

# Risk Premiums do change..

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- Go back to the previous example. Assume now that you are making the same choice but that you are making it in the aftermath of a stock market crash (it has dropped 25% in the last month). Would you change your answer?
  - a. I would demand a larger premium
  - b. I would demand a smaller premium
  - c. I would demand the same premium

# Estimating Risk Premiums in Practice

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- Survey investors on their desired risk premiums and use the average premium from these surveys.
- Assume that the actual premium delivered over long time periods is equal to the expected premium - i.e., use historical data
- Estimate the implied premium in today's asset prices.

# 1. The Survey Approach

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- Surveying all investors in a market place is impractical.
- However, you can survey a few individuals and use these results. In practice, this translates into surveys of the following:

<i>Group Surveyed</i>	<i>Survey done by</i>	<i>Estimated ERP</i>	<i>Notes</i>
Individual Investors	Securities Industries Association	8.3% (2004)	One year premium
Institutional Investors	Merrill Lynch	4.8% (2013)	Monrthly updates
CFOs	Campbell Harvey & Graham	4.48% (2012)	5-8% response rate
Analysts	Pablo Fernandez	5.0% (2011)	Lowest standard deviation
Academics	Pablo Fernandez	5.7% (2011)	Higher for emerging markets

- The limitations of this approach are:
  - There are no constraints on reasonability (the survey could produce negative risk premiums or risk premiums of 50%)
  - The survey results are more reflective of the past than the future.
  - They tend to be short term; even the longest surveys do not go beyond one year.

## 2. The Historical Premium Approach

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- This is the default approach used by most to arrive at the premium to use in the model
- In most cases, this approach does the following
  - ▣ Defines a time period for the estimation (1928-Present, last 50 years...)
  - ▣ Calculates average returns on a stock index during the period
  - ▣ Calculates average returns on a riskless security over the period
  - ▣ Calculates the difference between the two averages and uses it as a premium looking forward.
- The limitations of this approach are:
  - ▣ it assumes that the risk aversion of investors has not changed in a systematic way across time. (The risk aversion may change from year to year, but it reverts back to historical averages)
  - ▣ it assumes that the riskiness of the “risky” portfolio (stock index) has not changed in a systematic way across time.

# Historical ERP: A Historical Snapshot

	<i>Arithmetic Average</i>		<i>Geometric Average</i>	
	Stocks - T. Bills	Stocks - T. Bonds	Stocks - T. Bills	Stocks - T. Bonds
1928-2020	8.28%	6.43%	6.47%	4.84%
Std Error	2.06%	2.18%		
1971-2020	7.67%	4.90%	6.35%	3.91%
Std Error	2.38%	2.70%		
2011-2020	13.83%	9.70%	13.24%	9.35%
Std Error	3.88%	4.87%		

Historical  
premium for  
the US

- If you are going to use a historical risk premium, make it
  - ▣ Long term (because of the standard error)
  - ▣ Consistent with your choice of risk free rate
  - ▣ A “compounded” average
- No matter which estimate you use, recognize that it is backward looking, is noisy and may reflect selection bias.

### 3. A Forward Looking ERP

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- For a start: If you know the price paid for an asset and have estimates of the expected cash flows on the asset, you can estimate the IRR of these cash flows. If you paid the price, this is your expected return.
- Stock Price & Risk: If you assume that stocks are correctly priced in the aggregate and you can estimate the expected cashflows from buying stocks, you can estimate the expected rate of return on stocks by finding that discount rate that makes the present value equal to the price paid.
- Implied ERP: Subtracting out the riskfree rate should yield an implied equity risk premium. This implied equity premium is a forward-looking number and can be updated as often as you want.

# Implied ERP in November 2013: Watch what I pay, not what I say..

- If you can observe what investors are willing to pay for stocks, you can back out an expected return from that price and an implied equity risk premium.

## Base year cash flow (last 12 mths)

Dividends (TTM): 33.22  
 + Buybacks (TTM): 49.02  
 = Cash to investors (TTM): 82.35  
 Earnings in TTM:

## Expected growth in next 5 years

Top down analyst estimate of earnings growth for S&P 500 with stable payout: 5.59%

## Beyond year 5

Expected growth rate =  
 Riskfree rate = 2.55%  
 Expected CF in year 6 =  
 108.1(1.0255)

E(Cash to investors) 86.96 91.82 96.95 102.38 108.10

S&P 500 on 11/1/13= 1756.54

$$1756.54 = \frac{86.96}{(1+r)} + \frac{91.82}{(1+r)^2} + \frac{96.95}{(1+r)^3} + \frac{102.38}{(1+r)^4} + \frac{108.10}{(1+r)^5} + \frac{110.86}{(r - .0255)(1+r)^5}$$

$r$  = Implied Expected Return on Stocks = 8.04%

Minus

Risk free rate = T.Bond rate on 1/1/14=2.55%

Equals

Implied Equity Risk Premium (1/1/14) = 8.04% - 2.55% = 5.49%

# The bottom line on Equity Risk Premiums in November 2013

- Mature Markets: In November 2013, the number that we chose to use as the equity risk premium for all mature markets was 5.5%. This was set equal to the implied premium at that point in time and it was much higher than the historical risk premium of 4.20% prevailing then (1928-2012 period).

	Arithmetic Average		Geometric Average	
	Stocks - T. Bills	Stocks - T. Bonds	Stocks - T. Bills	Stocks - T. Bonds
1928-2012	7.65%	5.88%	5.74%	4.20%
	2.20%	2.33%		
1962-2012	5.93%	3.91%	4.60%	2.93%
	2.38%	2.66%		
2002-2012	7.06%	3.08%	5.38%	1.71%
	5.82%	8.11%		

- For emerging markets, we will use the melded default spread approach (where default spreads are scaled up to reflect additional equity risk) to come up with the additional risk premium that we will add to the mature market premium. Thus, markets in countries with lower sovereign ratings will have higher risk premiums that 5.5%.

$$\text{Emerging Market ERP} = 5.5\% + \text{Country Default Spread} * \left( \frac{\sigma_{\text{Equity}}}{\sigma_{\text{Country Bond}}} \right)$$



# What about equity risk premiums for other markets?

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- Historical data for markets outside the United States is available for much shorter time periods. The problem is even greater in emerging markets.
- The historical premiums that emerge from this data reflects this data problem and there is much greater error associated with the estimates of the premiums.
- You could try to compute implied equity risk premiums but getting the inputs, especially for long term growth are difficult to do.

# One solution: Bond default spreads as CRP

## – November 2013

- In November 2013, the equity risk premium for the US was 5.50% Using the default spread on the sovereign bond or based upon the sovereign rating and adding that spread to the mature market premium (4.20% for the US) gives you a total ERP for a country.

Country	Rating	Default Spread (Country Risk Premium)	US ERP	Total ERP for country
India	Baa3	2.25%	5.50%	7.75%
China	Aa3	0.80%	5.50%	6.30%
Brazil	Baa2	2.00%	5.50%	7.50%

- If you prefer CDS spreads:

<i>Country</i>	<i>Sovereign CDS Spread</i>	<i>US ERP</i>	<i>Total ERP for country</i>
India	4.20%	5.50%	9.70%
China	1.20%	5.50%	6.70%
Brazil	2.59%	5.50%	8.09%

# Beyond the default spread? Equities are riskier than bonds

- While default risk spreads and equity risk premiums are highly correlated, one would expect equity spreads to be higher than debt spreads. One approach to scaling up the premium is to look at the relative volatility of equities to bonds and to scale up the default spread to reflect this:

$$\text{Country Risk Premium} = \text{Country Default Spread} * \left( \frac{\sigma_{\text{Equity}}}{\sigma_{\text{Country Bond}}} \right)$$

- Brazil: The annualized standard deviation in the Brazilian equity index over the previous year is 21 percent, whereas the annualized standard deviation in the Brazilian C-bond is 14 percent.

$$\text{Brazil's Equity Risk Premium} = 5.50\% + 2.00\% (21\%/14\%) = 8.50\%$$

- Using the same approach for China and India:
  - China's Equity Risk Premium = 5.50% + 0.80% (18%/10%) = 6.94%
  - India's Equity Risk Premium = 5.50% + 2.25% (24%/17%) = 9.10%

# A Composite way of estimating ERP for countries

Step 1: Estimate an equity risk premium for a mature market. If your preference is for a forward looking, updated number, you can estimate an implied equity risk premium for the US (assuming that you buy into the contention that it is a mature market)

- ▣ My estimate: In November 2013, my estimate for the implied premium in the US was 5.5%. That will also be my estimate for a mature market ERP.

Step 2: Come up with a generic and measurable definition of a mature market.

- ▣ My estimate: Any AAA rated country is mature.

Step 3: Estimate the additional risk premium that you will charge for markets that are not mature. You have two choices:

- ▣ The default spread for the country, estimated based either on sovereign ratings or the CDS market.
- ▣ A scaled up default spread, where you adjust the default spread upwards for the additional risk in equity markets.

Andorra	7.45%	1.95%	Liechtenstein	5.50%	0.00%	Albania	12.25%	6.75%
Austria	5.50%	0.00%	Luxembourg	5.50%	0.00%	Armenia	10.23%	4.73%
Belgium	6.70%	1.20%	Malta	7.45%	1.95%	Azerbaijan	8.88%	3.38%
Cyprus	22.00%	16.50%	Netherlands	5.50%	0.00%	Belarus	15.63%	10.13%
Denmark	5.50%	0.00%	Norway	5.50%	0.00%	Bosnia	15.63%	10.13%
Finland	5.50%	0.00%	Portugal	10.90%	5.40%	Bulgaria	8.50%	3.00%
France	5.95%	0.45%	Spain	8.88%	3.38%	Croatia	9.63%	4.13%
Germany	5.50%	0.00%	Sweden	5.50%	0.00%	Czech Republic	6.93%	1.43%
Greece	15.63%	10.13%	Switzerland	5.50%	0.00%	Estonia	6.93%	1.43%
Iceland	8.88%	3.38%	Turkey	8.88%	3.38%	Georgia	10.90%	5.40%
Ireland	9.63%	4.13%	United Kingdom	5.95%	0.45%	Hungary	9.63%	4.13%
Italy	8.50%	3.00%	<b>Western Europe</b>	<b>6.72%</b>	<b>1.22%</b>	Kazakhstan	8.50%	3.00%
						Latvia	8.50%	3.00%

Canada	5.50%	0.00%
United States of America	5.50%	0.00%
<b>North America</b>	<b>5.50%</b>	<b>0.00%</b>

Country	TRP	CRP
Angola	10.90%	5.40%
Benin	13.75%	8.25%
Botswana	7.15%	1.65%
Burkina Faso	13.75%	8.25%
Cameroon	13.75%	8.25%
Cape Verde	12.25%	6.75%
Egypt	17.50%	12.00%
Gabon	10.90%	5.40%
Ghana	12.25%	6.75%
Kenya	12.25%	6.75%
Morocco	9.63%	4.13%
Mozambique	12.25%	6.75%
Namibia	8.88%	3.38%
Nigeria	10.90%	5.40%
Rwanda	13.75%	8.25%
Senegal	12.25%	6.75%
South Africa	8.05%	2.55%
Tunisia	10.23%	4.73%
Uganda	12.25%	6.75%
Zambia	12.25%	6.75%
<b>Africa</b>	<b>11.22%</b>	<b>5.82%</b>

Lithuania	8.05%	2.55%
Macedonia	10.90%	5.40%
Moldova	15.63%	10.13%
Montenegro	10.90%	5.40%
Poland	7.15%	1.65%
Romania	8.88%	3.38%
Russia	8.05%	2.55%
Serbia	10.90%	5.40%
Slovakia	7.15%	1.65%
Slovenia	9.63%	4.13%
Ukraine	15.63%	10.13%
<b>E. Europe &amp; Russia</b>	<b>8.60%</b>	<b>3.10%</b>

Bahrain	8.05%	2.55%
Israel	6.93%	1.43%
Jordan	12.25%	6.75%
Kuwait	6.40%	0.90%
Lebanon	12.25%	6.75%
Oman	6.93%	1.43%
Qatar	6.40%	0.90%
Saudi Arabia	6.70%	1.20%
United Arab Emirates	6.40%	0.90%
<b>Middle East</b>	<b>6.88%</b>	<b>1.38%</b>

Bangladesh	10.90%	5.40%
Cambodia	13.75%	8.25%
China	6.94%	1.44%
Fiji	12.25%	6.75%
Hong Kong	5.95%	0.45%
India	9.10%	3.60%
Indonesia	8.88%	3.38%
Japan	6.70%	1.20%
Korea	6.70%	1.20%
Macao	6.70%	1.20%
Malaysia	7.45%	1.95%
Mauritius	8.05%	2.55%
Mongolia	12.25%	6.75%
Pakistan	17.50%	12.00%
Papua NG	12.25%	6.75%
Philippines	9.63%	4.13%
Singapore	5.50%	0.00%
Sri Lanka	12.25%	6.75%
Taiwan	6.70%	1.20%
Thailand	8.05%	2.55%
Vietnam	13.75%	8.25%
<b>Asia</b>	<b>7.27%</b>	<b>1.77%</b>

Australia	5.50%	0.00%
Cook Islands	12.25%	6.75%
New Zealand	5.50%	0.00%
<b>Australia &amp; NZ</b>	<b>5.50%</b>	<b>0.00%</b>

Black #: Total ERP

Red #: Country risk premium

AVG: GDP weighted average

# Estimating ERP for Disney: November 2013

- Incorporation: The conventional practice on equity risk premiums is to estimate an ERP based upon where a company is incorporated. Thus, the cost of equity for Disney would be computed based on the US equity risk premium, because it is a US company, and the Brazilian ERP would be used for Vale, because it is a Brazilian company.
- Operations: The more sensible practice on equity risk premium is to estimate an ERP based upon where a company operates. For Disney in 2013:

<i>Region/ Country</i>	<i>Proportion of Disney's Revenues</i>	<i>ERP</i>
US& Canada	82.01%	5.50%
Europe	11.64%	6.72%
Asia-Pacific	6.02%	7.27%
Latin America	0.33%	9.44%
<b>Disney</b>	<b>100.00%</b>	<b>5.76%</b>



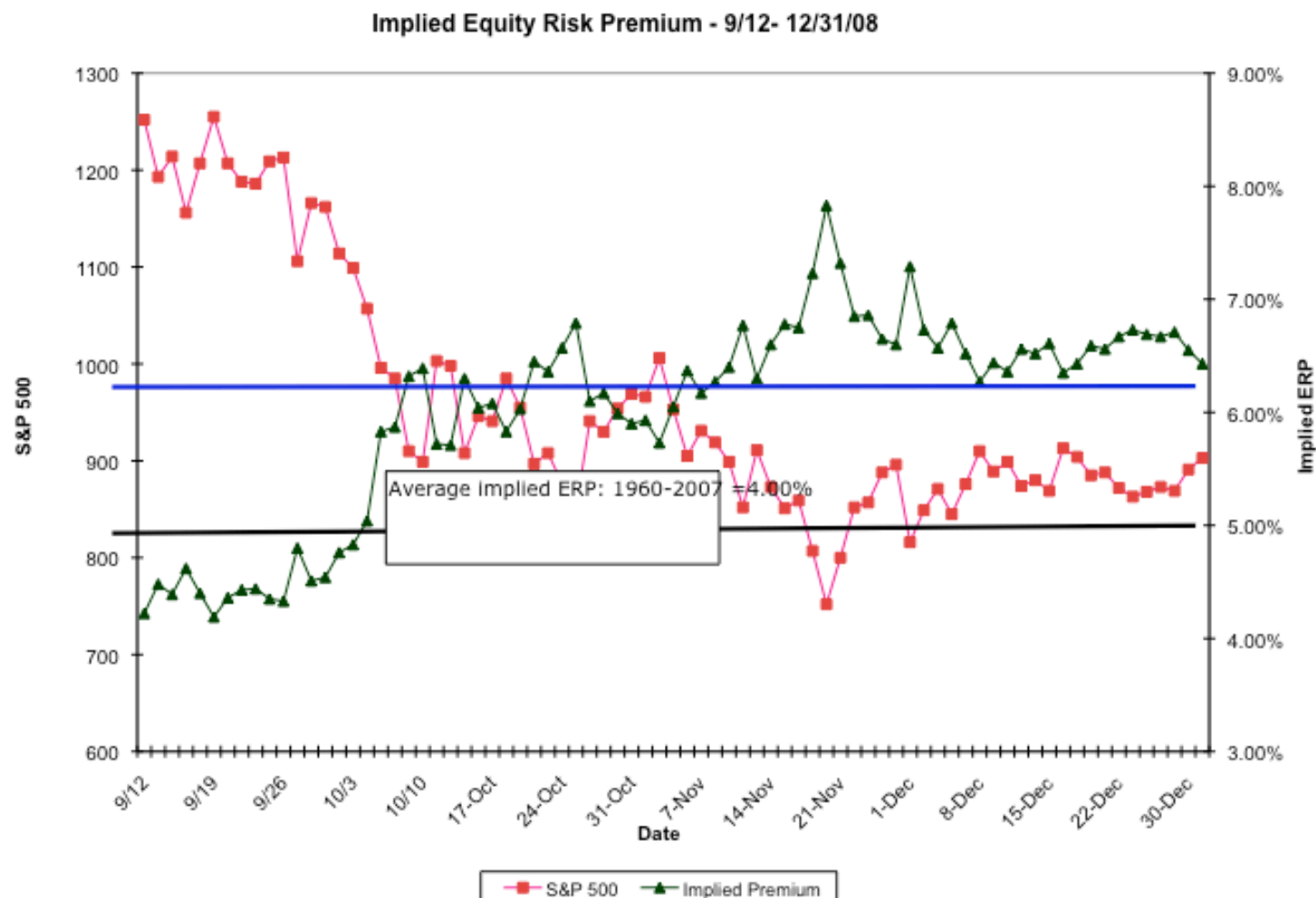
# ERP for Companies: November 2013

In November 2013,  
the mature market  
premium used was  
5.5%

<i>Company</i>	<i>Region/ Country</i>	<i>Weight</i>	<i>ERP</i>
Bookscape	United States	100%	5.50%
Vale	US & Canada	4.90%	5.50%
	Brazil	16.90%	8.50%
	Rest of Latin America	1.70%	10.09%
	China	37.00%	6.94%
	Japan	10.30%	6.70%
	Rest of Asia	8.50%	8.61%
	Europe	17.20%	6.72%
	Rest of World	3.50%	10.06%
	Company	100.00%	7.38%
Tata Motors	India	23.90%	9.10%
	China	23.60%	6.94%
	UK	11.90%	5.95%
	United States	10.00%	5.50%
	Mainland Europe	11.70%	6.85%
	Rest of World	18.90%	6.98%
	Company	100.00%	7.19%
Baidu	China	100%	6.94%
Deutsche Bank	Germany	35.93%	5.50%
	North America	24.72%	5.50%
	Rest of Europe	28.67%	7.02%
	Asia-Pacific	10.68%	7.27%
	South America	0.00%	9.44%
	Company	100.00%	6.12%

# The Anatomy of a Crisis: Implied ERP from September 12, 2008 to January 1, 2009

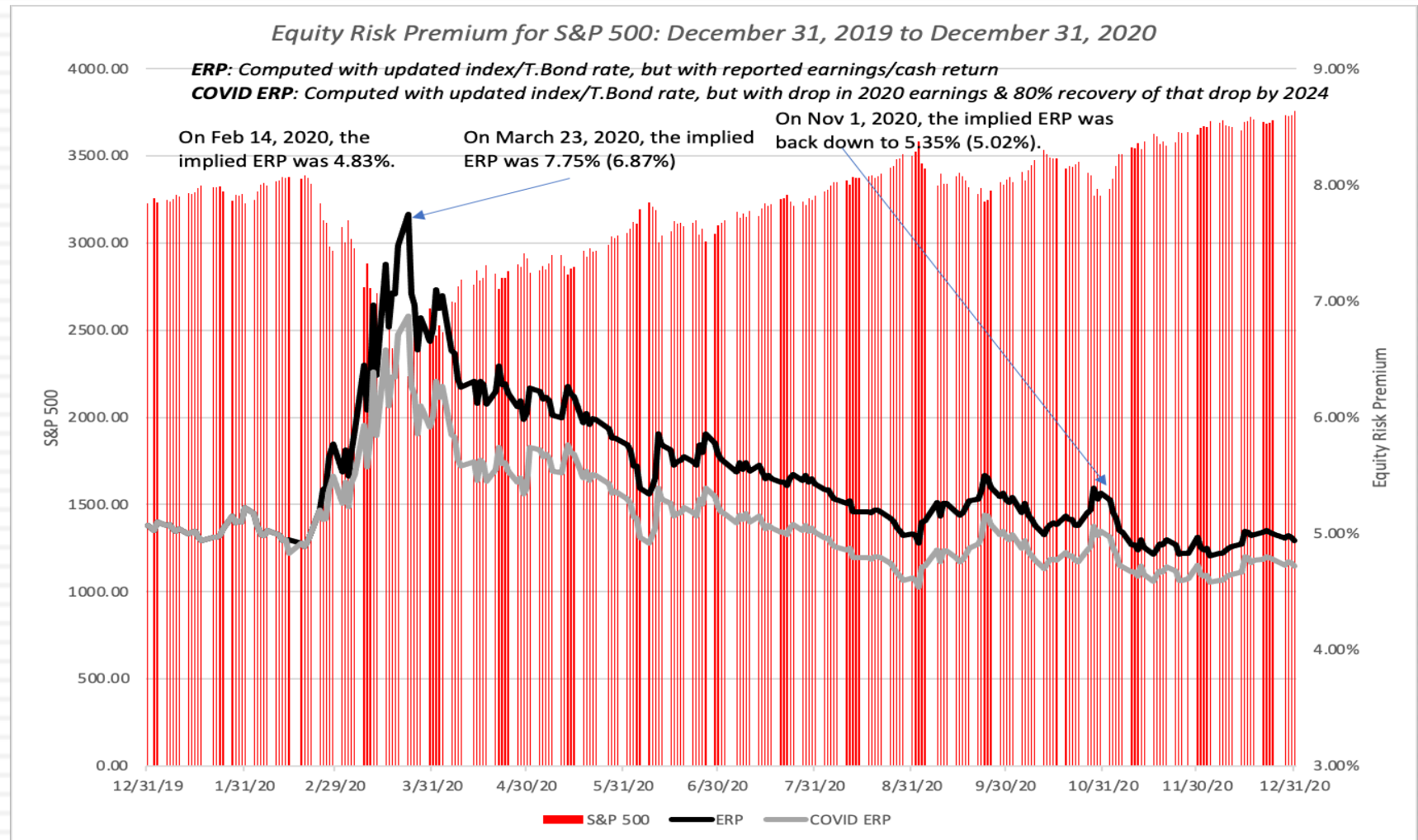
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# And in 2020.. COVID effects

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# An Updated Implied ERP

In 2020, COVID caused major drops in both earnings & cash return from 2019 levels

## Base year cash flow (last 12 mths)

Dividends (TTM): 58.89  
+ Buybacks (TTM): 68.89  
= Cash to investors (TTM): **127.78**

## Expected earnings/cashflow growth in next 5 years

Earnings for next year based upon analyst estimates for 2021 and 10.15% growth in earnings from 2021-25, mostly a recovery from COVID drop in 2020.

Actual numbers

Forecasted numbers

	2019	Last 12 months	2021	2022	2023	2024	2025	Terminal Year
Expected Earnings	\$ 163.00	\$123.35	138.55	152.62	168.11	185.18	203.98	205.88
Expected cash payout as % of earnings	89.76%	103.59%	89.09%	90.21%	91.33%	92.46%	93.58%	93.58%
Expected Dividends + Buybacks =	\$ 146.31	\$127.78	\$123.43	\$137.67	\$153.54	\$171.21	\$190.88	192.66

Earnings and Cash flows grow @0.93% (set equal to risk free rate) a year forever.

S&P 500 on 1/1/21=  
**3756.07**

$$3756.07 = \frac{123.43}{(1+r)} + \frac{137.67}{(1+r)^2} + \frac{153.54}{(1+r)^3} + \frac{171.21}{(1+r)^4} + \frac{190.88}{(1+r)^5} + \frac{190.88(1.0093)}{(r - .0093)(1+r)^5}$$

The last term in this equation is the expected index level at the end of year 5 (capturing price appreciation)

Solve for r

r = Implied Expected Return on Stocks = 5.65%

Minus

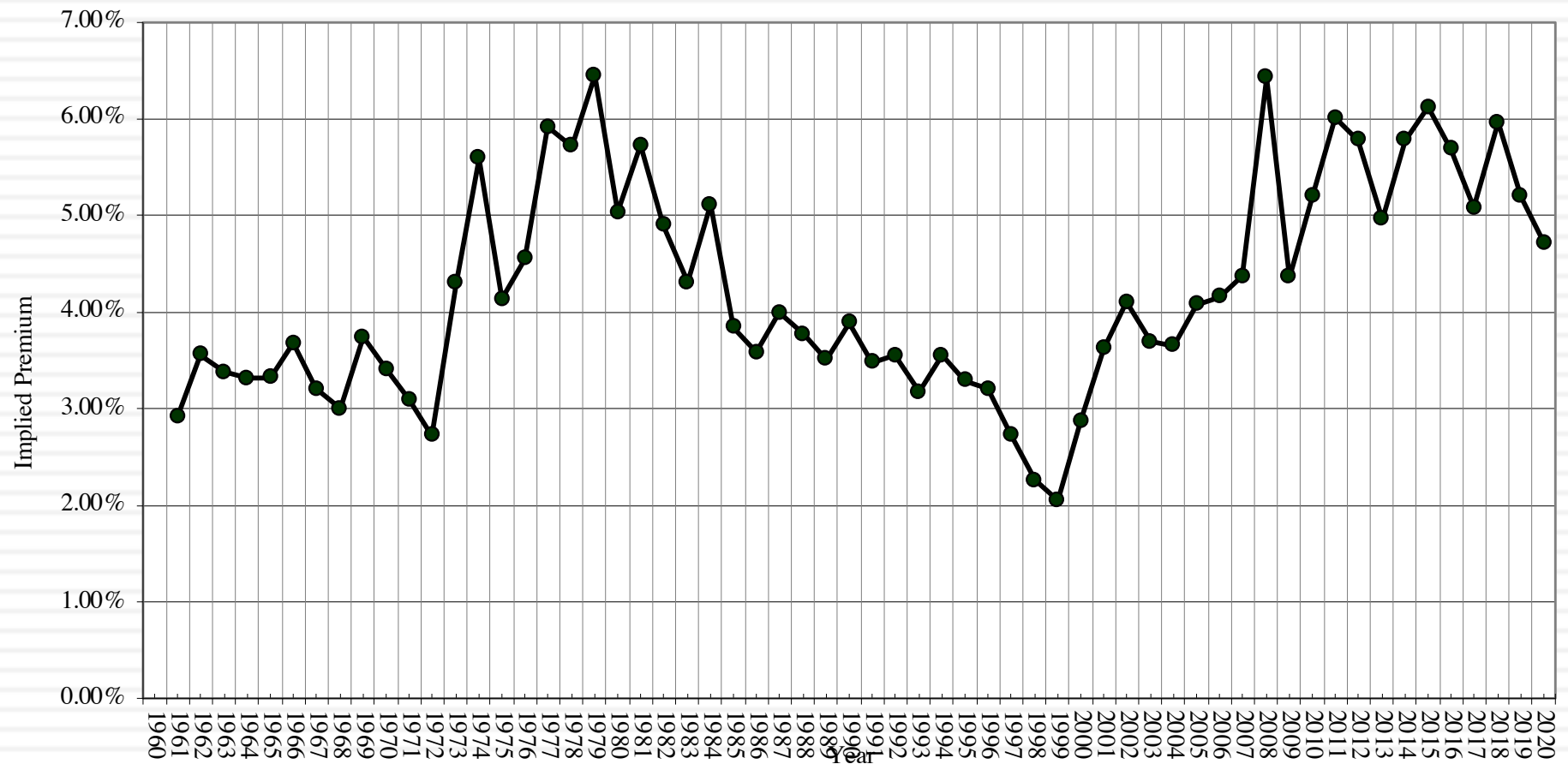
Risk free rate = T.Bond rate on 1/1/20= 0.93%

Equals

Implied Equity Risk Premium (1/1/21) = 5.65% - 0.93% = 4.72%

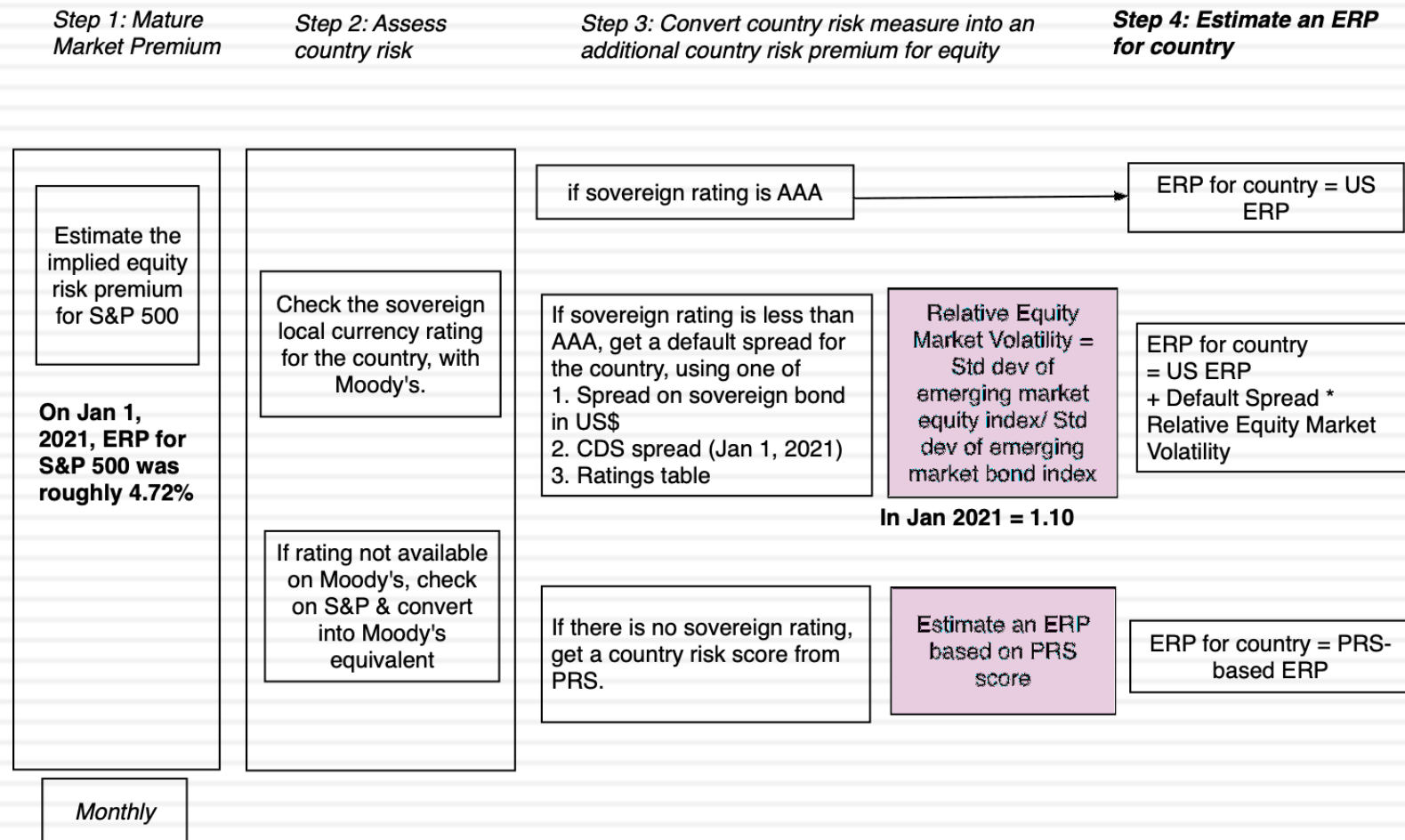
# Implied Premiums in the US: 1960-2020

*Implied Premium for US Equity Market: 1960-2020*



# A Composite way of estimating ERP for countries

## ERP Estimation Procedure - January 1, 2021





Andorra	Caa1	7.26%	11.98%	Italy	Baa3	2.13%	6.85%
Austria	Aa1	0.38%	5.10%	Jersey	Aaa	0.00%	4.72%
Belgium	Aa3	0.59%	5.31%	Liechtenstein	Aaa	0.00%	4.72%
Cyprus	Ba2	2.91%	7.63%	Luxembourg	Aaa	0.00%	4.72%
Denmark	Aaa	0.00%	4.72%	Malta	A2	0.82%	5.54%
Finland	Aa1	0.38%	5.10%	Netherlands	Aaa	0.00%	4.72%
France	Aa2	0.48%	5.20%	Norway	Aaa	0.00%	4.72%
Germany	Aaa	0.00%	4.72%	Portugal	Baa3	2.13%	6.85%
Greece	Ba3	3.49%	8.21%	Spain	Baa1	1.55%	6.27%
Guernsey	Aaa	0.00%	4.72%	Sweden	Aaa	0.00%	4.72%
Iceland	A2	0.82%	5.54%	Switzerland	Aaa	0.00%	4.72%
Ireland	A2	0.82%	5.54%	Turkey	B2	5.33%	10.05%
Isle of Man	Aa3	0.59%	5.31%	UK	Aa3	0.59%	5.31%
				<b>Western Europe</b>		<b>0.84%</b>	<b>5.56%</b>

Canada	Aaa	0.00%	4.72%
United States	Aaa	0.00%	4.72%
<b>North America</b>		<b>0.00%</b>	<b>4.72%</b>

<b>Caribbean</b>		<b>5.31%</b>	<b>10.03%</b>
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Argentina	Ca	11.62%	16.34%
Belize	Caa3	9.68%	14.40%
Bolivia	B2	5.33%	10.05%
Brazil	Ba2	2.91%	7.63%
Chile	A1	0.68%	5.40%
Colombia	Baa2	1.84%	6.56%
Costa Rica	B2	5.33%	10.05%
Ecuador	Caa3	9.68%	14.40%
El Salvador	B3	6.30%	11.02%
Guatemala	Ba1	2.42%	7.14%
Honduras	B1	4.36%	9.08%
Mexico	Baa1	1.55%	6.27%
Nicaragua	B3	6.30%	11.02%
Panama	Baa1	1.55%	6.27%
Paraguay	Ba1	2.42%	7.14%
Peru	A3	1.16%	5.88%
Suriname	Caa3	9.68%	14.40%
Uruguay	B1	4.36%	9.08%
Venezuela	C	19.18%	23.90%
<b>Latin America</b>		<b>3.99%</b>	<b>8.71%</b>

Country	Rating	CRP	ERP
Angola	Caa1	7.26%	11.98%
Benin	B2	5.33%	10.05%
Botswana	A2	0.82%	5.54%
Burkina Faso	B2	5.33%	10.05%
Cameroon	B2	5.33%	10.05%
Cape Verde	B2	5.33%	10.05%
Congo (DR)	Caa1	7.26%	11.98%
Congo (Rep of)	Caa2	8.72%	13.44%
Côte d'Ivoire	Ba3	3.49%	8.21%
Egypt	B2	5.33%	10.05%
Ethiopia	B2	5.33%	10.05%
Gabon	Caa1	7.26%	11.98%
Ghana	B3	6.30%	11.02%
Kenya	B2	5.33%	10.05%
Mali	Caa1	7.26%	11.98%
Morocco	Ba1	2.42%	7.14%
Mozambique	Caa2	8.72%	13.44%
Namibia	Ba3	3.49%	8.21%
Niger	B3	6.30%	11.02%
Nigeria	B2	5.33%	10.05%
Rwanda	B2	5.33%	10.05%
Senegal	Ba3	3.49%	8.21%
South Africa	Ba2	2.91%	7.63%
Swaziland	B3	6.30%	11.02%
Tanzania	B2	5.33%	10.05%
Togo	B3	6.30%	11.02%
Tunisia	B2	5.33%	10.05%
Uganda	B2	5.33%	10.05%
Zambia	Ca	11.62%	16.34%
<b>Africa</b>		<b>4.94%</b>	<b>9.66%</b>

Albania	B1	4.36%	9.08%
Armenia	Ba3	3.49%	8.21%
Azerbaijan	Ba2	2.91%	7.63%
Belarus	B3	6.30%	11.02%
Bosnia & Herzegovina	B3	6.30%	11.02%
Bulgaria	Baa1	1.55%	6.27%
Croatia	Ba1	2.42%	7.14%
Czech Republic	Aa3	0.59%	5.31%
Estonia	A1	0.68%	5.40%
Georgia	Ba2	2.91%	7.63%
Hungary	Baa3	2.13%	6.85%
Kazakhstan	Baa3	2.13%	6.85%
Kyrgyzstan	B2	5.33%	10.05%
Latvia	A3	1.16%	5.88%
Lithuania	A3	1.16%	5.88%
Macedonia	Ba3	3.49%	8.21%
Moldova	B3	6.30%	11.02%
Montenegro	B1	4.36%	9.08%
Poland	A2	0.82%	5.54%
Romania	Baa3	2.13%	6.85%
Russia	Baa3	2.13%	6.85%
Serbia	Ba3	3.49%	8.21%
Slovakia	A2	0.82%	5.54%
Slovenia	A3	1.16%	5.88%
Tajikistan	B3	6.30%	11.02%
Ukraine	B3	6.30%	11.02%
Uzbekistan	Baa2	1.84%	6.56%
<b>E. Europe &amp; Russia</b>		<b>2.08%</b>	<b>6.80%</b>

Abu Dhabi	Aa2	0.48%	5.20%
Bahrain	B2	5.33%	10.05%
Iraq	Caa1	7.26%	11.98%
Israel	A1	0.68%	5.40%
Jordan	B1	4.36%	9.08%
Kuwait	A1	0.68%	5.40%
Lebanon	C	19.18%	23.90%
Oman	Ba3	3.49%	8.21%
Qatar	Aa3	0.59%	5.31%
Ras Al Khaima	Aaa	0.00%	4.72%
Saudi Arabia	A1	0.68%	5.40%
Sharjah	Baa2	1.84%	6.56%
United Arab Emirates	Aa2	0.48%	5.20%
<b>Middle East</b>		<b>1.53%</b>	<b>6.25%</b>

Country	PRS	CRP	ERP
Algeria	57.25	8.72%	13.44%
Brunei	80	0.82%	5.54%
Gambia	63.75	6.30%	11.02%
Guinea	53.5	11.62%	16.34%
Guinea-Bissau	62	7.26%	11.98%
Guyana	65.75	5.33%	10.05%
Haiti	52.75	11.62%	16.34%
Iran	59.25	8.72%	13.44%
Korea, D.P.R.	50.75	11.62%	16.34%
Liberia	53.5	11.62%	16.34%
Libya	58.25	8.72%	13.44%
Madagascar	63.25	6.30%	11.02%
Malawi	58.75	8.72%	13.44%
Myanmar	63.75	6.30%	11.02%
Sierra Leone	58.75	8.72%	13.44%
Somalia	50.5	11.62%	16.34%
Sudan	38.25	19.18%	23.90%
Syria	47	19.18%	23.90%
Yemen, Republic	50	19.18%	23.90%
Zimbabwe	52.25	11.62%	16.34%

Bangladesh	Ba3	3.49%	8.21%
Cambodia	B2	5.33%	10.05%
China	A1	0.68%	5.40%
Fiji	Ba3	3.49%	8.21%
Hong Kong	Aa3	0.59%	5.31%
India	Baa3	2.13%	6.85%
Indonesia	Baa2	1.84%	6.56%
Japan	A1	0.68%	5.40%
Korea	Aa2	0.48%	5.20%
Laos	Caa2	8.72%	13.44%
Macao	Aa3	0.59%	5.31%
Malaysia	A3	1.16%	5.88%
Maldives	B3	6.30%	11.02%
Mauritius	Baa1	1.55%	6.27%
Mongolia	B3	6.30%	11.02%
Pakistan	B3	6.30%	11.02%
Papua New Guinea	B2	5.33%	10.05%
Philippines	Baa2	1.84%	6.56%
Singapore	Aaa	0.00%	4.72%
Solomon Islands	B3	6.30%	11.02%
Sri Lanka	Caa1	7.26%	11.98%
Taiwan	Aa3	0.59%	5.31%
Thailand	Baa1	1.55%	6.27%
Vietnam	Ba3	3.49%	8.21%

Australia	Aaa	0.00%	4.72%
Cook Islands	B1	4.36%	9.08%
New Zealand	Aaa	0.00%	4.72%
<b>Australia &amp; NZ</b>		<b>0.00%</b>	<b>4.72%</b>

Blue: Moody's Rating  
 Red: Added Country Risk  
 Green #: Total ERP

# Application Test: Estimating a Market Risk Premium

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- For your company, get the geographical breakdown of revenues in the most recent year. Based upon this revenue breakdown and the most recent country risk premiums, estimate the equity risk premium that you would use for your company.
- This computation was based entirely on revenues. With your company, what concerns would you have about your estimate being too high or too low?

# Estimating Beta

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- The standard procedure for estimating betas is to regress stock returns ( $R_j$ ) against market returns ( $R_m$ ):

$$R_j = a + b R_m$$

where  $a$  is the intercept and  $b$  is the slope of the regression.

- The slope of the regression corresponds to the beta of the stock, and measures the riskiness of the stock.
- The R squared ( $R^2$ ) of the regression provides an estimate of the proportion of the risk (variance) of a firm that can be attributed to market risk. The balance ( $1 - R^2$ ) can be attributed to firm specific risk.

# Estimating Performance

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- The intercept of the regression provides a simple measure of performance during the period of the regression, relative to the capital asset pricing model.

$$R_j = R_f + b (R_m - R_f)$$

$$= R_f (1-b) + b R_m \quad \text{..... Capital Asset Pricing Model}$$

$$R_j = a + b R_m \quad \text{..... Regression Equation}$$

- If
  - $a > R_f (1-b)$  .... Stock did better than expected during regression period
  - $a = R_f (1-b)$  .... Stock did as well as expected during regression period
  - $a < R_f (1-b)$  .... Stock did worse than expected during regression period
- The difference between the intercept and  $R_f (1-b)$  is Jensen's alpha. If it is positive, your stock did perform better than expected during the period of the regression.



# Setting up for the Estimation

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- Decide on an estimation period
  - ▣ Services use periods ranging from 2 to 5 years for the regression
  - ▣ Longer estimation period provides more data, but firms change.
  - ▣ Shorter periods can be affected more easily by significant firm-specific event that occurred during the period
- ▣ Decide on a return interval - daily, weekly, monthly
  - ▣ Shorter intervals yield more observations, but suffer from more noise.
  - ▣ Noise is created by stocks not trading and biases all betas towards one.
- Estimate returns (including dividends) on stock
  - ▣  $\text{Return} = (\text{Price}_{\text{End}} - \text{Price}_{\text{Beginning}} + \text{Dividends}_{\text{Period}}) / \text{Price}_{\text{Beginning}}$
  - ▣ Included dividends only in ex-dividend month
- Choose a market index, and estimate returns (inclusive of dividends) on the index for each interval for the period.