# Using the Bloomberg terminal for data

# Contents of Package

l Gettina	information	on	vour	company	Pages	2-3	₹1
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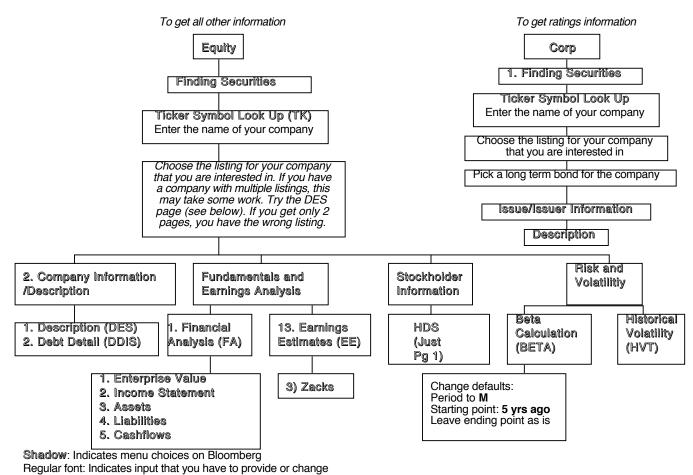
2.Getting information on comparable companies Pages 32-39

3.Getting macro economic information Pages 40

#### **Instructions for Getting Bloomberg Data**

- Pick Equity
- Under Finding Securities, choose Ticker Symbol Look up (TK)
- Enter the name of your company. You will get all of the equity listings that the company has. Choose the one that you are interested in. For instance, if you look up Nestle, you will get Nestle's local listings in Switzerland (Registered and Bearer Stock) as well as all of Nestle's ADR listings around the world. You might have to work through the listings by trial and error until you get the listing that has all of the financial information that you want. (One quick test that seems to work is to try the DES page below. The right listing will have 10-11 pages. All the other listings will have only 2-4 pages)
- Once you are in equity screen for your company,
  - Type **HDS**: Print page 1 off
  - Choose **Description** (**DES**): Print first 10 pages off; Ignore beta on first page.
  - Chose **Debt Distibution** (**DDIS**): Print off just first page
  - Choose Financial Analysis (FA):
    - The full report option that was available until last year is more difficult to get to now. Instead, print off the following subreports
      - Enterprise Value (Will give you market value of equity, total book debt and cash for the last 10 years)
      - Income Statement Summary
      - Assets
      - Liabilities
      - Cashflow
    - If you want quarterly data, you can change your preferences in FA and print quarterly data.
  - Choose Earnings Estimates (EE)
    - Choose Zacks
    - Print off first page
  - If you do not have a beta, pick **Beta Calculations** (**BETA**)
    - Using the tab button, you can change the period to M
    - Using the tab button, you can change the range to a 5-year range
    - Using the tab button, you can also change the market index.
- Go back to the main menu (out of equity). Pick **Corp Bond**.
- Enter the name of your company
- You will get a list of corporate bonds issued by your company, if any.
- Choose a long-term bond (preferable without special features like convertibility) from the list.
- Choose **Description**

### Using Bloomberg to get information on your company



### WHERE TO FIND THE DATA

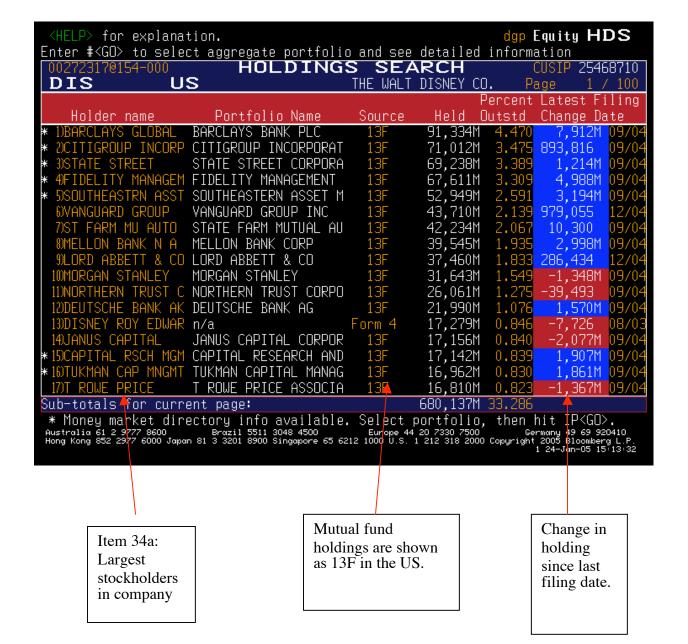
This is a listing of all of the financial data that you will need to analyze your company and where exactly on the Bloomberg output you will find the data. Once you have identified what you would like to look up, use the item number and go to the specified page number on Bloomberg to look it up.

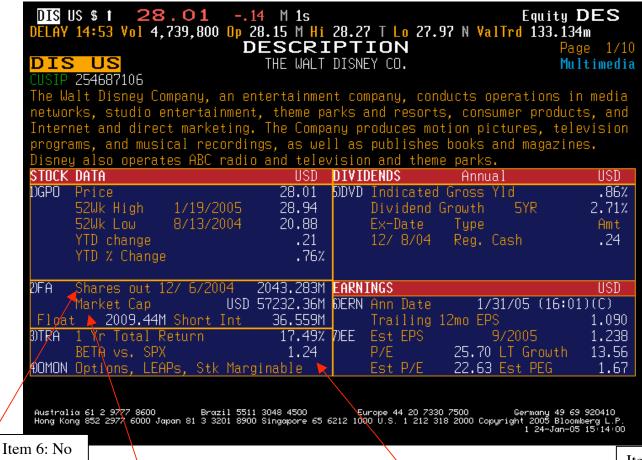
Item	Input	In Bloomberg	Page Number	Used in this spreadsheet
1	Beta	Equity: Beta Calculation	29	Capstr, Dividend, Valuation
2	Current EPS	Equity: Description	8	Valuation
3	Payout Ratio	Equity: Description	10	Valuation
4	Total Debt	Equity: Description	16	Capstr, Dividend, Valuation
5	Book Value of Equity	Equity: Description	16	CapStr, Valuation
6	Number of Shares Outstanding	Equity: Description	8	CapStr, Valuation
7	Effective Tax Rate	Equity: Description	10	CapStr, Valuation
8	Chg in Non-Cash Working Capital	Equity: Description	17	Valuation
9	Capital Expenditures	Equity: Description	17	CapStr, Valuation
10	Depreciation	Equity: Description	17	CapStr, Valuation
11	EPS - 5 years ago	Equity: FA (Income)	12	Valuation
12	Analyst Projection for Growth	Equity: Earnings Estimates	27	Valuation

13	Interest Expenses	Equity: Description	15	CapStr, Valuation
14	Net Sales/ Revenues	Equity: Description	15	Valuation
15	Market Capitalization	Equity: Description	8	Risk, CapStr, Valuation
16	EBIT (/Operating Income)	Equity: Description	15	CapStr
17	Bond Rating	Corp Bond: Description	31	CapStr
18	Past 10 years Net Income	Equity: FA (Income)	25	Dividends
19	Past 10 years Depreciation	Equity: FA (Cashflow)	25	Dividends
20	Past 10 years Chg in non-cash Work. Cap.	Equity: FA (Cashflow)	26	Dividends
21	Past 10 years Dividends	Equity: FA (Cashflow)	26	Dividends
22	Past 10 years Equity Buybacks	Equity FA (Cashflow)	25	Dividends
23	Past 10 years Cap Ex	Equity: FA (Cashflow)	26	Dividends
24	Average Debt Ratio 10 years	Equity FA (Leverage)	21	Dividends
25	Past 10 years BV of Equity	Equity FA (Liabilities)	24	Dividends
26	Total Return on Stock	Equity: FA (Price Ratio)	18	Dividends
27	Operating Income past 10 years	Equity: FA (Income)	22	DebtDesign
28	Stock Price Volatility	Equity: HVT	28	Risk, Option pricing
29	Value of Firm: Last 10 years	Equity: FA (Enterprise Value)	21	Dividends

30	EBITDA for last 10 years	Equity: FA (Income)	21	Capital Structure
31	Alpha (Intercept)	Beta Calculation	29	Risk
32	R squared	Beta Calculation	29	Risk
33	Standard Error of Beta	Beta Calculation	29	Risk
34a	Stockholders of record	Equity: HDS	8	Corporate Governance
34b	Percent of institutional holding	Equity: DES	11	Corporate Governance
35	Debt Distribution/ Maturity	Equity: DDIS	30	Debt value, WACC
36	Business Breakdown	Equity: DES	13	Risk
37	Geographic Breakdown	Equity: DES	14	Risk, Financing Choices
38	Non-cash Working Capital	Equity: DES	16	Valuation, Dividend policy
39	Net Debt Issued	Equity: DES	16	Valuation, Dividend policy

As a general rule, stay away from the computational data provided by Bloomberg, where they try to estimate numbers based upon raw data. For instance, the WACC and Dividend discount model valuations that they provide are not very useful.





of shares outstanding

Item 15: Market cap in millions. If your stock has multiple classes (voting and non-voting), this will be the market cap of all outstanding shares.

This is the Bloomberg default beta. It is a two-year weekly return adjusted beta. Item 2: EPS estimates

		Page 2 /10 1-818-560-1930
	w.disney.com	1-818-560-1930
Ruchank CA 91521 2) Juli		
Barbank, on Sidei	G Company Office	
United States TR AG	a company office	
# OF	EMPLOYEES 129,000	AS OF 09/30/04
1)MGMT COMPANY MANAGEMENT PROFILES		
4GEORGE J MITCHELL	CHAIRMAN	
SMICHAEL D EISNER	CEO	
©ROBERT A IGER	PRESIDENT/COO	
7)THOMAS O STAGGS	SENIOR EXEC VP/CFO	
®PETER E MURPHY	SENIOR EXEC VP/CHF S	STRAT OFCR
Type Common Stock PAR USD .01 3)	WGT MEMBER	TICKER WEIGHT
PRIMARY EXCHANGE New York DO	OW JONES INDUS.	INDU 1.990%
PRIMARY MIC XNYS S	&P 500 INDEX	SPX .526%
INCORPORATED UNITED STATES ST DE S	&P 500 MOVIES&E	S5MOVI 22.839%
FISCAL YEAR END SEPTEMBER AN	MEX MAJOR MKT I	XMI 2.965%
SIC Code 7812 PRODUCE VIDEOS S8	&P 100 INDEX	OEX .976%
NAICS 512 COMMON 009715100 N	YSE COMPOSITE I	NYA .366%
SVM Code 923592 At	MEX INSTITUTION	XII .858%
WPK Number 855686 MC	ORGAN STAN. CON	CMR 3.409%
SEDOL1 2270726 US DO	OW JONES COMP.	COMP 1.029%
Sicovam 929976 Rl	USSELL 1000 IND	RIY N.A.
		SECOOPER
Australia 61 2 9777 8600 Brazil 5511 3048 4500 Hong Kong 852 2977 6000 Japan 81 3 3201 8900 Singapore 65 621:	Europe 44 20 7330 7500 2 1000 U.S. 1 212 318 2000 Copy	Germany 49 69 920410 right 2005 Bloomberg L.P. 1 24-Jan-05 15:14:23

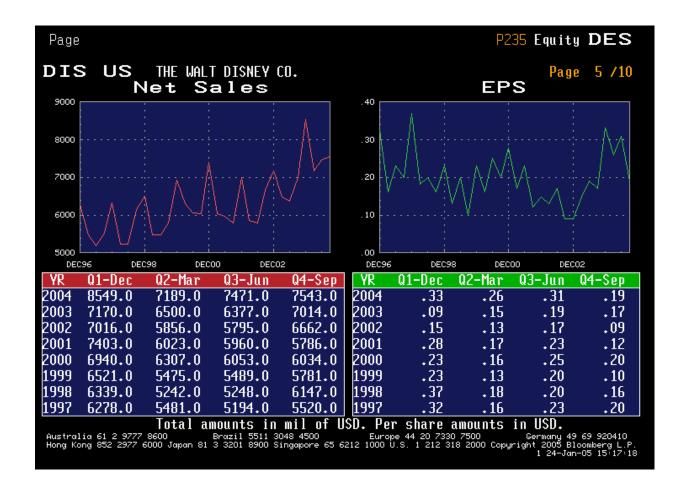


Item 7: Effective tax rate for most recent year.

Note: Do not trust the return on equity and capital numbers that you see on this page. They are often incorrectly estimated. The same can be said for the multiples and interest coverage ratios. Do your own computations.

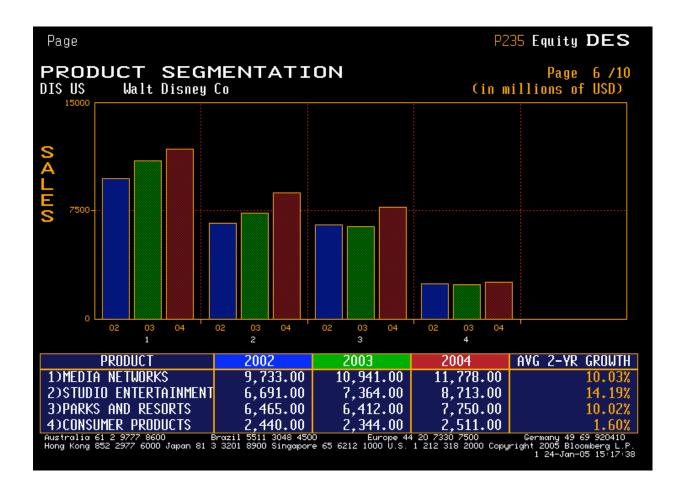
Page	P235 Equity DES
SHAREHOLDER INFORMATION THE WALT DISNEY CO.	Page 4 /10
DCACS CORPORATE ACTION CALENDAR  LATEST PUBLIC OFFER  Date of offering 1/ Shares offered 1.0 Share Price \$ 66. Lead Manager Morgan S Type Common S	83 10M Split Adj: 48.00M 88 Split Adj: 1.39 Stanley
INSIDER TRADING	INSTITUTIONAL OWNERSHIP
Net \$ Value Buys and Sells As Of 01/15/05 (1985 - Present In Dollars) Lowest activity 12/97 -372.00MLN Highest activity 08/02 10.17MLN Mean: -15.95MLN Most recent 45 days .00	# of Buyers 773 # of Sellers 788 # of Holders 1,970 Shares Held 1.39BLN % Shares Out. 68.12 Shares Purchased 1.75MLN
Australia 61 2 9777 8600 Brazil 5511 3048 4500 Euro Hong Kong 852 2977 6000 Japan 81 3 3201 8900 Singapore 65 6212 1000	pe 44 20 7330 7500 Germany 49 69 920410 U.S. 1 212 318 2000 Copyright 2005 Bloomberg L.P. 1 24-Jan-05 15:16:57

Item 34b: Percent of stock held by institutions and number of institutional investors.

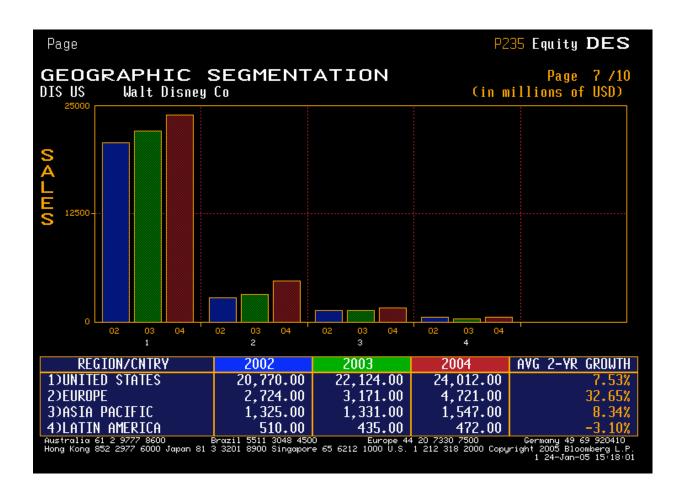


Item 11: EPS from 5 years ago can be obtained by adding up four quarters of EPS.

Quarterly revenue and EPS numbers for past few years.



Item 37: Breakdown of revenues by business and growth in each. For more detail, look at the annual report and the 10K for the company.



Item 38: Breakdown of revenues by geographic area. Again, there should be more detail in the annual report or 10K.

Item 14: Revenues: Last 4 years

P235 Equity DES Hit  $1 < \!\! \mathsf{GO} \!\!> \mathsf{for}$  more income statement information (CH2). INCOME STATEMENT ( Mil of USD ) Page 8 /10 DIS US THE WALT DISNEY CO. 9/2003 9/2001 9/2002 9/2004 Net sales 25172.00 25329.00 27061.00 30752.00 Cost of goods sold 21573.00 22924.00 24330.00 26692.00 Sell, gen & adm exp 767.00 21.00 18.00 12.00 Operating inc(loss) 2384.00 2713.00 4048.00 2832.00 Interest expense For exchange L (G) 708.00 666.00 629.00 .00 .00 .00.00 Net non-op[L (G) 1549.00 -514.00 -207.00 -320.00Income tax expense Income bef XO items 1059.00 853.00 789.00 1197.00 1465.00 2542.00 224.00 1337.00 XO L(G) pretax
Tax effect on XO items
Minority interest
Net income (loss) .00 278.00 .00 71.00 .00 .00 .00 104.00 101.00 127.00 197.00 -158.001236.00 1267.00 2345.00 Tot cash pref. dvd Tot cash comm. dvd .00 .00 .00 .00 428.00 429.00 438.00 429.00 Diluted EPS Cont Ops .52 .66 1.08 .11 Diluted EPS bef XO .60 .65 1.12 Diluted EPS -.02 .60 .62 1.12

# Shrs Diluted EPS 2100.00 2044.00 2067.00 2106.00

Australia 61 2 9777 8500 Brazil 5511 3048 4500 Europe 44 20 730 7500 Germany 49 69 920410

Hong Kong 852 2977 6000 Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2005 Bloomberg L.P.
1 24-Jan-05 15:18:19

Item 16: Operating Income/EBIT

Item 13: Interest Expenses Taxes on taxable income

Page				P235 Faui	ty DES	
Hit 1 <go> for more</go>	halance s	heet infor	mation (CH3)	1200 Equi	tg DEO	
	HEET	111101	( Mil of U	SD ) Pa	ge 9 /10	
DIS US		ALT DISNEY		00 / 10	gc	
	9/2003	9/2004		9/2003	9/2004	
Cash & near cash	1583.00	2042.00	Accounts payable	4095.00	4531.00	
Marketable sec	.00	.00	ST borrowings	2457.00	4093.00	
Acct & notes rec	4238.00	4558.00	Other ST liab	2117.00	2435.00	Item 4:
Inventories	703.00	775.00	Cur liabilities	8669.00	11059.00	Total Debt
Other cur assets	1790.00	1994.00			<b>*</b>	= ST
Current assets	8314.00	9369.00	LT borrowings	10643.00	9395.00	Borrowing
			Other LT liab	6457.00	6569.00	+ LT
LT inv't & LT rec	1849.00	1292.00	Noncur liabilities	17100.00	15964.00	+ L1
			Total liabilities	25769.00	27023.00	
Depr fixed assets	19499.00	25168.00				
Non-depr fixed ass	1973.00	2979.00	Preferred equity	.00	.00	
Accum depreciation	8794.00	11665.00	Minority interest	428.00	798.00	Item 5:
Net fixed assets	12678.00	16482.00	Share cap & APIC	12154.00	12447.00	
			Retained earnings	11637.00	13634.00	Book
Other assets	27147.00	26759.00	Shareholder equity	24219.00	26879.00	Value of
			Tot liab & equity	49988.00	53902.00	Equity
Total assets	49988.00	53902.00				
	2212 22	4000 40	ST part of LT debt	2457.00	4093.00	
Shares out	2013.30	1998.40	# treasury shares	86.70	101.60	
Australia 61 2 9777 8600	Dearil 551	1 3048 4500	Amt treasury stock Europe 44 20 7330 7500	1527.00	1862.00 49 69 920410	
Hong Kong 852 2977 6000 Japa	an 81 3 3201 890	1 3048 4300 10 Singapore 65	6212 1000 U.S. 1 212 318 2000	Copyright 2005	Bloomberg L.P.	
				1 24-0	Jan-05 15:18:36	

Item 38: Non-cash Working capital = Acct & Notes rec + Inventories + Other Current Assets - Accounts Payable - Other ST Liab

Item 10: Deprecn & Amortization P235 Equity DES Hit  $1 < \!\! \mathsf{GO} \!\!> \mathsf{for}$  more cash flow information (CH6). SH FLOW SUMMARY ( Mil of USD ) 10/10 Page DIS US THE WALT DISNEY CO. 9/2003 9/2001 9/2002 9/2004 1236.00 -158.00 2345.00 Net income (loss) 1267.00 Deprec & amort 1754.00 1042.00 1077.00 1210.00 tem 8: 1696.00 35.00 866.00 Other non-cash adi 293.00 Chg in non-cash wc -244.00 Change in -27.00264.00 -51.00Cashflow-operating act 3048.00 on-cash 2286.00 2901.00 4370.00 Item 11: Disp of fixed asst .00 .00 .00 00.**VC** Capital Capital expenditures -1795.00 -1086.00 -1049.00 -1427.00 expenditures Sale LT invest .00 .00 .00 .00 Purchase LT invest .00 .00 .00 .00 -220.00 -2090.00 15.00 -57.00Other investing acts -1484.00Cashflow-investing act -2015.00 -3176.00 -1034.00Dividend Dividends paid -438.00 -428.00 -429.00 -430.00 Inc(dec) ST borrow -186.00 -33.00-721.00 100.00 3070.00 4038.00 1635.00 176.00 Item 39: Net Increase: LT borrow ecrease: LT borrow -2113.00 -2059.00 -2807.00 -2479.00 debt issued = Stock 47.00 nc capital stock 177.00 51.00 201.00 Inc(dec) ST buybacks = ec capital stock -1073.00.00 .00 -335.00 borrow + Dec lther financing acts .00 .00 .00 66.00 Increase LT ashflow-financing act -1257.00 1511.00 Capital -1523.00 -2701.00 borrow et changes in cash 621.00 Stock -224.00344.00 185.00 Europe 44 20 7330 7500 Ger 65 6212 1000 U.S. 1 212 318 2000 Copyright Decrease LT borrow

#### Note:

- 1. The change in non-cash working capital computed by Bloomberg is an approximation since it includes short term interest bearing debt in ST liabilities.
- 2. Capital expenditures do not include acquisitions. If the acquisitions are funded with cash it may be shown as LT investments. If funded with stock, it will not show up here.
- 3. If disposal of fixed assets is a consistent number, you can net out against cap ex to reflect replacement of existing assets.

Note that I have used the old FA format. The new data is in roughly the same place but you have to print the section off separately. (There are separate print outs for price ratio analysis and stock performance, for example.

BI	oombe	rg lysis			WALT IS US	DISNEY	CO.			Page 1			
Price I	Ratio Ar	alysis											
Price 28.0	l Current	12/04	12/03	12/02	12/01	12/00	12/99	12/98	12/97	12/96	12/95	3Y AvgGr	5Y AvgGr
P/E HI LC CI P/Book HI LC CI P/Sales HI LC CI P/CF HI LC CI DIV Yld HI LC CI P/EBITDA HI CC CI	24.82 25.70 2.22 2.07 2.15 1.93 1.80 1.87 13.57 12.69 13.14 88 .86 .83 .86 1.28	33.82 19.51 25.50 2.38 1.65 2.13 2.04 1.41 1.85 17.52 9.04 13.04 .76 .86 48.37 10.83	45.77 27.61 27.77 2.01 1.30 1.95 1.82 1.19 1.68 20.98 12.35 14.39 1.38 .90 13.81 9.57	39.95 23.65 33.98 2.24 1.18 1.43 2.11 1.12 1.31 26.22 11.36 13.57 1.49 .85 1.29 13.67 7.84	38.67 17.61 30.93 3.13 1.38 1.86 2.84 1.27 1.73 22.29 8.75 21.74 1.18 .62 1.01 12.47 5.93	64.39 30.95 32.51 4.01 2.23 2.54 3.70 2.13 2.33 18.81 10.51 12.95 .77 .50 .73 16.69 9.61 10.61	50.24 34.98 44.32 4.01 2.63 3.42 2.07 2.54 15.61 8.60 11.11 .80 NA .72 11.56 7.29 10.00	43.66 24.73 38.96 4.68 2.40 3.11 3.90 1.99 2.65 15.46 8.96 12.10 .44 .44 .45 .41 .43 .44 .44 .44 .45 .45 .45 .45 .45 .45 .46 .46 .46 .46 .46 .46 .46 .46 .46 .46	39.43 27.37 34.38 3.91 2.67 3.67 3.03 2.06 2.97 10.85 7.22 10.72 10.72 10.72 10.72 8.19 5.23	39.21 22.29 34.70 5.15 2.23 2.80 2.93 1.87 2.16 6.95 8.20 .73 .52 .60 8.67 5.25	29.80 21.12 22.39 5.18 4.14 4.34 2.81 2.41 2.47 12.13 8.33 8.44 65 .53 .59 8.34 7.16	7.23 -5.52 -6.79 7.46 7.53 -9.08 4.42 4.74 -6.28 3.90 -13.65	-12.04 -5.35 -5.36 -10.54 -3.92 -1.08 -12.61 -6.75 -2.86 -0.08 -1.25 6.72 10.59 13.04 8.13 -5.77 .86 .55
Stock I	Performa	nce											Item 26
(	Current	12/04	12/03	12/02	12/01	12/00	12/99	12/98	12/97	40 AvGr	12Q AvGr		Total Retur
Price OP HI LO CL % Change Shares Mkt cap	27.810 28.940 27.051 28.010 .8 2043.3 57232.4	23.490 28.410 20.880 27.800 19.2 1998.4 55555.5	16.800 23.800 14.840 23.330 43.0 2013.3 46970.3	20.900 25.170 13.480 16.310 -21.3 2041.0 33288.7	28.125 34.800 15.500 20.720 -28.4 2038.0 42227.4	29.125 43.875 26.000 28.938 -1.1 2067.9 59839.9	30.188 38.688 23.375 29.250 -2.5 2069.0 60518.3	33.271 42.792 22.500 30.000 -9.1 2071.0 62130.0	23.25 33.41 22.12 33.00 41. 2025. 66825.	13.6 -4.6 12.6 73.9 7 NA 12.7	2.3 -4.2 1.7 -478.7 7 NA 1.5		% Change - Div Yld
			Copyright	2005 Blo	oomberg L.I	. 24-Jan-	05						

Bloomk Financial	erg		Т	HE WAI	T DISN	EY CO.			Page	2			
Act Ratios/G	rowth F	otentia	1										
#s in %	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgC	r 5Y Avg
Inv. turnover T12 Inv turn-day A/R turnover T12 A/R turn-day Gr fixed asst tu Net fixed asst tu Dil EPS CO YrChg BVPS Yr change Asset Yr change Payout ratio Working Capital Tot Cap Exp Grw Depreciation Chg Cashflow/share g FCF/share grw	36.12 10.13 6.99 52.34 1.24 2.11 63.64 17.83 18.29 -376.06 36.03 13.13 50.20 58.44	34.76 10.50 6.53 55.89 1.28 2.13 26.92 2.8711 32.06 NA -3.41 3.72 26.72 54.11	33.51 10.89 6.85 53.26 1.22 1.97 -46.39 3.26 14.52 34.63 -96.30 -39.50 3.44 -23.35 -2.12	31.42 11.62 7.25 50.33 1.26 2.00 34.72 -4.55 2.95 365.00 NA -10.83 2.60 -19.26 -28.45	28.92 12.66 7.52 48.66 1.38 2.15 10.77 14.96 3.09 47.17 NA -5.67 NA -32.51 -49.35	23.26 15.69 6.55 55.75 1.41 2.16 -28.57 8.29 5.56 .00 9.19 -7.78 NA 6.83 20.59	21.64 16.86 6.27 58.21 1.56 2.38 -7.77 9.68 22.27 34.35 20.40 9.62 -28.16 -45.95	20.13 18.13 7.24 50.38 1.71 2.65 20.82 7.29 5.11 17.40 NA 10.14 9.01 38.07 20.47	17.36 21.08 8.03 45.58 1.73 2.64 4.5.77 88.18 150.76 22.32 NA 94.65 43.98 14.76 -1.34	12.96 28.17 7.76 47.03 1.37 2.02 27.45 20.67 13.87 12.68 NA -12.63 14.77 28.52 16.94	12.67 28.81 8.01 1.26 1.82 65.85 11.88 9.15 13.80 36.54 29.28 12.49 30.71 10.54	4.76 -4.44 -1.05 1.47 57 1.93 20.26 141.15 NM -46.95 NM 267.18 97.75 93.70 856.98	9.45 -8.18 1.63 97 -2.42 37 84.18 74.70 NM 133.22 NM 136.69 97.75 -67.07 437.79
Profitability	7												
#s in %	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgG
Gross margin Sales Yr change Net inc growth Operating margin Pretax margin Eff tax rate Profit margin Return on assets Return on Com Egty Return on cap.	13.20 13.64 85.08 13.16 12.16 32.01 7.63 4.51 9.40 7.65	10.09 6.84 2.51 10.03 8.33 35.00 4.68 2.53 5.36 4.85	9.50 .62 NA 9.41 8.65 38.95 4.88 2.64 5.36	14.30 97 NA 11.25 5.10 82.54 63 36 68	14.78 8.46 -29.23 9.93 10.36 61.00 3.62 2.07 4.08 3.07	15.87 2.00 -29.73 15.28 10.25 42.20 5.55 3.06 6.44 5.44	17.47 2.24 -5.90 16.73 13.74 41.40 8.05 4.63 10.09 7.45	19.19 19.93 61.94 17.55 15.07 41.95 8.75 5.23 11.78 8.34	17.79 54.71 -12.04 16.14 11.00 41.10 6.48 4.74 10.68 7.86	20.19 20.46 24.29 18.68 17.48 34.80 11.39 10.06 22.70 16.55	19.55 17.89 270.38 17.94 18.04 38.77 11.04 9.04 21.07 14.93	1.17 420.09 NM 7.16 37.31 -23.83 312.08 304.89 322.92 NM	-1.33 294.48 NM 05 12.43 1.68 156.83 153.07 163.12 618.59
ROE Decomposi	cion												
Percent	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94 3Y	AvaGr 5Y	AvaGr
Return on Com Eqty Tax burden Interest burden EBIT margin Asset turnover Fin. leverage	9.40 62.72 92.37 13.16 .59 2.08	5.36 56.21 83.08 10.03 .54 2.12	5.36 56.44 91.86 9.41 .54 2.03	68 -12.31 45.30 11.25 .57	4.08 34.94 104.28 9.93 .57 1.97	6.44 54.10 67.12 15.28 .55 2.11	10.09 58.60 82.15 16.73 .58 2.18	11.78 58.05 85.86 17.55 .60 2.25	10.68 58.90 68.15 16.14 .73 2.25	22.70 65.20 93.57 18.68 .88 2.26	21.07 61.23 100.55 17.94 .82 2.33	322.92 189.82 34.80 7.16 1.59 3.23	163.12 79.76 20.64 05 1.56
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Bloomb Financial A				E WALT	DISNE	Y CO.			Page 3				
Debt Factors													
#s in %	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgG
Debt to assets T debt/Com eqty LT debt/Com eqty Total Debt/EBITDA Com eqty/assets Com eqty/Tot Cap Tot debt/Tot cap LT debt/Tot cap CFO/Debt Net debt Net Debt/Shr Eqty	25.02 51.72 36.02 2.57 48.39 64.61 33.41 23.27 .32 11446.00 42.58	26.21 55.06 44.74 3.46 47.59 63.75 35.10 28.52 .22 11517.00 47.55	28.23 60.27 53.18 4.12 46.85 61.68 37.18 32.80 .16 12891.00 53.98	22.36 43.09 39.43 2.13 51.88 69.07 29.76 27.24 .31 9151.00 39.69	21.01 39.26 28.88 2.00 53.52 71.06 27.89 20.52 .40 8619.00 35.24	26.77 55.75 44.23 1.59 48.02 63.53 35.42 28.10 .48 11279.00 52.90	28.24 60.27 49.32 1.63 46.86 62.40 37.60 30.77 .44 11558.00 59.61	28.75 64.03 58.84 1.24 44.90 60.96 39.04 35.87 .64 10751.00 62.20	33.70 76.73 76.73 1.77 43.92 56.59 43.41 43.41 2064.00 75.00	20.43 44.87 44.87 45.54 69.03 30.97 1.18 1041.50 15.66	22.9 53.3 38.2 42.9 65.2 34.7 24.9 .9 1426.8 25.9	4.8 8.3 1 17.2 -2.1 -2.0 4.8 -3.6 11.6 9.8 4.5	10 1.07 .27 16.81 .39 .61 .00 -1.05 66 2.44 -1.42
Per Share Dat													
	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgGr
Cash Flow/Basic shr FCF/share Op income per share Pretax Income per S Cont inc per share Book value/share Diluted EPS CONT Op Basic EPS Biluted EPS Diluted EPS Biluted EPS Diluted EPS Dil EPS CO YrChg Cash/Share Dividends/share	2.13 1.44 15.01 1.98 1.82 1.24 13.05 1.08 1.14 2049.00 1.12 2106.00 63.64 1.02 .21	1.42 .91 13.25 1.33 1.10 .72 11.82 .62 2043.00 .62 2067.00 26.92 .79 .21	1.12 .59 12.42 1.17 1.07 .66 11.49 .52 2040.00 -46.39 .61 .21	1.46 .60 12.07 1.36 .62 .11 11.12 .97 .02 2085.00 .02 2100.00 34.72 .30 .21	1.81 .84 12.26 1.22 1.27 .50 11.65 .72 .58 2074.00 .57 2103.00 10.77 .41	2.68 1.66 11.25 1.72 1.15 .67 10.14 .65 2083.00 .62 2056.00 -28.57 .20	2.51 1.38 11.28 1.89 1.55 .91 9.36 .91 2037.00 .89 2079.00 -7.77 .06	3.50 2.54 11.12 1.95 1.68 .97 8.54 .99 2021.00 .95 2060.00 20.82 .16 .17	2.53 1.58 10.26 1.66 1.13 .66 7.96 .82 .66 1827.00 .65 1857.00 -5.77 .14	2.21 1.64 7.61 1.42 1.33 .87 4.23 .87 1591.20 27.45 1.23 .11	1.72 1.09 6.15 1.10 1.11 .68 3.50 .68 1635.60 .68 1635.60 .69 .96	17.86 6.53 6.05 6.17 20.23 97.68 5.40 17.93 624.83 32 614.48 47.53 .00	.36 6.53 6.05 6.17 20.23 97.68 5.40 17.93 624.83 32 614.48 47.53 .00
Employee Data													
Thousands: (Yrly Only	1) 9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Yr Avg	Gr 5Yr Av
# OF EMPLOYEES Employee Yr change 9 Net inc/Employees Sales/Employees Assets/Employees		112000.00 .00 11.31 241.62 446.32	112000.00 -1.75 11.04 226.15 446.83	114000.00 -5.00 -1.39 220.81 383.32	120000.00 .00 7.67 211.82 375.23	2.56 10.83 195.29	117000.00 8.33 15.81 196.38 353.66	208.08	100000.00 40.85 12.14 187.39 366.26	71000.00 9.23 19.44 170.59 205.72	65000.00 4.84 17.08 154.69 197.33	185.00 50.92 2.48	185.00 1.09 3.86
		Copyrig	ht 2005 B	loomberg L	P. 24-Ja	n-05							

Item 30: EBITDA for last 10 years

to equity ratio for last 10 years

Item 29: Value of firm = Market cap + Total debt + Preferred Equity. If you want enterprise value, subtract out cash.

Bloom Financial			Т	HE WAI		EY CO.			Page	4			
Enterprise Va	alue												
In Millions	Current	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	3Y AvgGr	5Y AvgGı
Market cap. Preferred equity Minority interest Total debt Cash & equivalents Enterprise Value T12 Sales TV/T12 Sales TV/T12 EBITDA T12 EBITDA T12 EBIT EV/T12 EBIT EV/T12 EBIT EV/T12 Net Income EV/T12 Cash Flow EV/T12 CFF EV/Book Value EV/Market Cap Total Debt/EV	57232.36 .00 798.00 13488.00 69476.36 30752.00 13.21 4048.00 17.16 29.63 15.90 23.61 2.66 1.21	45063.92 .00 798.00 13488.00 2042.00 57307.92 30752.00 1.86 5258.00 4048.00 14.16 24.44 13.11 19.47 2.20 1.27	40608.26 .00 13100.00 1583.00 52553.26 27061.00 1.94 3790.00 19.37 41.48 18.12 28.38 2.21 1.29	30900.74 .00 .01 .01 .039.00 .1239.00 .44225.74 .25329.00 .1.75 .3426.00 .12.91 .2384.00 .18.55 .35.78 .19.33 .36.85 .1.89 .1.43	37947.56 .00 382.00 9769.00 47480.56 25172.00 10.35 2832.00 16.77 NA 15.58 37.89 2.09 1.25	79097.17 .00 9461.00 842.00 88072.17 25418.00 18.66 2525.00 34.88 95.73 23.45 50.56 3.65 1.11	53794.00 .00 348.00 11693.00 65421.00 23435.00 8.89 3580.00 18.27 50.32 11.71 18.94	52551.63 .00 11685.00 127.00 64109.63 22976.00 8.95 3843.00 16.68 34.65 12.53 22.89 3.31 1.22	54421.88 .00 .00 11068.00 317.00 65172.88 22473.00 7.32 3945.00 16.52 33.15 9.23 12.67 3.77 1.20	42630.50 .00 12342.00 278.00 54694.50 18739.00 7.85 3024.00 18.09 45.05 11.83 18.99 3.40 1.28	30087.45 .00 .00 2984.30 31128.95 12112.10 7.56 2415.10 7.56 2262.10 13.76 22.56 8.87 11.91 4.68 1.03	23.13 NM 28.36 -1.44 18.92 16.37 6.83 9.47 16.45 2.42 21.0042 21.01 -4.25 -11.05 12.60 -5.28	NMM 211. 88. 26. 44. 442. 1118. 22. 82. 44122. 22. 82. 82. 82. 82. 82. 82. 82. 82. 8
Liquidity Ana	alysis												
Quotient	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgG.
Cash ratio Current ratio Tot debt/Tot cap Cashkequv/Cur asst T12 A/R turn-days T12 Inv turn-days T12 Inv to cash-da Op funds/Cur liab Op funds/LT debt Op funds/Tot debt Working Capital	52.34 10.13	.18 .96 35.10 19.04 55.89 10.50 66.39 .31 .25 .21	.16 1.00 37.18 15.79 53.26 10.89 64.15 .30 .19 .17	.10 1.13 29.76 8.79 50.33 11.62 61.95 .46 .32 .29 810.00	.10 .92 27.89 10.94 48.66 12.66 61.32 .30 .36 .27	.05 1.26 35.42 4.26 55.75 15.69 71.44 .46 .39 .31 2020.00	.02 1.25 37.60 1.35 58.21 16.86 75.07 .51 .40 .33	.05 1.22 39.04 4.14 50.38 18.13 68.51 .63 .39 .36	.04 .73 43.41 6.08 45.58 21.08 66.67 .48 .25 .25	.68 1.60 30.97 42.61 47.03 28.17 75.20 .80 .76 .76	.35 .90 34.78 39.23 45.54 28.81 74.35 .42 .86 .61	25.27 -9.10 4.84 38.21 1.47 -4.44 .39 -4.48 20.90 8.62 -585.23	32.3 -6.2 50.4 -8.3 -2.4 8.8 4.3
Leverage Ana	lysis												
Quotient	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgG
Assets/Equity LT debt/Tot cap Fot debt/Eq mkt va fot debt/Tot cap Debt to assets Total debt Shares out	2.01 23.27 .30 33.41 25.02 13488.00 1998.40	2.06 28.52 .32 35.10 26.21 13100.00 2013.30	2.10 32.80 .46 37.18 28.23 14130.00 2041.00	1.90 27.24 .26 29.76 22.36 9769.00 2038.00	1.84 20.52 .12 27.89 21.01 9461.00 2067.90	2.05 28.10 .22 35.42 26.77 11693.00 2069.00	2.13 30.77 .22 37.60 28.24 11685.00 2071.00	2.23 35.87 .20 39.04 28.75 11068.00 2025.00	2.28 43.41 .29 43.41 33.70 12342.00 2022.00	2.20 30.97 .10 30.97 20.43 2984.30 1573.20	2.33 24.95 .14 34.78 22.90 2936.90 1572.30	2.07 -3.67 13.65 4.84 4.87 13.44	-1.0 22.2 4.9
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Other liabilities 1236.00 627.00 1212.00 -208.00 455.00 706.00 161.00 1946.00 NA 599.60 46.30 243.85 Inc in liabilities 1624.00 -403.00 5573.00 100.00 -1777.00 774.00 778.00 NA NA S99.60 46.30 243.85 Inc in liabilities 1624.00 -403.00 5573.00 100.00 -1777.00 774.00 778.00 NA NA NA NA NA NA S97.40 NM S97.40 NM S97.40 NM S97.40 NM NA	Blooms	Derg Analysis		7	HE WA		IEY CO.			Page	5			
EBIT/int expense 6.44 4.07 3.37 NA NA S. 8.85 6.18 5.69 6.31 12.69 15.04 39.48 EBIT/Noteal invises 5.17 3.89 3.20 NA NA NA 5.85 5.05 4.97 5.55 9.57 10.49 39.10 Total Debt/EBITDA 2.57 3.46 4.12 2.13 2.00 1.59 1.63 1.82 1.57 1.3.82 35.91 EBIT/Noteal inter 7.92 5.42 4.60 NA NA NA 12.02 9.42 11.23 12.79 17.41 19.85 31.90 EPIT/NOTEAL Inter 7.92 5.42 4.60 NA NA NA 12.02 9.42 11.23 12.79 17.41 19.85 31.90 EPIT/NOTEAL Inter 7.92 5.42 4.60 NA NA NA 12.02 9.42 11.23 12.79 17.41 19.85 31.90 EPIT/NOTEAL Inter 7.92 5.42 4.60 NA NA NA 12.02 9.42 11.23 12.79 17.41 19.85 31.90 EPIT/NOTEAL Inter 7.92 5.42 4.60 NA NA NA 12.02 9.42 11.23 12.79 17.41 19.85 31.90 EPIT/NOTEAL Inter 7.92 5.42 4.60 NA NA NA NA 12.02 9.42 11.23 12.79 17.41 19.85 31.90 EPIT/NOTEAL INTERPRETARY 1.09 EPIT/NOTEAL INTERPRETARY 1.09 PART 1.09	Fixed Charge	Covera	ge											
EBITTA-ctal interes 6.10 3.88 3.20 NA NA 5.85 5.05 4.97 5.55 9.57 10.49 39.10 EBITTA-cap exp/int 5.77 3.92 3.15 NA NA NA 5.85 6.38 8.80 9.58 13.62 13.88 35.91 TOTAL Debt/EBITDA 2.57 3.46 4.12 2.13 2.00 1.59 1.63 1.24 1.77 1.73 8.66 17.21 TOTAL Debt/EBITDA 2.57 3.46 4.12 2.13 2.00 1.59 1.63 1.24 1.77 1.73 8.66 17.21 TOTAL DEBT AND ALL	Quotient	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgGr
Net Change 9/04 9/03 9/02 9/01 9/00 9/99 9/98 9/97 9/96 9/95 9/94 3Y AvgGr 5Y  ST borrowings 1636.00 794.00 834.00 -1673.00 87.00 292.00 1226.00 NA NA NA NA -425.60 83.70 -11	EBIT/total interes EBITDA-cap exp/int Total Debt/EBITDA EBITDA/Total Inter	6.10 5.77 2.57 7.92	3.88 3.92 3.46 5.42	3.20 3.15 4.12 4.60	NA NA 2.13 NA	NA NA 2.00 NA	5.85 8.54 1.59 12.02	5.05 6.38 1.63 9.42	4.97 8.80 1.24 11.23	5.55 9.58 1.77 12.79	9.57 13.62 .73 17.41	10.49 13.88 .86 19.85	39.10 35.91 17.21 31.90	39.48 39.10 35.91 16.81 31.90
ST borrowings	Capital Sourc	e Analy	ysis											
The percentage of the percenta	Net Change	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgGr
Millions 9/04 9/03 9/02 9/01 9/00 9/99 9/98 9/97 9/96 9/95 9/94 3Y AvgGr 5Y  Net sales 30752.00 27061.00 25329.00 21572.00 25418.00 23435.00 22976.00 22473.00 18739.00 12112.10 10055.10 7.03  Cost of goods sold 26692.00 24330.00 22924.00 21573.00 21660.00 19715.00 18961.00 18161.00 15406.00 9666.40 8089.40 7.37  Sell, gen & adm ex 12.00 18.00 21.00 767.00 1233.00 596.00 172.00 367.00 309.00 183.60 162.20 -48.29  Operating inc (loss 4048.00 2713.00 2384.00 2832.00 2525.00 3580.00 3843.00 3945.00 3024.00 2622.10 1805.50 15.73  Interest expense 629.00 666.00 708.00 NA NA NA 612.00 622.00 693.00 479.00 178.30 119.90 -5.74  Net non-op L (G) -320.00 -207.00 -5144.00 1549.00 -108.00 109.00 64.00 -135.00 484.00 -32.90 129.90 -82.50  Income tax expense 1197.00 789.00 853.00 1059.00 1606.00 1014.00 1307.00 1421.00 847.00 7366.60 703.10 8.25  Income bef XO item 2542.00 1465.00 1337.00 224.00 1027.00 1389.00 1850.00 1966.00 1214.00 1380.10 1110.40 193.32  XO L (G) pretax	LT borrowings Other liabilities Inc in liabilities % of total Reinvested earning External equity fi Increased equity	-1248.00 1236.00 1624.00 41.49 1916.00 374.00 2290.00	-1824.00 627.00 -403.00 707.02 838.00 -492.00 346.00	3527.00 1212.00 5573.00 87.82 808.00 -35.00 773.00	1981.00 -208.00 100.00 -7.53 -596.00 -832.00 -1428.00	-2319.00 455.00 -1777.00 -131.82 486.00 2639.00 3125.00	-284.00 706.00 714.00 31.03 1300.00 287.00 1587.00	-609.00 161.00 778.00 27.00 1438.00 665.00 2103.00	-2171.00 1946.00 NA NA 1624.00 -425.00 1199.00	9357.70 NA NA NA 943.00 8492.20 9435.20	877.10 589.60 NA NA 1205.07 -62.57 1142.50	976.70 46.30 597.40 55.56 957.20 -479.40 477.80	-35.08 243.85 NM 625.73 122.64 -408.50 220.25	-368.42 -127.28 110.06 NM 251.61 16.53 -107.50 122.39
Net sales 30752.00 27061.00 25329.00 25172.00 25418.00 23435.00 22976.00 22473.00 15406.00 9666.40 8089.40 7.37 8ell, gen & adm ex 12.00 18.00 21.00 767.00 1233.00 596.00 172.00 367.00 309.00 183.60 162.20 -48.29 Operating inc (loss 4048.00 2713.00 2384.00 2832.00 2525.00 3580.00 3843.00 3945.00 3024.00 2262.10 1803.50 15.73 Interest expense 629.00 666.00 708.00 NA NA 612.00 622.00 693.00 479.00 178.30 119.90 -5.74 Net non-op L (G) -320.00 -207.00 -514.00 1549.00 -108.00 1014.00 1307.00 1421.00 847.00 736.60 703.10 8.25 Income bef KO item 2542.00 1465.00 1337.00 224.00 1027.00 1389.00 1850.00 1966.00 1214.00 1380.10 1110.40 193.32 XO L(G) pretax	Income Statem	ent Sur	nmary											
Cost of goods sold 26692.00 24330.00 22924.00 21573.00 21660.00 19715.00 18961.00 18161.00 15406.00 9666.40 8089.40 7.37 Sell, gen & admex 12.00 18.00 2713.00 2384.00 2322.00 2525.00 3580.00 3843.00 3945.00 3024.00 2262.10 1803.50 15.73 Interest expense 629.00 666.00 708.00 NA NA 612.00 622.00 693.00 479.00 178.30 119.90 -5.74 Net non-op L (G) -320.00 -207.00 -514.00 1549.00 -108.00 109.00 64.00 -135.00 484.00 -32.90 -129.90 -82.50 Income tax expense 1197.00 789.00 853.00 1059.00 1606.00 1014.00 1307.00 1421.00 847.00 7366.60 703.10 8.25 Income bef XO item 2542.00 1465.00 1337.00 224.00 1027.00 1389.00 1850.00 1966.00 1214.00 1380.10 1110.40 193.32 XO L(G) pretax	Millions	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgGr
NA NA NA NA NA NA NA	Cost of goods sold Sell, gen & adm ex Operating inc(loss Interest expense Net non-op L (G) Income tax expense Income bef XO item XO L(G) pretax Minority interest Net income (loss) EBIT Pretax income Tot cash pref. dvd Tot cash comm. dvd Reinvested earning	26692.00 4048.00 629.00 -320.00 1197.00 2542.00 197.00 2345.00 4048.00 3739.00 429.00	24330.00 18.00 2713.00 666.00 -207.00 789.00 127.00 127.00 2713.00 2254.00 429.00 838.00	22924.00 21.00 2384.00 708.00 .514.00 853.00 101.00 1236.00 2384.00 2190.00 428.00 808.00	21573.00 767.00 2832.00 NA 1549.00 1059.00 224.00 278.00 104.00 2832.00 1283.00 438.00 438.00	21660.00 1233.00 2525.00 NA -108.00 1007.00 920.00 2525.00 .00 434.00 486.00	19715.00 596.00 3580.00 612.00 109.00 1014.00 0.00 89.00 3580.00 2403.00 -00 1300.00	18961.00 172.00 3843.00 622.00 64.00 .00 1850.00 .00 1850.00 3843.00 .00 412.00 412.00	18161.00 367.00 3945.00 693.00 -135.00 1421.00 1966.00 3945.00 .00 3387.00 .00 342.00 1624.00	15406.00 309.00 3024.00 479.00 847.00 1214.00 .00 .1214.00 3024.00 2061.00 .00 271.00 943.00	9666.40 183.60 2262.10 178.30 -32.90 736.60 .00 .00 .1380.10 2262.10 2116.70 .00 175.03 1205.07	8089.40 162.20 1803.50 119.90 -129.90 00 00 1110.40 1803.50 00 1813.50 00 153.20 957.20	7.37 -48.29 15.73 -5.74 -82.50 8.25 193.32 NM 25.99 323.29 15.73 46.50 NM -68	5.72 6.31 -15.16 5.98 -5.74 217.54 9.82 95.14 NM 19.08 19.88 NM -28 16.53 5.72

Item 27: Operating income each year for last 10

Bloomb Financial A	erg		T	HE WAL		EY CO.			Page	6			
Income Stateme	ent: Co	mmon Si	ze										
% of Total Revenu	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgGr
Net sales Cost of goods sold Sell, gen & adm ex Operating inc(loss Interest expense Net non-op L (G) Income tax expense Income bef XO item XO L(G) pretax Minority interest Net income (loss) EBIT Pretax income Tot cash pref. dvd Tot cash pref. dvd Tot cash comm. dvd Reinvested earning Depreciation exp. R & D expenditures	100.00 86.80 .04 13.16 2.05 -1.04 3.89 8.27 .00 .64 7.63 13.16 12.16 .00 1.40 6.23 3.90 NA	100.00 89.91 10.03 2.46 2.92 5.41 .47 4.68 10.03 8.33 .00 1.59 3.10 3.91 NA	100.00 90.50 .08 9.41 2.80 -2.03 3.37 5.28 .40 .40 1.69 3.19 4.03 NA	100.00 85.70 3.05 11.25 NA 6.15 4.21 .89 1.10 .41 63 11.25 5.10 0.1.74 -2.37 3.92	100.00 85.22 4.85 9.93 NA - 42 6.32 4.04 .00 .42 3.62 9.93 10.36 .00 1.71 1.91 3.78 NA	100.00 84.13 2.54 15.28 2.61 47 4.33 5.93 .00 .38 5.55 15.28 10.25 .00 .00 5.55 NA	100.00 82.53 .75 16.73 2.71 2.8 5.69 8.05 .00 .00 8.05 16.73 13.74 .79 6.26 3.52 NA	100.00 80.81 1.63 17.55 3.08 60 6.32 8.75 .00 .00 8.75 17.55 15.07 .00 1.52 7.23 3.28	100.00 82.21 1.65 16.14 2.56 2.58 4.52 6.48 0.00 .00 6.48 16.14 11.00 1.45 5.03 3.61 NA	100.00 79.81 1.52 18.68 1.47 27 6.08 11.39 10.00 .00 .13.39 18.68 17.48 17.48 17.48 17.48 17.48 17.48 17.48 17.48 17.48 17.48	100.00 80.45 1.61 17.94 1.19 -1.29 6.99 11.04 1.00 .00 .00 11.04 17.94 18.04 19.00 1.52 9.52 4.07 NA		.00 -20.9' -14.4' 225.1: 87.7' NM 11.94 156.8: 0! 3.4' NM -4.7' 8.73
Income Stateme	ent: Tr	end Ana	lysis										
% Change	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgGr
Net sales Cost of goods sold Sell, gen & adm ex Operating inc(loss Interest expense Net non-op L (G) Income tax expense Income bef XO item XO L(G) pretax Minority interest Net income (loss) EBIT Pretax income Tot cash pref. dvd Tot cash comm. dvd Reinvested earning Depreciation exp. & D expenditures	13.64 9.71 -33.33 49.21 -5.56 -54.59 51.71 73.52 -100.00 55.12 85.08 49.21 65.88 .00 .00 128.64 13.13	6.84 6.13 -14.29 13.80 -5.93 -7.50 9.57 71.00 25.74 2.51 13.80 .00 .23 3.71 3.72	. 62 6.26 -97.26 -15.82 708.00 NM -19.45 496.88 -100.00 -2.88 NM -15.82 70.69 .00 -2.28 NM 3.44	97 40 -37.79 12.16 NA MM -34.06 -78.19 278.00 -2.80 NM 12.16 -51.27 .00 .92 NM 2.60 NA	8.46 9.87 106.88 -29.47 NM 58.38 -26.06 .00 20.22 -29.23 -29.47 .00 434.00 -62.62 962.00 NA	2.00 3.98 246.51 -6.84 -1.61 70.31 -22.42 -24.92 -00 89.00 -29.73 -6.84 -23.88 -00 -100.00 -9.60 NM	2.24 4.41 -53.13 -2.59 -10.25 NM -8.02 -5.90 -00 -2.59 -6.79 -00 20.47 -11.45 9.62 NA	19.93 17.88 18.77 30.46 44.68 NM 67.77 61.94 .00 61.94 30.46 64.34 .00 26.20 72.22 9.01	54.71 59.38 68.30 33.68 168.65 NM 14.99 -12.04 00 -12.04 33.68 -2.63 .00 54.83 -21.75 43.98	20.46 19.49 13.19 25.43 48.71 74.67 4.76 24.29 25.43 16.72 .00 14.25 25.90 14.77 NA	17.89 18.88 -1.22 15.59 -23.97 NM 74.60 65.41 -100.00 270.38 15.59 68.85 .00 19.13 459.11 12.49 NA	420.09 571.79 -125.33 71.23 -53.59 -30.46 228.30 435.10 -68.61 367.88 NM 71.23 765.48 NM -118.74 NM 97.75	294.44 351.88 -113.60 NM 177.44 220.14 -68.61 182.50 NM 4.87 232.30 NM 49.18

Assets Millions Cash & near cash Marketable sec Acct & notes rec Inventories Other cur assets	9/04 2042.00 .00	9/03							Page 7				
Cash & near cash Marketable sec Acct & notes rec Inventories	2042.00	9/03											
Marketable sec Acct & notes rec Inventories	.00		9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvGr	5Y AvG
Accum depreciation Wet fixed assets LT inv't & LT rec Other assets	4558.00 775.00 1994.00 9369.00 28147.00 11665.00 1292.00 26759.00 53902.00	1583.00 .00 4238.00 703.00 1790.00 8314.00 21472.00 12678.00 1849.00 27147.00 49988.00	1239.00 .00 4049.00 697.00 1864.00 7849.00 20913.00 8133.00 12780.00 1810.00 27606.00 50045.00	618.00 .00 3343.00 671.00 2397.00 7029.00 20635.00 7728.00 12907.00 2061.00 21702.00 43699.00	842.00 .00 3599.00 702.00 2552.00 19202.00 6892.00 12310.00 2270.00	414.00 .00 3160.00 796.00 5357.00 9727.00 17566.00 6220.00 11346.00 2434.00	127.00 3999.00 899.00 4350.00 9375.00 15728.00 5382.00 10346.00 1814.00	317.00 3329.00 853.00 3154.00 7653.00 13808.00 4857.00 8951.00 1914.00 19979.00	278.00 .00 2875.00 951.00 468.00 4572.00 12479.00 4448.00 8031.00 1009.00 23014.00	1076.50 866.30 1792.80 824.00 .00 4559.60 9228.80 3038.50 6190.30 .00 3855.90	186.90 1323.20 1328.40 668.30 342.10 3848.90 8441.60 2627.10 5814.50 00 3162.90	52.42 NM 11.11 4.99 -4.94 10.09 11.70 15.34 9.41 -13.38 8.04	46.80 NM 8.02 -14.65 10.38 13.79 8.31 -11.22
		49900.00	30043.00	43699.00	45027.00	43679.00	41378.00	38497.00	36626.00	14605.80	12826.30	7.41	4.47
Assets (Common													
of Total:	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvGr	5Y Avo
Tash & near cash tarketable sec cot & notes rec inventories ther cur assets turrent assets tross fixed assets tocum depreciation let fixed assets thin the LT rec ther assets cotal assets	3.79 .00 8.46 1.44 3.70 17.38 52.22 21.64 30.58 2.40 49.64 100.00	3.17 .00 8.48 1.41 3.58 16.63 42.95 17.59 25.36 3.70 54.31 100.00	2.48 .00 8.09 1.39 3.72 15.68 41.79 16.25 25.54 3.62 55.16 100.00	1.41 .00 7.65 1.54 5.49 16.09 47.22 17.68 29.54 4.72 49.66 100.00	1.87 .00 7.99 1.56 5.67 17.09 42.65 15.31 27.34 50.53 100.00	.95 .00 7.23 1.82 12.26 22.27 40.22 14.24 25.98 5.57 46.18	.31 .00 9.66 2.17 10.51 22.66 38.01 13.01 25.00 4.38 47.96	.82 .00 8.65 2.22 8.19 19.88 35.87 12.62 23.25 4.97 51.90	.76 .00 7.85 2.60 1.28 12.48 34.07 12.14 21.93 2.75 62.84 100.00	7.37 5.93 12.27 5.64 .00 31.22 63.19 20.80 42.38 .00 26.40	1.46 10.32 10.36 5.21 2.67 30.01 65.81 20.48 45.33 .00 24.66	40.87 NM 3.43 -2.03 -10.88 2.69 4.28 7.72 2.11 -18.75 .31 .00	39.10 NM 3.30 -4.41 -17.93 -4.22 5.92 9.24 3.92 -14.44 1.73 .00
Asset Utilizat	ion												
Sales to:	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y Avo
cash & near cash larketable sec larketable	15.06 NA 6.75 39.68 15.42 3.28 1.09 2.64 1.87 23.80 1.15	17.09 NA 6.39 38.49 15.12 3.25 1.26 3.08 2.13 14.64 1.00 .54	20.44 NA 6.26 36.34 13.59 3.23 1.21 3.11 1.98 13.99 .92 .51	40.73 NA 7.53 37.51 10.50 3.58 1.22 3.26 1.95 12.21 1.16	30.19 NA 7.06 36.21 9.96 3.30 1.32 3.69 2.06 11.20 1.12	56.61 NA 7.42 29.44 4.37 2.41 1.33 3.77 2.07 9.63 1.16	180.91 NA 5.75 25.56 5.28 2.45 1.46 4.27 2.22 12.67 1.16 .56	70.89 NA 6.75 26.35 7.13 2.94 1.63 4.63 2.51 11.74 1.12 .58	67.41 NA 6.52 19.70 40.04 4.10 1.50 4.21 2.33 18.57 .81 .51	11.25 13.98 6.76 14.70 NA 2.66 1.31 3.99 1.96 NA 3.14	53.80 7.60 7.57 15.05 29.39 2.61 1.19 3.83 1.73 NA 3.18 .78	-26.03 NM -3.06 1.96 14.22 -2.73 -3.32 -6.64 -1.09 27.26 1.01	-17.97 NM -1.47 6.49 35.16 7.47 -3.72 -6.74 -1.77 21.43 .60 1.49
		Copyrig	ht 2005 B	loomberg L	.P. 24-Ja	n-05							

Item 25: Book value of equity each year for last 10 years

Bloomb Financial A			TH	HE WAL	T DISNE	EY CO.			Page 8				each year last 10 ye
Liabilities													
Millions	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgG
Accounts payable ST borrowings Other ST liab Cur liabilities LT borrowings Other LT liab Total liabilities Preferred equity Minority interest Total common equity Shareholder equity Tot liab & equity	26879.00	4095.00 2457.00 2117.00 8669.00 10643.00 6457.00 25769.00 .00 428.00 23791.00 24219.00 49988.00	3820.00 1663.00 2336.00 7819.00 12467.00 5880.00 26166.00 434.00 23445.00 23879.00 50045.00	4603.00 829.00 787.00 6219.00 8940.00 5486.00 20645.00 382.00 22672.00 23054.00 43699.00	5161.00 2502.00 739.00 8402.00 6959.00 5210.00 20571.00 356.00 24100.00 24456.00 45027.00	3628.00 2415.00 1664.00 7707.00 9278.00 5371.00 22356.00 348.00 20975.00 21323.00 43679.00	4767.00 2123.00 635.00 7525.00 9562.00 4903.00 21990.00 .00 19388.00 4378.00	4748.00 897.00 631.00 6276.00 10171.00 4765.00 21212.00 .00 17285.00 17285.00 38497.00	4835.00 NA 1441.00 6276.00 12342.00 1922.00 20540.00 .00 .00 16086.00 16086.00 36626.00	2842.50 NA NA 2842.50 2984.30 2128.20 7955.00 .00 6650.80 14605.80	1771.80 829.70 1670.30 4271.80 2107.20 939.00 7318.00 .00 5508.30 12826.30	.28 71.64 67.49 21.39 4.37 6.24 10.03 NM 32.89 4.84 5.33 7.41	6.46 30.33 30.68 9.44 3.31 4.21 4.49 NM 21.66 4.70 4.99 4.47
Liabilities(	Common S	Size)										11.2	****
% of Total:	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Vr AvaC	r 5Y AvgGr
Accounts payable ST borrowings Other ST liab Cur liabilities LT borrowings Other LT liab Total liabilities Freferred equity Minority interest Total common equity Shareholder equity Tot liab & equity	8.41 7.59 4.52 20.52 17.43 12.19 50.13 .00 1.48 48.39 49.87	8.19 4.92 4.24 17.34 21.29 12.92 51.55 .00 .86 47.59 48.45 100.00	7.63 3.32 4.67 15.62 24.91 11.75 52.28 .00 .87 46.85 47.72	10.53 1.90 1.80 14.23 20.46 12.55 47.24 .00 .87 51.88 52.76 100.00	11.46 5.56 1.64 18.66 15.46 11.57 45.69 .00 .79 53.52 54.31	8.31 5.53 3.81 17.64 21.24 12.30 51.18 .00 .80 48.02 48.82	11.52 5.13 1.53 18.19 23.11 11.85 53.14 .00 46.86 46.86	12.33 2.33 1.64 16.30 26.42 12.38 55.10 .00 44.90 44.90	13.20 NA 3.93 17.14 33.70 5.25	19.46 NA NA 19.46 20.43 14.57 54.46 .00 45.54 45.54	13.81 6.47 13.02 33.31 16.43 7.32 57.05 .00 42.95 42.95 100.00	-5.87 59.19 52.19 13.03 -3.63 71 2.17 NM 23.62 -2.15 -1.70	2.44 21.88 4.22 -1.15 .09 16 NM 16.13 .39 .66
Cash Flow: Ope	erations	3											
Millions	9/04	9/03	9/02	9/01	9/00	9/99	9/98	9/97	9/96	9/95	9/94 3Y	AvgGr 5	Y AvaGr
Net income (loss) Deprec & amort Other non-cash adj Chg in non-cash wc Cashflow-operating FCF/share Cash Flow/Basic sh	2345.00 1210.00 866.00 -51.00 4370.00 1.44 2.13	1267.00 1077.00 293.00 264.00 2901.00 .91 1.42	1236.00 1042.00 35.00 -27.00 2286.00 .59 1.12	-158.00 1754.00 1696.00 -244.00 3048.00 .60 1.46	920.00 2195.00 -544.00 1184.00 3755.00 .84 1.81	1300.00 3779.00 146.00 363.00 5588.00 1.66 2.68	1850.00 3323.00 881.00 -939.00 5115.00 1.38 2.51	1966.00 4958.00 -34.00 174.00 7064.00 2.54 3.50	1214.00 3944.00 84.00 -617.00 4625.00 1.58 2.53	1380.10 1853.00 6.30 270.70 3510.10 1.64 2.21	1110.40 1608.30 742.70 -654.10 2807.30 1.09 1.72	323.29 -8.29 278.26 289.84 17.51 36.81 17.86	164.69 -17.38 154.79 195.02 .18 6.53
		Copyri	ght 2005	Bloomberg 1	L.P. 24-J	an-05							

Total Debt = ST Borr

+ LT Borr

Bloomberg Financial Analysis	THE WALT DISNEY CO. DIS US		Page 9							
CashFlow: Financing										
Millions 9/04	9/03 9/02	9/01 9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgGr
Dividends paid -430.00 Inc(dec) ST borrow 100.00 Increase: LT borro -2479.00 Inc capital stock Dec capital stock Other financing ac Cashflow-financing ac Cashflow-financing 185.00	-721.00 -33.00 1635.00 4038.00 -2059.00 -2113.00 51.00 47.00 .00 .00 -1523.00 1511.00	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	.00 -451.00 2306.00 -2031.00 204.00 -19.00 .00 9.00 287.00	-412.00 .00 1830.00 -1212.00 184.00 -30.00 .00 360.00 -190.00	-342.00 .00 2437.00 -4078.00 .180.00 -633.00 1312.00 -1124.00 39.00	-271.00 .00 13560.00 -4872.00 .85.00 -462.00 .00 8040.00	-180.00 NA 786.10 -771.90 .00 -348.70 182.40 -332.10 889.60	-153.20 NA 1866.40 -1315.30 .00 -570.70 76.10 -96.70 -176.10	92 -684.41 -39.07 -15.89 76.39 NM NM -19.31 95.47	92 -438.49 1.21 -16.60 60.44 -660.03 NM NM 36.64
Cash Flow: Investin	g									
Millions 9/04	9/03 9/02	9/01 9/00	9/99	9/98	9/97	9/96	9/95	9/94	3Y AvgGr	5Y AvgGr
Disp of fixed asst Capital expenditur -1427.00 Sale LT invest .00 Purchase LT invest Other investing ac -57.00 Cashflow-investing -1484.00	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	.00 .00 -1795.00 -2013.00 .00 .00 .00 .00 -220.00 922.00 -2015.00 -1091.00	-2134.00 -00 -00 -3176.00 -5310.00	.00 -2314.00 .00 .00 -3351.00 -5665.00		.00 -1745.00 .00 .00 -11719.00 -13464.00	NA -896.50 .00 .00 -1391.90 -2288.40	NA -1026.10 .00 .00 -1860.60 -2886.70	NM -26.31 NM NM -409.76 -56.19	NM -19.09 NM NM -244.82 -66.55
Sale LT invest .00 Purchase LT invest .00 Other investing ac -57.00	0 .00 .00 .00 .00 .00 -2090.00	.00 .00 .00 .00 -220.00 922.00 -2015.00 -1091.00	.00 .00 -3176.00 -5310.00	.00 .00 -3351.00	.00 .00 -3979.00	.00 .00 -11719.00	-139	.00	.00 .00 .00 .00 1.90 -1860.60	.00 .00 NM .00 .00 NM 1.90 -1860.60 -409.76

Items 21-23: Last 10 years of dividends paid, stock buybacks (dec in capital stock), stock issues (inc in capital stock) and capital expenditures

These are from Zacks. You can also try I/B/E/S from the EE menu. The number est is the number of analysts making estimates and the average is a %. (14.12% annually for next 5 years)

<HELP> for explanation.

P235 Equity EE

### **EARNINGS ESTIMATES**

Page 1 / 5

DIS US

Walt Disney Co

Last Update: 01/21/05

WALL STREET ESTIMATES

	MEAN	HIGH	LOW	NUMBER EST	MEAN CHG LAST MNTH
					(\$)
FISC YR END 0509	1.23	1.33	1.12	22	0.00
FISC YR END 0609	1.41	1.50	1.28	13	0.01
QUARTER END 0412	0.30	0.35	0.26	15	0.00
QUARTER END 0503	0.31	0.34	0.29	15	0.00
NEXT 5 YR GRTH (%)	14.12	21.00	9.00	13	0.13

Item 12: Expected growth in EPS: Next 5 years

ALL ESTIMATES ARE FOR DILUTED EPS FROM CONTINUING OPERATIONS

Australia 61 2 9777 8600 Brazil 5511 3048 4500 Europe 44 20 7330 7500 Germany 49 69 920410 Hong Kong 852 2977 6000 Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2005 Bloomberg L.P. 1 24-Jan-05 15:19:34 The default in Bloomberg is daily data. It is better to use weekly data and the 100 week estimate of standard deviation.

Std deviation in stock price

<HELP> for explanation.

P235 Equity H

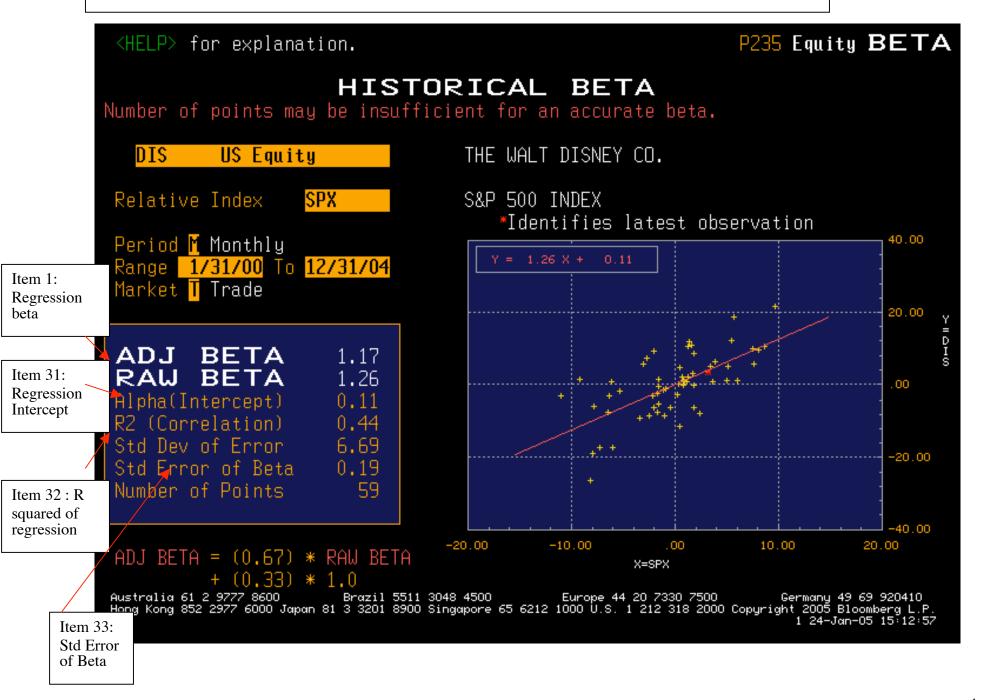
### HISTORICAL PRICE VOLATILITY

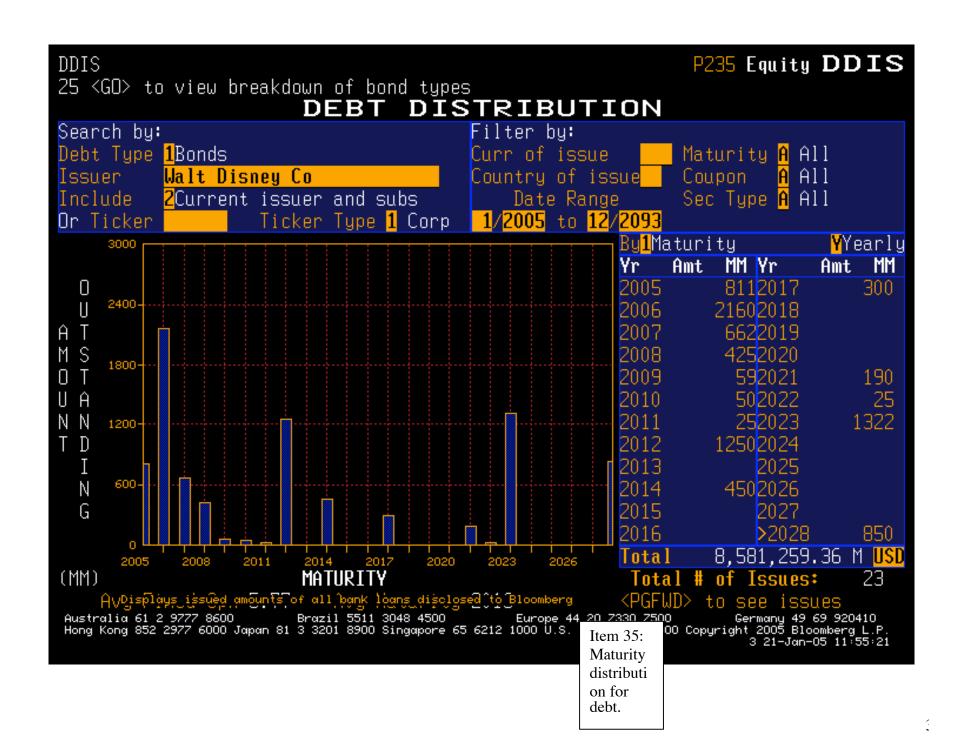
DIS US Equity
Period W Weekly
Currency USD

THE WALT DISNEY CO.

		N-DA`	Y VOL	ATILI.	TY	OPTI	ONS
Date	Prices	of Hist	orical Clo	osing Price	es	Implied Vola	atility
		Market_ T T	rade		/		
		<b>Ν= 10</b> Wee	ek <mark>30</mark>	<b>50</b>	100	Calls	Puts
1/21/05	28.15	13.22	22.29	21.43	27.78	26.66	27.24
1/14/05	28.30	13.21	22.25	25.88	27.77	25.46	24.36
1/ 7/05	27.17	9.93	21.68	25.79	27.67	25.09	24.45
12/31/04	27.80	11.64	21.40	25.65	27.62	22.63	21.73
12/24/04	27.59	11.92	21.61	25.91	28.13	23.31	22.44
12/17/04	27.37	13.38	21.77	25.90	28.16	23.52	21.99
12/10/04	27.63	12.44	22.00	26.33	28.33	21.84	22.85
12/ 3/04	27.37	19.33	22.33	26.34	28.36	22.63	23.81
11/26/04	27.12	21.06	22.67	26.33	28.51	22.62	22.98
11/19/04	26.66	21.34	23.01	26.34	29.03	23.36	23.69
11/12/04	26.80	20.71	24.98	26.98	29.12	26.09	27.38
11/ 5/04	26.43	21.16	24.99	27.85	29.12	25.08	27.55
Australia St. S		52	Annualiza	tion factor	7000 7500	S	50, 000440

 Note: Bloomberg's default beta calculation always uses two years of weekly returns and the local market index. You can (and probably should) change both. I would change weekly to monthly, two years to five years.and narrow indices to broader ones.





DES DES P235 Corp SECURITY DESCRIPTION Page 1/ 1 T) CO DIS5 % 12/15/17 105.968/105.968 (5.23/5.23) TRAC Additional Sec Info IDENTIFIERS Name WALT DISNEY COMPANY 2 Identifiers 016020613 ommon Tupe Multimedia ISIN US25468PCB04 3 Ratings Market of Issue GLOBAL CUSIP 25468PCB0 4 Fees/Restrictions RATINGS Country US Currency USD Baa1 6 Sec. Specific News Moodu's S&P BBB+ Collateral Tupe NOTES 7) Involved Parties 1)STREET CONVENTION BBB+ 8 Custom Notes Fitch Calc Tup( **12/15/2017** Series B Maturity ISSUE SIZE 9 Issuer Information NORMAL 10 ALLQ Amt Issued 300.000.00 (M) 11) Pricing Sources FIXED USD 5 % Coupon S/A 30/360 Amt Outstanding 12) Related Securities 300,000.00 (M) Announcement Dt 12/16/02 USD 13) Issuer Web Page Int. Accrual Dt 12/19/02 Min Piece/Increment 14) Par Cds Spreads 1st Settle Date 12/19/02 1.000.00/ 1.000.00 Coupon Date 6/15/03 Par Amount 1.000.00 16) Capital Changes 1st 99.1170 BOOK RUNNER/EXCHANGE Iss @ ISS 180.00 vs T 4 11/15/12 GS,CITI 65) Old DES TRACE HAVE PROSPECTUS Send as Attachment PROGRAM. SR. UNSEC'D. SHORT 1ST CPN. Australia 61 2 9777 8600 Brazil 5511 3048 4500 Europe 44 20 7330 7500 Germany 49 69 920410 Hong Kong 852 2977 6000 Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2005 Bloomberg L.P. 1 24-Jan-05 16:01:33

Item 17: Bond Ratings from S&P, Moody's and Fitch for corporate bonds issued by firm.

### DATA ON COMPARABLE COMPANIES

#### I. Getting data on related companies

- Pick Equity
- Choose 1. Finding Securities
- Choose **Ticker Symbol Look up (TK)**
- Enter the name of your company
- Once you are in equity screen for your company, enter
- **Relative Value** (RV): You can modify the data that is printed out. In particular, you can change the display to include only those items the you want for all of your comparable firms by going into the "Edit" function and changing the display.
- Peer Value (PV): Your company's numbers will be printed out next to the average for the sector and the entire market.

Bloomberg will pick the comparable companies and you will have little flexibility. If you prefer to pick your own comparables, try the alternate approach (QSRC, two pages forward).

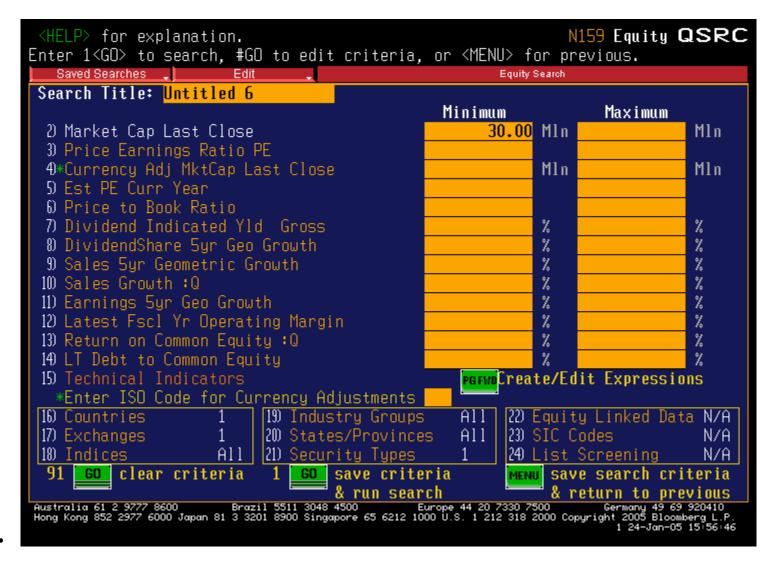
RV Print job sent to printer.

Templa	n sent to bi	Edit		Options	Output F	Populto To	Dolativo	Value (RV)
Templa	ie List		This Report	Dates (Sector: Multimedia	- 1 /	Results To ᆾ	Relative	value (NV)
	Short	Volatility	Raw	Current	Dividends	IBES 5	Cash&Near	Trailing
Ticker	Name	260 Day	Beta	Market Cap	Paid	Year Growth	Cash Items	12M EBITDA
Averages:		88.49	1.40	7665236875.00	-36826800.00	19.05	290735200.00	1426993888.89
DIS	DISNEY (WALT) CO	25,055	1.364	57,232.36MLN	-430.00MLN	5,157	2,042.00MLN	5,258.00MLN
1) RVNM	RAVEN MOON ENTER	125.762	1.212	0.79MLN		N-A-		
2) YSTM	YOUTHSTREAM MED	129.477	.868	12.95MLN	0.00MLN	N-A-	0.68MLN	N-A-
3) MTRM	METROMEDIA INTL	129.523	12.728	54.54MLN	-6.97MLN	N-A-	30.25MLN	N-A-
4) MDP	MEREDITH CORP	15.000	.796	2,570.55MLN	-21.61MLN	8.336	58.72MLN	281.96MLN
5) MHP	MCGRAW-HILL COS	15.470	.793	17,316.98MLN	-206.54MLN	12.974	695.59MLN	1,647.15MLN
6) SSP	EW SCRIPPS-CL A	16.081	.714	7,868.09MLN	-50.46MLN	14.754	18.23MLN	498.19MLN
7) MEG	MEDIA GENERAL-A	18.999	.794	1,497.41MLN	-17.80MLN	3.474	10.58MLN	200.78MLN
8) TWX	TIME WARNER INC	19.404	.792	84,737.18MLN	0.00MLN	4.912	3,040.00MLN	12,339.00MLN
9) VIA	VIACOM INC-A	20.301	1.379	64,552.57MLN	-104.60MLN	66.012	850.70MLN	4,772.60MLN
10) BLC	BELO CORP-A	21.058	1.113	2,671.58MLN	-38.61MLN	21.643	31.93MLN	405.20MLN
11) JRN	JOURNAL COMMUN-A	23.556	N-A-	1,275.63MLN	-44.08MLN	N-A-	8.44MLN	171.78MLN
12) QBID	TRIANGLE MULTI-M	255.098	464	32.40MLN		N-A-		
13) CEGP	CNTV ENTERTAINME	288.600	.873	0.74MLN	0.00MLN	N-A-	1.30MLN	-0.64MLN
14) EVC	ENTRAVISION CO-A	33.282	1.393	923.81MLN	0.00MLN	N-A-	19.81MLN	74.26MLN
15) ISPO	IDEA SPORTS ENTE	354.269	487	10.79MLN		N-A-		
16) GMST	GEMSTAR-TV GUIDE	49.084	1.644	2,488.07MLN	0.00MLN	66-617	257.36MLN	-7.77MLN
17) MSO	MARTHA STEW-CL A	67.485	.261	1,426.01MLN	0.00MLN	-13.414	165.57MLN	-38.80MLN
18) PRVT	PRIVATE MEDIA GP	67.719	.823	227.62MLN	0.00MLN	N-A-	1.08MLN	N-A-
19) TMEG	TRIMEDIA ENTERTA	94.509	N-A-	10.44MLN	N-A-	N.A.	N.A.	N-A-
( <u> </u>								100

Australia 61 2 9777 8600 Brazil 5511 3048 4500 Europe 44 20 7330 7500 Germany 49 69 920410 Hong Kong 852 2977 6000 Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2005 Bloomberg L.P. 1 24-Jan-05 15:21:03

#### II. Using Bloomberg to get Sector Data or to Screen Stocks

• Start with this screen by typing "ESRC". You will begin with this screen. If you want to screen based on market cap, PE or growth, you can do it here. (For example, I have screened for stocks with market cap> 30 million)



• Restrict your search to just common stocks to avoid multiple listings for the same company:

	N159 Equity QSRC to save security types that have been selected.					
SE	ECURITY TYPES					
2) Unit 19 3) Right 4) REIT 29 5) Limited Partnerships 29 6) Mutual Fund 29 7) ETF 29 8) Tracking Stock 29 9) Private Company 29	8) Euro Dep Receipt 34) Int Rate Fut Warrant 9) Thai NVDR 35) Preferred Warrant 36) Index Future Warrant 90) Certificates 37) Commodity Index Wrnt 91) Dutch Certificate 38) Commodity Fut Wrnt 92) Swiss Certificate 93) German Certificate 94) French Certificate 95) Belgian Certificate 96) Austrian Certificate					
12) American Dep Receipt 20 13) Global Dep Receipt 20 14) Intl Dep Receipt 30 15) British Dep Receipt 3	9) Index Warrant 0) Currency Warrant 1) Basket Warrant 2) Int Rate Bond Wrnt					
91 GO clear selections MENU save security types & return						
Australia 61 2 9777 8600 Brazil 59 Hong Kong 852 2977 6000 Japan 81 3 3201 89	511 3048 4500       Europe 44 20 7330 7500					

• Pick the country or countries you want to screen for



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• And make sure that you pick the exchanges to go with those countries. Looking for French stocks on the Indonesian exchange will give you no listings.....



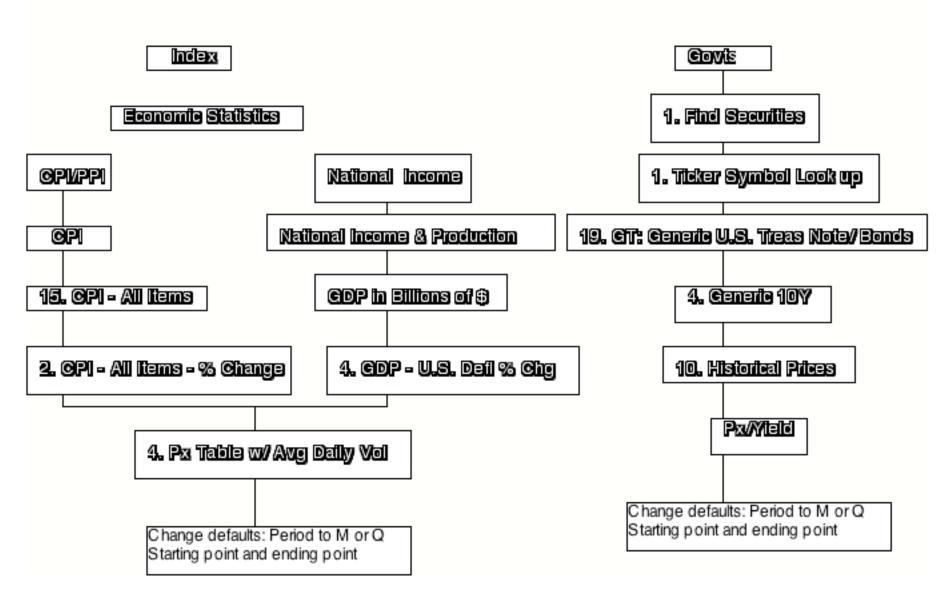
• Pick the industry group you want to analyze or collect data from



• Go into the Edit function and choose the items you want displayed in your output.

Warning: This is not the friendliest interface in the world. You will often find yourself building elaborate criteria for 20 minutes and then losing them all because you hit the menu button twice instead of once. I would suggest saving the criteria under Save Set as you go along and assigning the criteria set a name. I would also suggest adding the company name to your data set - the default is only the ticker symbols, whic are tough to expand, and keeping your data sets manageable.

## Getting Historical Macroeconomic Information



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