Fall 2011 Name:

## **Quiz 3: Valuation**

Answer all questions and show necessary work. Please be brief. This is an open books, open notes exam.

- 1. Lister Inc. is a stable growth, publicly traded company, expected to grow 2% a year in perpetuity. It is expected to pay out 60% of its earnings as dividends next year and has a cost of equity of 8%.
  - a. Estimate the "intrinsic" PE ratio for the company. (1 point)

b. The company has 100 million shares and 10 million management options outstanding; the options have a value of \$5/option. If the firm is expected to earn \$ 100 million in net income next year, estimate the fair value per share, based upon the PE ratio you estimated in part a. (3 points)

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**EBITDA** 

2. KMD Inc. is a publicly traded steel company that holds 60% of a RAD inc, a publicly traded chemical company. You have the following information on the two companies.

KMD (Fully consolidated) RAD (stand alone)

	KIVID (Fully consolidated)	KAD (stand alone)
Market price per share	\$9	\$50
Number of shares	1 billion	100 million
Book value of debt	\$ 5 billion	\$ 3 billion
Cash	\$ 2 billion	\$ 1 billion

\$ 2.1 billion

Minority interest \$1.2 billion None

If you believe that the fair EV/EBITDA multiple for steel businesses is 5, is KMD's steel business under, fairly or over valued? (3 points)

\$ 700 million

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3. You have been asked to value a privately owned restaurant that generated \$150,000 in after-tax operating income on \$1 million of revenues last year and is expecting earnings to grow 10% a year for the next 5 years. However, the chef, who is also the owner, did not pay himself a salary last year and you estimate that you would have to pay a replacement chef \$100,000 each year (in after-tax dollars). You have run a regression of publicly traded restaurants to get the following:

EV/Sales = 1.0 + 10 (After-tax Operating Margin) + 5 (Expected Growth in next 5 years) – 0.5 (Beta)

(Margins and growth are entered in decimals; a 10% margin is input as 0.10) If the average beta across publicly traded restaurants is 1.2 and 40% of the risk in the restaurant business comes from the market (correlation = 0.40), estimate the value for the privately owned restaurant in a private transaction, assuming that the buyer is completely undiversified and does not care about liquidity. (3 points)