping, under preparation for *International Journal of Industrial Organisation special issue of Papers and Proceedings of European Association for Research in Industrial Economics 2009 Conference*
2. Bidding Rings, under preparation for *New Palgrave Dictionary of Economics Online*

**Book Reviews:**

1. Review of “An Introduction to Auction Theory” by Flavio M. Menezes and Paulo K. Monteiro, *Economic Record*, 2007, 83, pp.104-05.

**Policy Publications:**

1. *Intellectual Property in Agricultural Trade*, (with Andrew Stoeckel), RIRDC Publication No. R99/093, RIRDC, Canberra, Australia, 1999.

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**Invited Presentations**

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| 2004 | U.C. Berkeley (Econ. Dept. & Haas), University of British Columbia, U. Penn Wharton, NYU Stern, U.C.L.A., Univ. of Texas Austin, Chicago GSB, Penn. State, Charles River Associates, U. Wisconsin at Madison, Northwestern, London School of Economics, Cambridge University, Auctions and Market Design Euroconference (Hosted by Consip SpA, Rome), INFORMS Annual Conference (Denver), Université Libre de Bruxelles (E.C.A.R.E.S.) |
| 2005 | Columbia G.S.B., U.S. Federal Trade Commission, Conference in Honour of J.J. Laffont (Toulouse), Econometric Society World Congress (London), European Association for Research in Industrial Economics Annual Conference (Porto), New York Commuter Train Industrial Organization Workshop (a.k.a. N.Y.U. IO Day), Fourth Annual Duke/Northwestern/Texas IO Theory Conference (at U.T. Austin)  |
| 2006 | Meridian Capital (New York), University of Sydney, Australian National University, University of Melbourne, La Trobe University  |
| 2007 | Conference in Honor of James Mirrlees at Melbourne Business School, University of British Columbia Summer IO Conference (Vancouver, July), New York Commuter Train Industrial Organization Workshop (a.k.a. N.Y.U. IO Day), U.S. Department of Justice (Antitrust Division), Stanford G.S.B., Canadian Competition Bureau, Duke Econ., Harvard Econ., N.E.R.A.   |
| 2008 | Chicago G.S.B. (Marketing), Yale SOM, Utah Winter Business Economics Conference, Chicago Econ (Applications), UCL Auctions Conference, Penn. State Auctions Conference, Washington U. (St. Louis), Northwestern, Wharton, UCLA, Bates-White Antitrust Conference, UC Berkeley (Haas), U. Toronto (Rottman), Wisconsin at Madison, University of Melbourne, Australian Competition and Consumer Commission, MIT                         |
| 2009 | Boston University Econ., Stern-wide Faculty Lunch Seminar, NIE Conference (Bath) EARIE invited session on Topics in IO, coming: U. Colorado (Boulder)  |

## Teaching Experience

PhD Students: (Graduation Year, Initial Placement)	Ali Yurukoglu (2009, Stanford GSB Economics) Matthew Grennan (expected 2010) Hong Luo (expected 2011)
In The Classroom: Spring '05 onwards	Firms and Markets (a.k.a. MBA Micro), NYU Stern [Average rating: 6/7] Industrial Organisation (PhD), cross-listed NYU Stern and FAS.
Fall '08	Invited Lecture on Auction Empirics, Princeton PhD IO Class
Spring '06	Managerial Economics (MBA), Melbourne Business School

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## Other Professional Activities and Service

Refereeing for Academic Journals and Grant Authorities:	Associate Editor, <i>International Journal of Industrial Organization</i> , since 8/2009 <i>Academy of Management Review</i> , <i>American Economic Review</i> , <i>B.E. Journals in Economic Analysis &amp; Policy</i> , <i>Journal of Corporate Finance</i> , <i>Econometrica</i> , <i>Economic Theory</i> , <i>Economic Journal</i> , <i>Energy Economics</i> , <i>Energy Journal</i> , <i>Games and Economic Behavior</i> , <i>International Journal of Industrial Organization</i> , <i>Journal of Economic Education</i> , <i>Journal of Industrial Economics</i> , <i>Journal of Law and Economics</i> , <i>Journal of Political Economy</i> , <i>Management Science</i> , <i>Marketing Science</i> , <i>National Science Foundation</i> , <i>NET Institute Grants</i> , <i>Quarterly Journal of Economics</i> , <i>RAND Journal of Economics</i> , <i>Review of Economics Studies</i> , <i>Review of Industrial Organisation</i> , <i>Social Sciences and Humanities Research Council of Canada</i>
Seminars:	NYU Stern Industrial Organisation Seminar (04/05, 05/06, 08/09) (co-organizer)
Committees:	NYU Stern Junior Recruiting in Microeconomics (04/05, 05/06 & 07/08 (coordinating)), NYU Stern Standing Committee on Senior Recruiting in Economics (05/06/07), NYU Stern PhD Research Funding Committee (08/09), NYU Stern PhD Admissions Oversight Committee (08/09)
Conferences:	NYU Stern IO day, 2008 & 09, (co-organizer) EARIE 2009 (discussant and session chair) NET Institute Conference on Network Economics NYU, 2005 & 2009 (discussant and session chair) NBER Winter Meetings, 2009 (discussant) Econometric Society World Congress 2005 (session chair)
Consulting:	Airbus v. Boeing (for EU)
Other:	Panelist at Federal Trade Commission internal session on empirical issues related to resale price maintenance actions post- <i>Leegin</i> (May 2009).

## Honors, Scholarships, and Fellowships

2005	European Association for Research in Industrial Economics, Young Economist Award for 'Diagnosing Foreclosure...'
1999-2004	Harvard Merit Fellowship, Graduate Society Summer Fellowship, Harvard Grant
2002	Certificate of Distinction in Teaching
1998	John Logan Plastic Palm Tree Prize for Mathematical Economics
1996	Ann Downer Memorial Prize in Law

## Personal Info

Citizenship:	United Kingdom & Australia
Residency:	United States of America (Green Card)