A MARKET ASSESSMENT

Predictably Unpredictable!

An Ad against Market Timing!

- I am not a market prognosticator for a simple reason. I am just not good at it, and the first six months of 2023 illustrate I think of market timing is the impossible dream.
- At the start of the year, the consensus of the market experts was that this would be a difficult year for markets, given the wall of macro worries about inflation and an impending recession, and adding the fear of the Fed raising rates to this mix only made bullishness a rare commodity on Wall Street.
- Markets, as is their wont, live to surprise, and 2023 has wrong-footed the experts (again).

The Lead In: A Year for the History Books

Stocks: Chronicling 2022 actual returns



Breaking down 2022 Returns

The S&P 500 in 2022

Price Change



Dividends

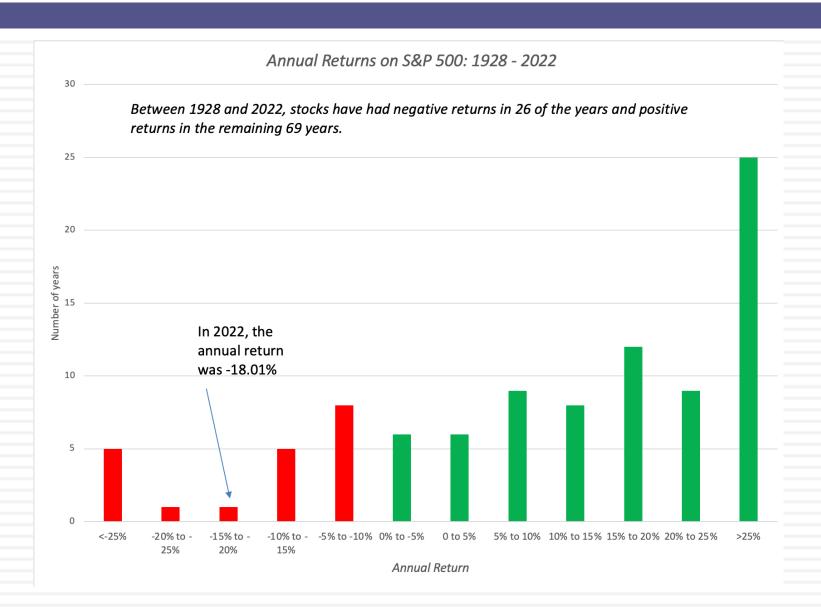
Dividends on the S&P 500 in 2022 = 69.3 (estd thru Dec) Index Level on Jan 1, 2022 = 3840 Dividend Yield = **1.41%**

Of the 500 companies in the index, 399 paid dividends during 2022, up from 394 firms in 2021. 66% of firms increased dividends during the year.

Total Return

Return in 2022 = - 19.42% + 1.41% = -18.01%

In historical context...

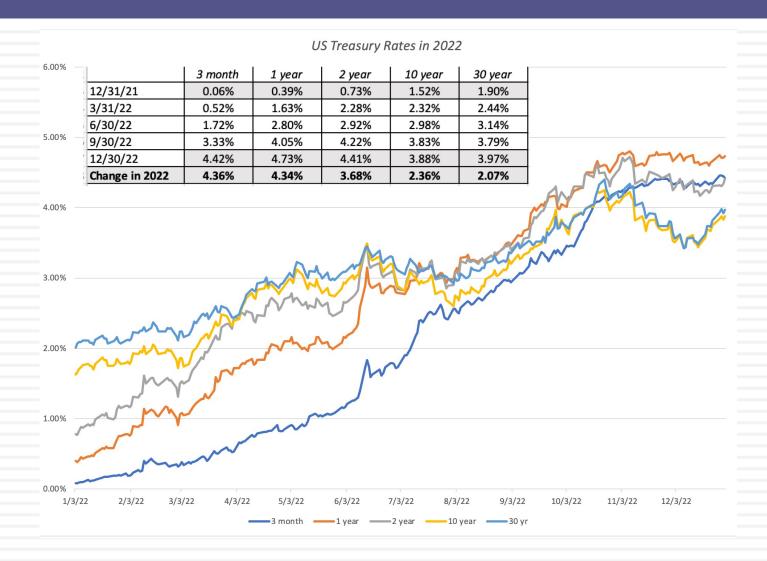


How 2022 falls in history....

| (Nominal) | i en wors | t Years (Real) |
|-------------|---|--|
| | | |
| otal Return | Year | Total Return |
| -43.84% | 1931 | -38.07% |
| -36.55% | 1937 | -37.13% |
| -35.34% | 2008 | -36.61% |
| -25.90% | 1974 | -34.04% |
| -25.12% | 2002 | -23.78% |
| -21.97% | 2022 | -23.46% |
| -18.01% | 1946 | -22.48% |
| -14.31% | 1973 | -21.17% |
| -12.77% | 1941 | -20.65% |
| -11.85% | 1930 | -20.01% |
| | -43.84% -36.55% -35.34% -25.90% -25.12% -21.97% -18.01% -14.31% -12.77% | Sotal Return Year -43.84% 1931 -36.55% 1937 -35.34% 2008 -25.90% 1974 -25.12% 2002 -21.97% 2022 -18.01% 1946 -14.31% 1973 -12.77% 1941 |

| Ву | Decade (Nom | By Deca | de (Real) | |
|-----------|-------------|---------|------------|--------|
| | Cumulative | Annual | Cumulative | Annual |
| Decade | Return | Return | Return | Return |
| 1931-1940 | 8.73% | 0.84% | 24.16% | 2.19% |
| 1941-1950 | 231.19% | 12.72% | 86.79% | 6.45% |
| 1951-1960 | 353.99% | 16.33% | 280.86% | 14.31% |
| 1961-1970 | 117.45% | 8.08% | 62.82% | 5.00% |
| 1971-1980 | 126.02% | 8.50% | 4.23% | 0.42% |
| 1981-1990 | 264.18% | 13.80% | 134.89% | 8.91% |
| 1991-2000 | 393.19% | 17.30% | 279.25% | 14.26% |
| 2001-2010 | 14.69% | 1.38% | -8.95% | -0.93% |
| 2011-2020 | 262.77% | 13.75% | 205.26% | 11.81% |
| 2021-2022 | 5.33% | 2.63% | -8.19% | -4.18% |

- If 2022 was an unsettling year for equities, as I noted in my second data post, it was an even more tumultuous year for the bond market.
 - The US treasury market, considered by some still as safe haven, was anything but safe or a haven, especially at the long maturities, as long term rates soared, with inflation (not the Fed) being the key driver. As a result, treasury bond investors faced one of their worst years in history, losing close to a fifth of their principal, as bonds were repriced.
 - The rise in rates transmitted to corporate bond market rates, with a concurrent rise in default spreads exacerbating the damage to investors.
- Just as rising equity risk premiums push up the cost of equity, rising default spreads push up the cost of debt of companies, with the added complication of higher default risk for those companies that had pushed to the limits of their borrowing capacity in a low interest-rate environment.



Returns on US Constant Maturity 10-year T.Bond in 2022

Price Change

Price of 10-year T.Bond, with 1.51% coupon rate, bought on 1/1/22 at par = \$1000

Price of 10-year T.Bond, with 1.51% coupon rate, at 12/31/22 rate of 3.88% =

PV @ 3.88% of annual coupon of \$15.10 + a year for 10 years + PV @ 3.88% of face value of \$1000 at the end of year 10 = \$806.61

Price Change on Constant Maturity 10-year T.Bond in 2022 = (806.61-1000)/1000 = -19.34% Coupons

Coupon on 10year bond bought on 1/1/22 = 1.51% Total Return

Return in 2022 = - 19.34% + 1.51% = -17.83%

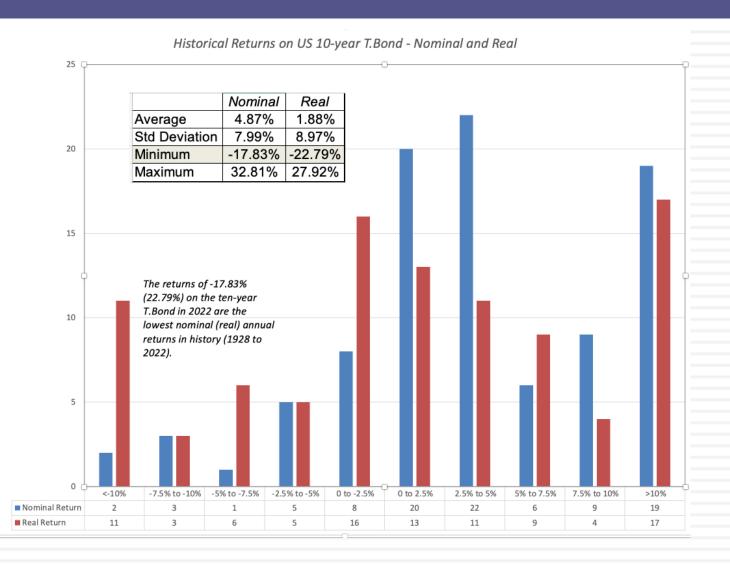
Nominal Return

Return in 2022 = - 19.34% + 1.51% = -17.83% Inflation in 2022



Real Return

Real Return in 2022 =(1-(-.1783))/1.0642 -1 = -22.79%



And in terms of co-movement...

Annual Returns on Stocks & Bonds: Comovement between 1928 and 2022

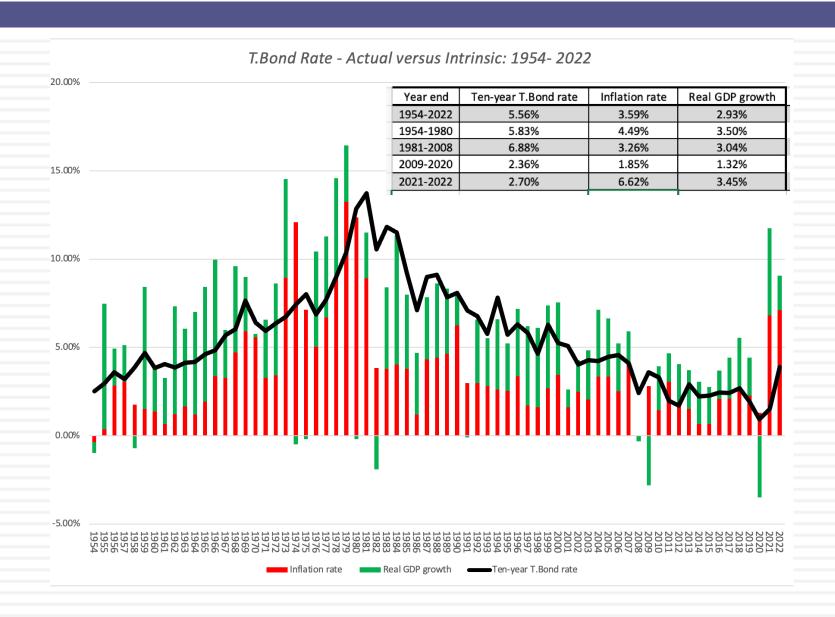
| | | Bond Returns | | | |
|--------|----------|--------------|----------|--|--|
| | | Positive | Negative | | |
| Stock | Positive | 55 | 14 | | |
| Return | Negative | 21 | 5 | | |

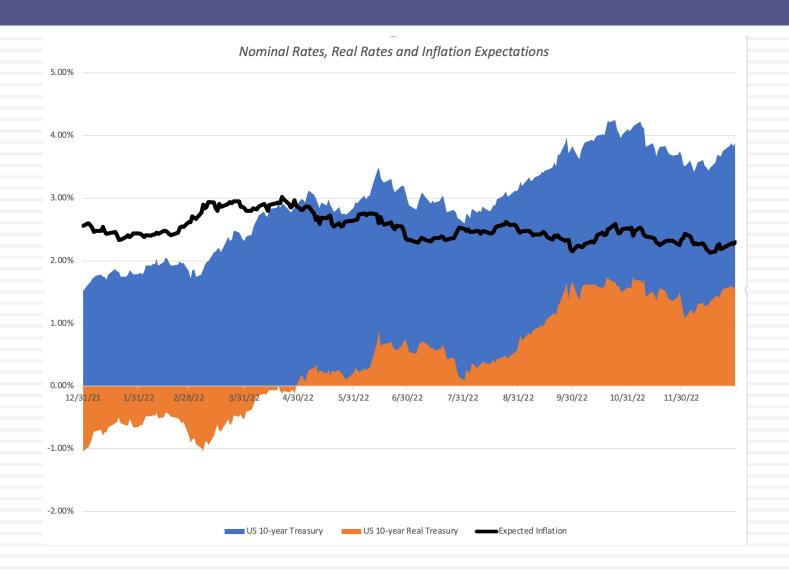
Stocks, Bills & Bonds: Co-movement between 1928 and 2022

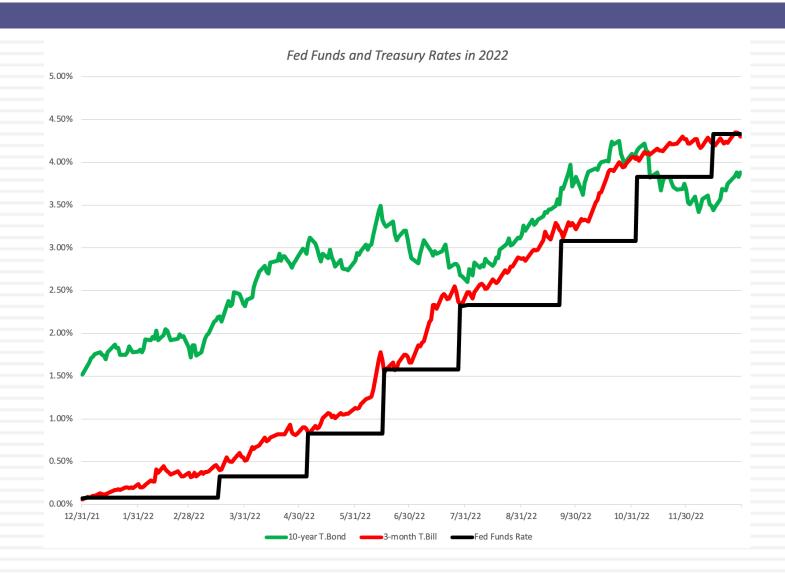
| | S&P 500 | 3-month T.Bill | US T. Bond |
|----------------|---------|----------------|------------|
| S&P 500 | 1.0000 | | |
| 3-month T.Bill | -0.0496 | 1.0000 | |
| US T. Bond | 0.0240 | 0.2500 | 1.0000 |

The Drivers of Interest Rates

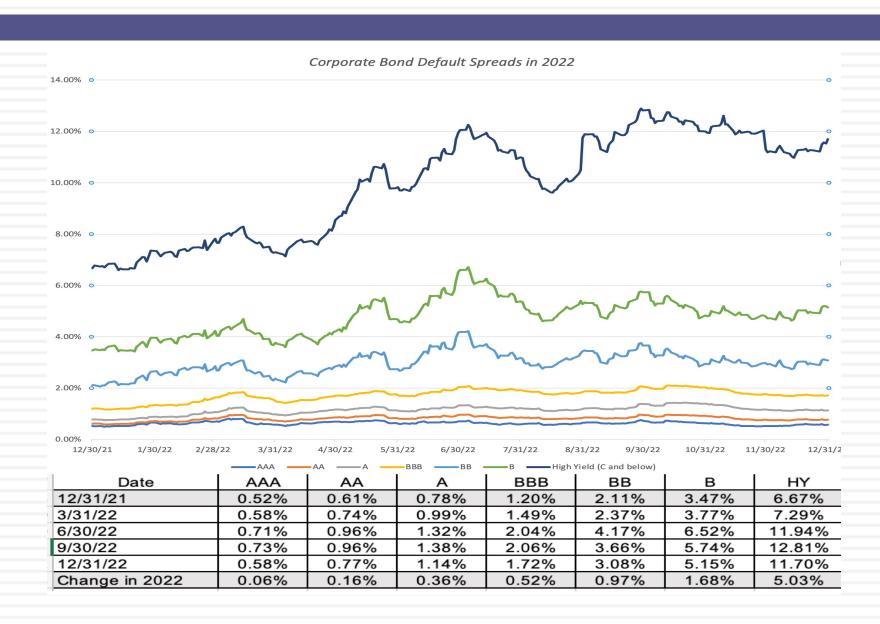








Default Risk and Spreads



Corporate Bond Returns in 2022

Returns on Constant Maturity 10-year Baa Corporate Bond in 2022

Price Change

Price of 10-year Baa Corporate Bond, with 2.71% coupon rate, bought on

1/1/22 at par = \$1000

Price of 10-year Baa Corporate Bond, with 2.71% coupon rate, at 12/31/22

rate of 5.60% =

PV @ 5.60% of annual coupon of \$27.10 + a year for 10 years + PV @ 5.60% of face value of \$1000 at the end of year 10 = \$733.03

Price Change on Constant Maturity 10-year T.Bond in 2022 =

(733.03-1000)/1000 = -26.70%

Coupons

Coupon on 10year bond bought on 1/1/22 = 2.71% Total Return

Return in 2022

= - 26.70%

+2.71%

= -23.99%

Nominal Return

Return in 2022 = - 26.70% + 2.71%

= -23.99%

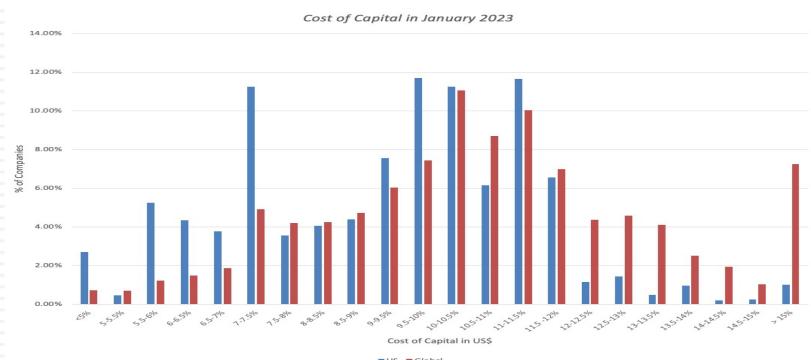
Inflation in 2022

Inflation in 2022 = **6.42%**

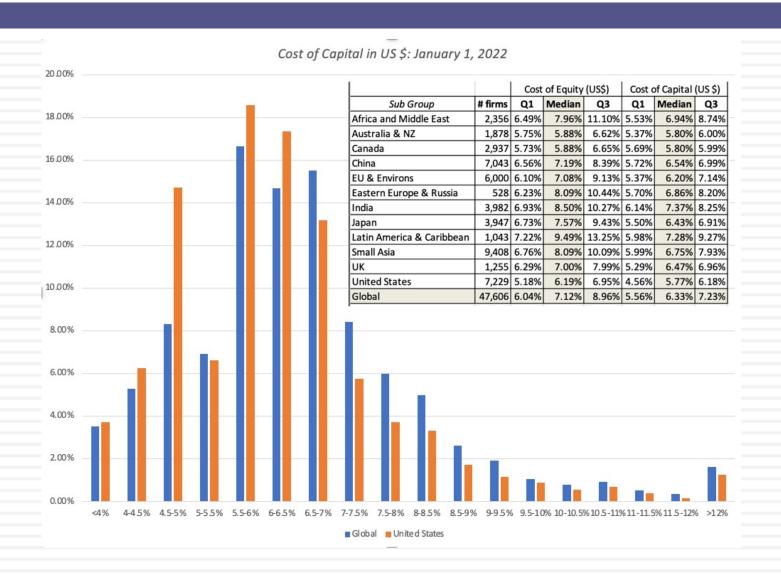
Real Return

Real Return in 2022 =(1-(-.2399))/1.0642

-1 = **-31.12%**



| | | ■US ■Globa | al | | | | |
|---------------------------|---------|------------|-------|-------|--------|--------|--------|
| Sub Group | # firms | Average | 10th | 25th | Median | 75th | 90th |
| Africa and Middle East | 2,409 | 12.19% | 7.77% | 9.08% | 11.35% | 14.26% | 18.22% |
| Australia & NZ | 1,895 | 9.67% | 7.09% | 8.76% | 10.39% | 10.49% | 11.44% |
| Canada | 2,900 | 10.05% | 7.35% | 9.67% | 10.44% | 10.50% | 11.58% |
| China | 7,266 | 10.72% | 7.86% | 9.24% | 10.97% | 11.74% | 13.09% |
| EU & Environs | 5,952 | 10.90% | 7.24% | 8.71% | 10.37% | 12.06% | 14.90% |
| Eastern Europe & Russia | 357 | 11.39% | 7.94% | 8.97% | 10.96% | 13.29% | 15.05% |
| India | 4,149 | 11.80% | 8.43% | 9.80% | 12.00% | 13.74% | 14.56% |
| Japan | 3,974 | 10.48% | 7.71% | 9.07% | 10.72% | 11.50% | 13.10% |
| Latin America & Caribbean | 1,023 | 13.08% | 8.00% | 9.57% | 11.96% | 14.62% | 20.08% |
| Small Asia | 9,591 | 11.94% | 8.25% | 9.66% | 11.23% | 12.86% | 15.83% |
| UK | 1,232 | 10.31% | 7.44% | 8.41% | 10.67% | 11.67% | 12.95% |
| United States | 7,165 | 9.27% | 6.03% | 7.26% | 9.63% | 10.88% | 11.63% |
| Global | 47,913 | 10.88% | 7.39% | 9.08% | 10.60% | 12.07% | 14.04% |



Accounting Test

Return on invested capital (ROIC) > Cost of Capital

Time Weighted CF Test NPV, with Cost of capital as discount rate> 0

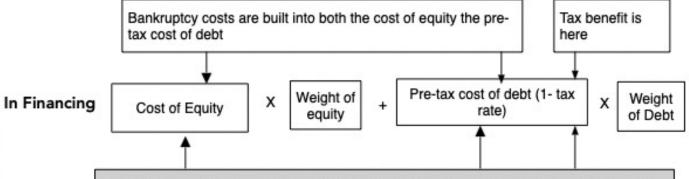
Time Weighted % Return IRR > Cost of Capital

As costs of capital rise, your hurdle rates for investments also rises, making it more difficult to find "good" investments.

In Investing

Hurdle Rate = Return you can make on investment of equivalent risk

Should reflect the risk of the investment, not the entity taking the investment. Should use a debt ratio that is reflective of the investment's cash flows.



As the costs of equity & debt both rise, the effect on the optimal debt ratios will depend on the relative risk premia (ERP vs Default spread)

The trade off: As you use more debt, you replace more expensive equity with cheaper debt but you also increase the costs of equity and debt. Your optimal debt ratio is the one that minimizes your cost of capital

In Dividends

Return that you expect to make on these investments.

If returns on investments exceed the cost of capital, invest. If not, return the cash to the owners of the business.

Cost of capital is hurdle rate for new investments

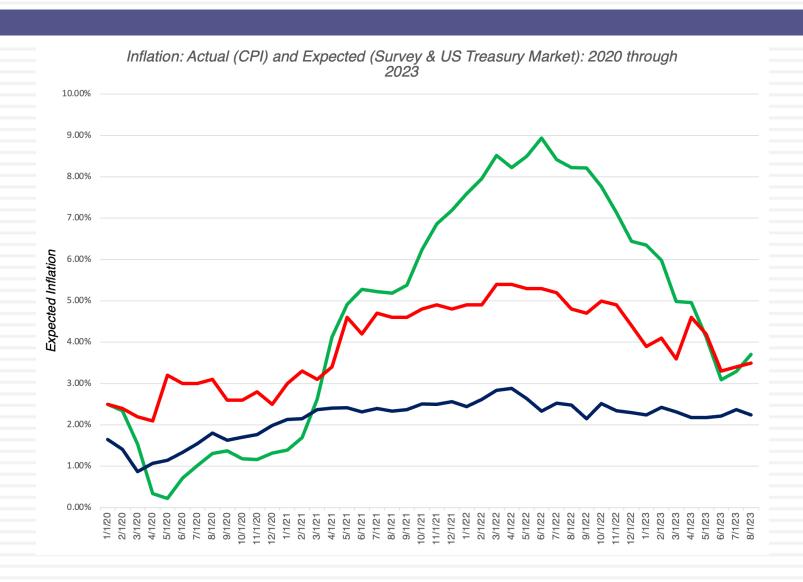
As the cost of capital rise, firms will find fewer investments pass muster, and will return more of their earnings to shareholders in dividends/buyouts.

And the Market Consensus on January 1, 2023

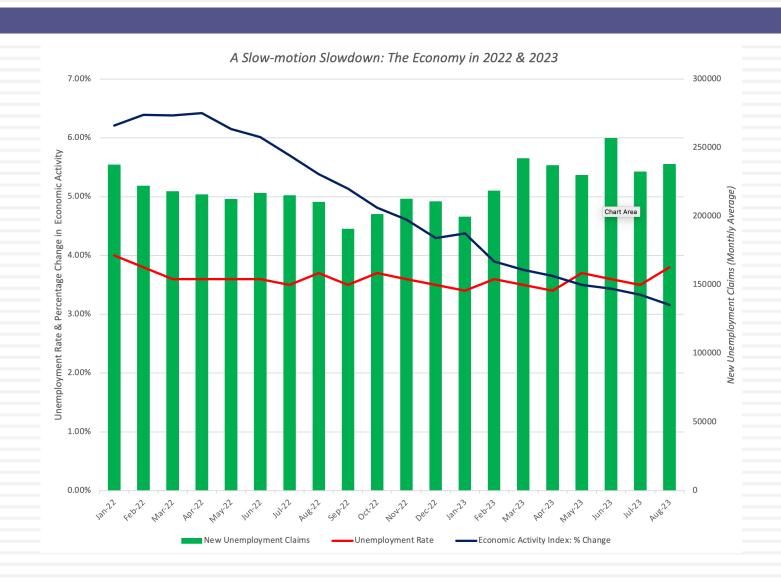
| FIRM | STRATEGIST | 2023 S&P 500 | 2023 EPS |
|----------------------------|----------------------|--------------|----------|
| Deutsche Bank | Binky Chadha | 4500 | 195.00 |
| ВМО | Brian Belski | 4300 | 220.00 |
| Scotiabank | Hugo Ste-Marie | 4225 | 225.00 |
| Jeffries | Sean Darby | 4200 | 232.00 |
| JP Morgan | Dubravko Lakos-Bujas | 4200 | 205.00 |
| Cantor Fitzgerald | Eric Johnson | 4100 | 212.00 |
| RBC Capital Markets | Lori Calvasina | 4100 | 199.00 |
| Credit Suisse | Jonathan Golub | 4050 | 230.00 |
| Bank of America | Savita Subramaniam | 4000 | 200.00 |
| Goldman Sachs | Davis Kostin | 4000 | 224.00 |
| HSBC | Max Kettner | 4000 | 225.00 |
| Citigroup | Scott Chronert | 3900 | 215.00 |
| Morgan Stanley | Mike Wilson | 3900 | 195.00 |
| UBS | Keith Parker | 3900 | 198.00 |
| Barclays | Venu Krishna | 3725 | 207.00 |
| Societe Generale | Manish Kabra | 3650 | 220.00 |
| BNP Paribas | Greg Boutle | 3400 | 219.00 |
| Evercore ISI | Julian Emmanuel | - | 222.00 |
| Stifel | Barry Bannister | - | 220.00 |
| Average | | 4008.82 | 213.84 |
| Median | | 4000.00 | 219.00 |
| High | | 4500.00 | 232.00 |
| Low | | 3400.00 | 195.00 |

The Year of Surprises: 2023

Inflation drops off!



The Economy holds on..

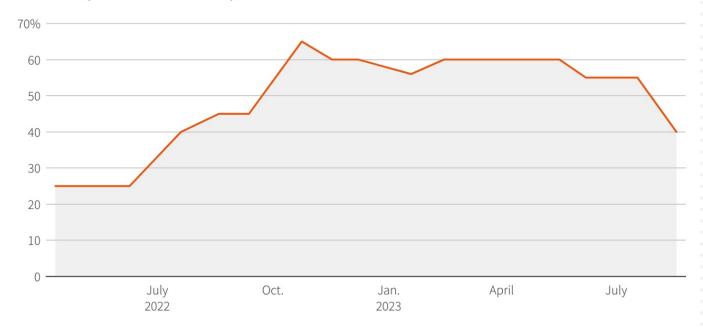


And Recession Probabilities dip.

Perceived recession risk falls

Economists polled by Reuters began boosting the odds of an expected recession after the Fed's initial rate increase in March of 2022. It rose as high as 65% last fall but has now been coming down.

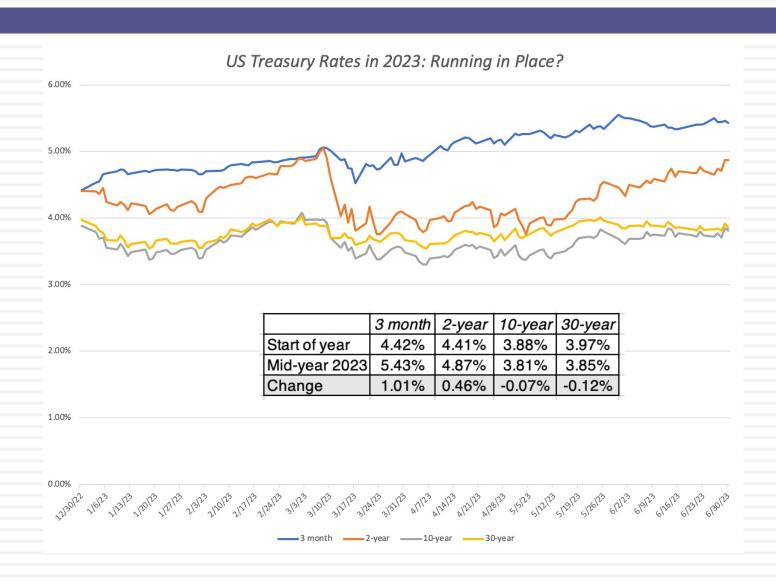
- Probability of a recession in the next year



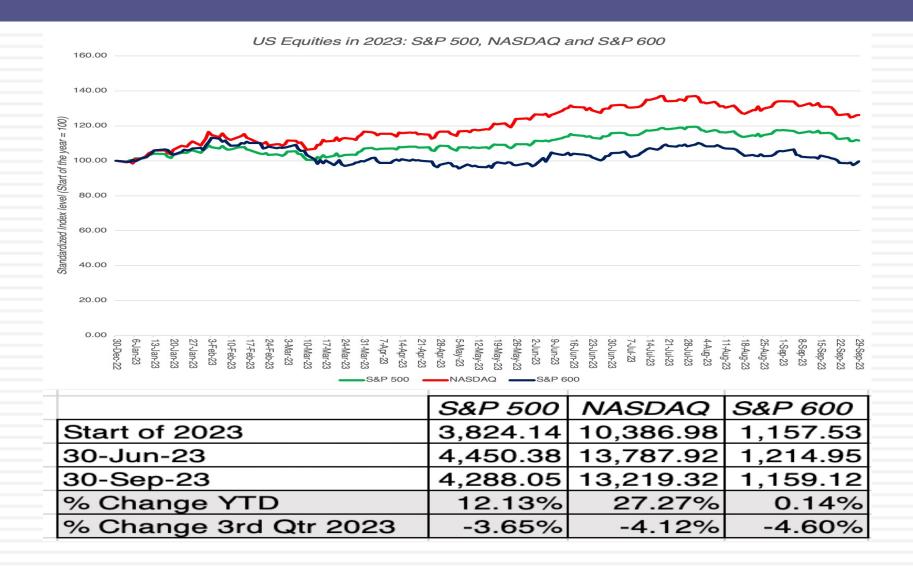
Source: Reuters

Reuters Graphics

Interest Rates level off!



US Stocks



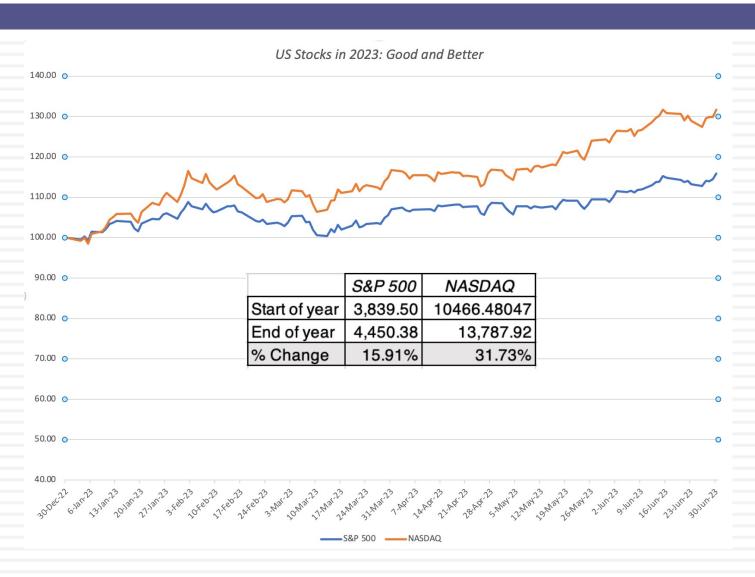
A Sector Breakdown

| | | Ма | rket Capitalizat | % C | Change | |
|------------------------|---------|---------------|------------------|---------------|----------|---------------|
| Region | # firms | 12/31/22 | 6/30/23 | 9/30/23 | YTD 2023 | 3rd Qtr, 2023 |
| Communication Services | 2,269 | \$6,120,550 | \$7,272,081 | \$7,153,001 | 16.87% | -1.64% |
| Consumer Discretionary | 6,214 | \$10,470,170 | \$12,356,619 | \$11,657,740 | 11.34% | -5.66% |
| Consumer Staples | 3,102 | \$8,074,260 | \$8,119,029 | \$7,631,823 | -5.48% | -6.00% |
| Energy | 1,483 | \$5,017,895 | \$4,934,892 | \$5,337,081 | 6.36% | 8.15% |
| Financials | 16,263 | \$30,005,187 | \$32,348,146 | \$31,454,703 | 4.83% | -2.76% |
| Health Care | 4,662 | \$10,819,550 | \$10,794,080 | \$10,270,314 | -5.08% | -4.85% |
| Industrials | 8,502 | \$12,495,038 | \$13,616,550 | \$12,801,553 | 2.45% | -5.99% |
| Information Technology | 6,175 | \$14,195,512 | \$18,985,420 | \$17,670,013 | 24.48% | -6.93% |
| Materials | 6,310 | \$6,110,719 | \$6,162,273 | \$5,913,367 | -3.23% | -4.04% |
| Real Estate | 2,835 | \$3,342,594 | \$3,268,743 | \$3,046,644 | -8.85% | -6.79% |
| Utilities | 930 | \$3,448,774 | \$3,453,462 | \$3,164,003 | -8.26% | -8.38% |
| All firms | 58,919 | \$110,723,948 | \$122,044,758 | \$116,109,321 | 4.86% | -4.86% |

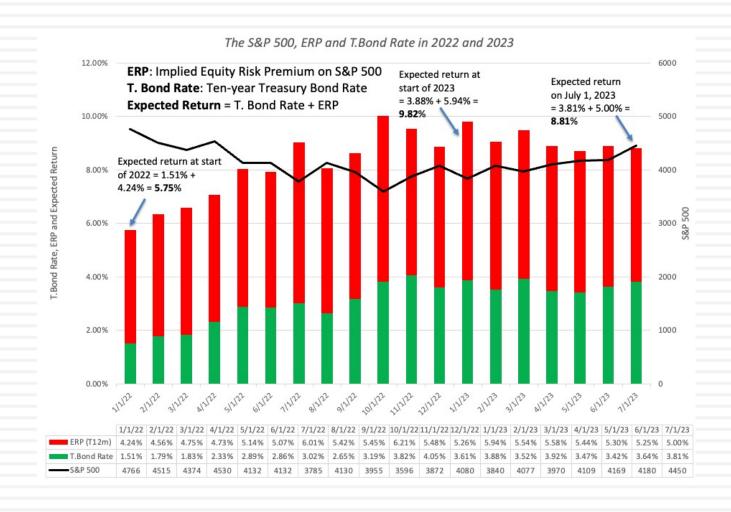
And a regional breakdown..

| | | Ма | rket Capitalizat | % (| Change | |
|---------------------------|---------|---------------|------------------|---------------|-----------------|---------------|
| Region | # firms | 12/31/22 | 6/30/23 | 9/30/23 | 2000,000 1 0000 | 3rd Qtr, 2023 |
| Africa and Middle East | 2,526 | \$2,084,457 | \$2,118,458 | \$2,105,687 | 1.02% | -0.60% |
| Australia & NZ | 2,107 | \$1,734,020 | \$1,810,285 | \$1,665,552 | -3.95% | -8.00% |
| Canada | 3,676 | \$2,770,954 | \$2,984,515 | \$2,831,301 | 2.18% | -5.13% |
| China | 6,227 | \$13,300,060 | \$13,362,743 | \$12,653,114 | -4.86% | -5.31% |
| EU & Environs | 9,305 | \$15,054,014 | \$16,815,892 | \$15,623,110 | 3.78% | -7.09% |
| Eastern Europe & Russia | 443 | \$172,671 | \$180,034 | \$176,778 | 2.38% | -1.81% |
| India | 4,130 | \$3,397,829 | \$3,604,039 | \$3,796,950 | 11.75% | 5.35% |
| Japan | 4,182 | \$5,741,069 | \$6,271,169 | \$6,093,757 | 6.14% | -2.83% |
| Latin America & Caribbean | 4,383 | \$6,818,739 | \$7,198,899 | \$6,052,258 | -11.24% | -15.93% |
| Small Asia | 9,966 | \$5,830,732 | \$6,310,887 | \$6,061,422 | 3.96% | -3.95% |
| UK | 1,491 | \$2,904,825 | \$3,036,120 | \$2,878,425 | -0.91% | -5.19% |
| United States | 10,410 | \$50,911,295 | \$58,347,041 | \$56,167,271 | 10.32% | -3.74% |
| All firms | 58,919 | \$110,723,948 | \$122,044,758 | \$116,109,321 | 4.86% | -4.86% |

US Equities: The Big Picture



And Equity Risk Premiums



Valuing the S&P 500

An Intrinsic Value of the S&P 500

At Current Interest Rates and With Market Consensus Earnings Estimates

Earnings estimates: Analyst estimates of earnings for 2023, 2024 & 2025, followed by steady state growth (set equal to the riskfree rate)

Riskfree rate: The treasury bond rate of 4.58% will remain as the steady state.

ERP: The equity risk premium converges on 5%, the average since 2008.

| Intrin | sic Value | Esti | mate (| based on | your choic | e of ERP) |
|---------------------------------|-----------|------|--------|-----------|-------------|--------------------|
| | 2022 | 2 | 023 | 2024 | 2025 | 2026 |
| Expected Earnings | \$218.09 | 2 | 20.65 | 247.29 | 277.49 | 290.20 |
| Earnings Growth Rate | | 1. | 17% | 12.07% | 12.21% | 4.58% |
| Expected cash payout ratio | 78.81% | 78 | .81% | 78.30% | 77.80% | 77.29% |
| Expected Dividends + Buybacks = | \$171.87 | \$1 | 73.89 | \$193.63 | \$215.88 | \$224.30 |
| Expected Terminal Value = | | | | | | |
| Riskfree Rate | 4.58% | 4. | 58% | 4.58% | 4.58% | 4.58% |
| Required Return on Stocks | 9.58% | 9. | 58% | 9.58% | 9.58% | 9.58% |
| Present Value = | | \$1 | 69.96 | \$172.71 | \$175.72 | \$166.61 |
| Intrinsic Value of Index = | 4147.04 | | | | | |
| Intrinsic Trailing PE = | 19.02 | ı | | | | |
| Intrinsic Forward PE = | 18.79 | | | 1000 | | <u>arnings</u> : S |
| Actual Index level on 10/1/23 = | 4288.05 | | cha | nges ove | r time to ı | reflect sus |
| % Under or Over Valuation = | 3.40% | | gro | wth and F | ROE. | |

Cash Payout as % of Earnings: Starts at 2022 levels, but changes over time to reflect sustainable payout, given growth and ROE.

2027

4.58%

76.79%

\$233.04

\$4,874.26

4.58%

9.58%

\$3,462.05

303.49

Terminal Year

317.39

4.58%

76.79%

243.71

4.58%

9.58%

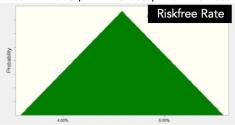
My Market Assessment

- My assessment is a bit of a cop-out, though, since your views about inflation and the economy can cause you to arrive at a different value.
 - Thus, if you expect inflation to reappear, you should expect to see treasury rates to continue rising to 5% or above, and that will give you a lower intrinsic value. If your concern is with the economy going into a severe recession, that would translate into lower earnings numbers, at least in the near term, and a lower intrinsic value.
 - Conversely, if you believe that inflation will dissipate quickly, causing rates to drop, and that the economy is headed for a soft landing, you will get a higher intrinsic value.

Valuing the Index - Uncertainties

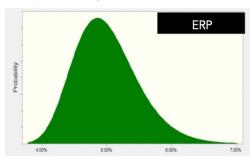
Ten-year T.Bond Rate

Peak = 4.58%, Min = 3.58%; Max = 5.58%



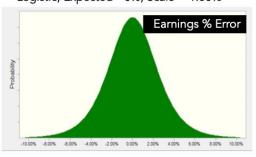
Equity Risk Premium

Lognormal: Expected =5%, Std Dev=0.5%



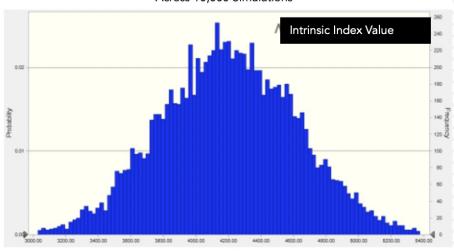
Earnings Error in 2023 and 2024

Logistic; Expected =0%, Scale = 1.50%



Intrinsic Index Value on October 1, 2023

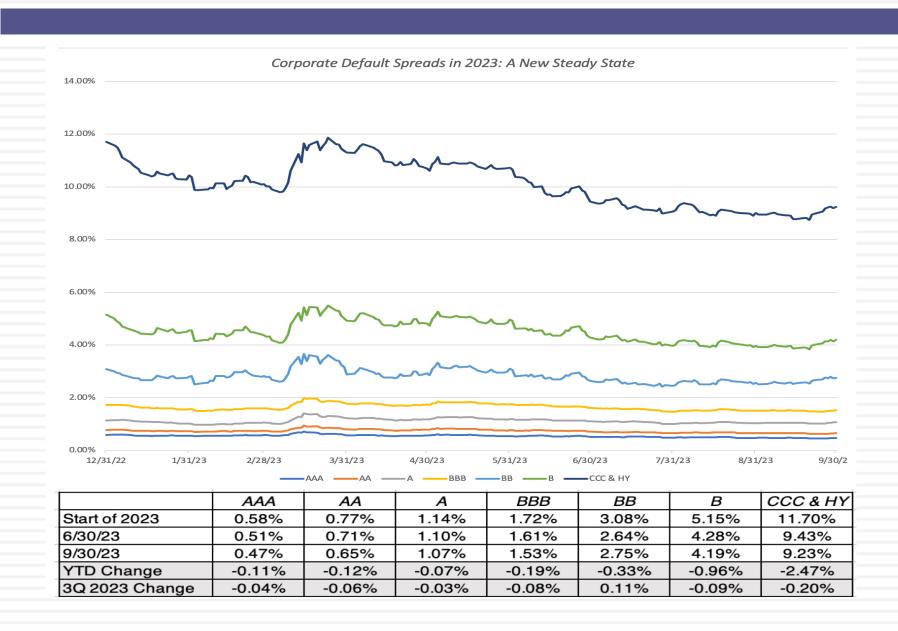
Across 10,000 Simulations



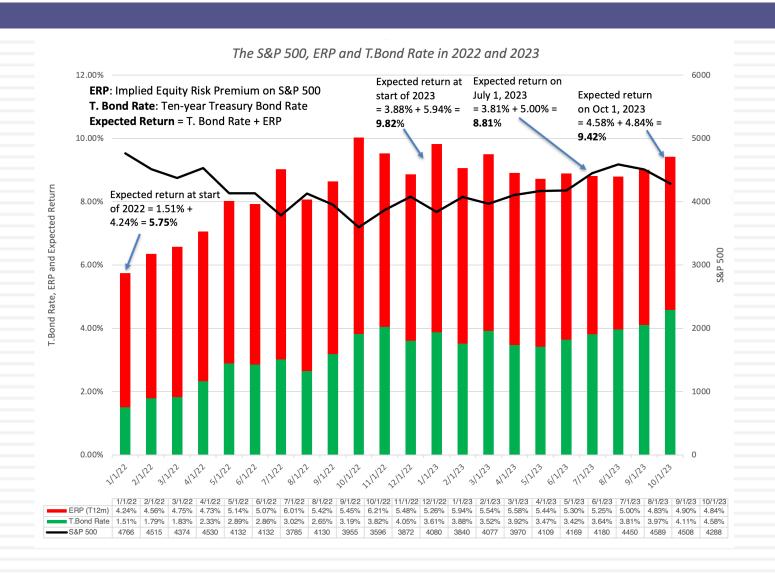
| Percentile | Index Value | % Under or Over |
|------------|-------------|-----------------|
| 0.00% | 2607.30 | 64.46% |
| 10.00% | 3658.01 | 17.22% |
| 20.00% | 3842.43 | 11.60% |
| 30.00% | 3976.30 | 7.84% |
| 40.00% | 4096.14 | 4.69% |
| 50.00% | 4198.95 | 2.12% |
| 60.00% | 4308.41 | -0.47% |
| 70.00% | 4427.83 | -3.16% |
| 80.00% | 4563.73 | -6.04% |
| 90.00% | 4744.06 | -9.61% |
| 100.00% | 5640.43 | -23.98% |

The Risk Capital Story

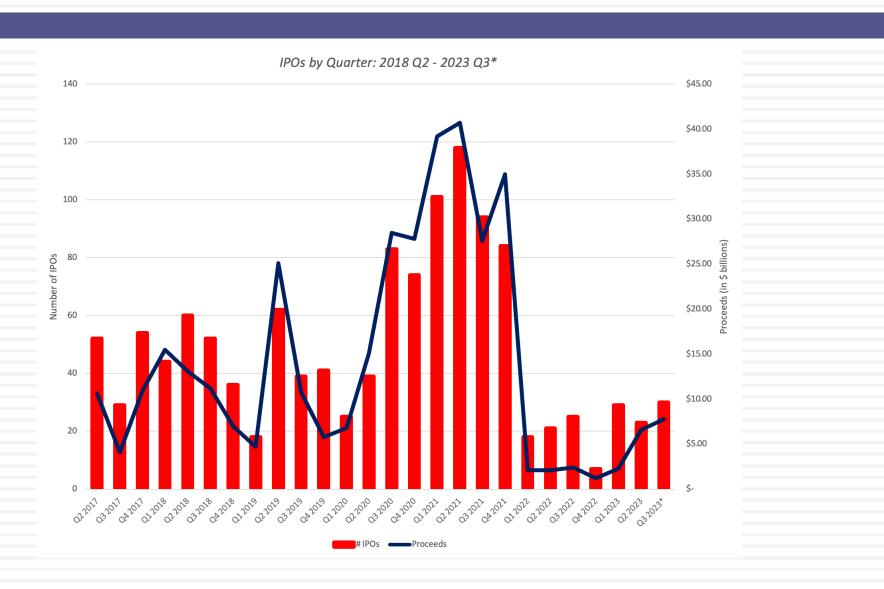
Price of Risk - Bond Market



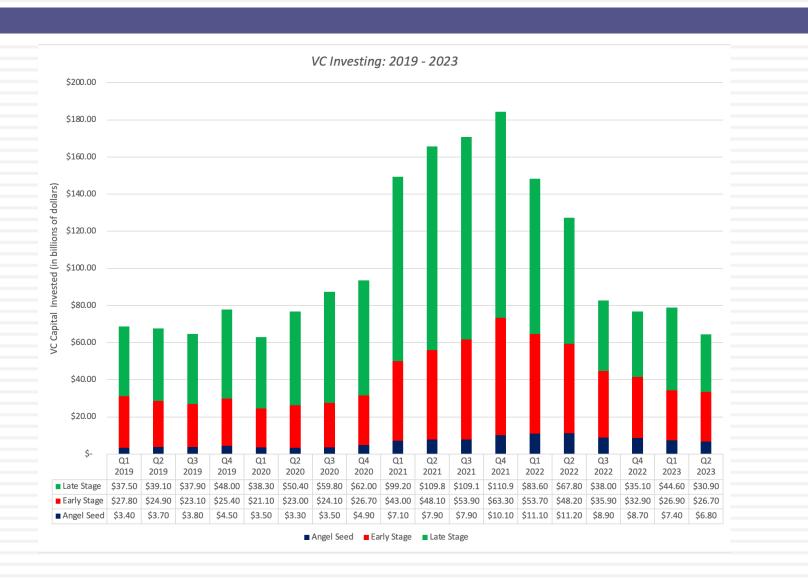
Price of Risk - Equities



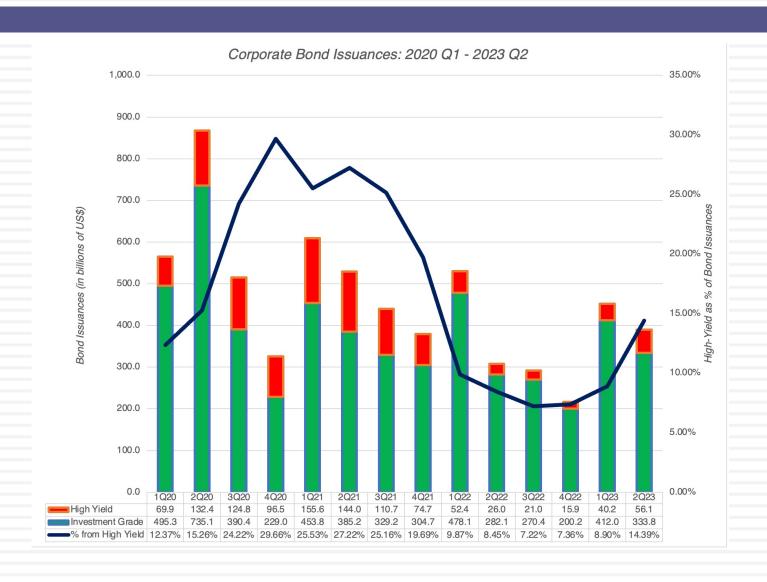
Risk Capital – An IPO Metric



Risk Capital – A VC Metric



Risk Capital – A Bond Issuance Metric



Risk Capital – Summing up

- Looking across the risk capital metrics, it looks like notwithstanding the recovery we have seen in equities this year, risk capital is still on the side lines, perhaps because that recovery is concentrated in large and money-making companies.
- Until you start see stock market gains widen and include smaller, money-losing companies, it is unlikely that we will see bounce backs in the venture capital and high-yield bond markets.
- Even when that recovery comes, I believe that we will not return to the excesses of the last decade.