Historical ERP: A Historical Snapshot

	Arithme	tic Average	Geomet	ric Average
	Stocks - T. Bills	Stocks - T. Bonds	Stocks - T. Bills	Stocks - T. Bonds
1928-2021	8.49%	6.71%	6.69%	5.13%
Std Error	2.05%	2.17%		
1972-2021	8.04%	5.47%	6.70%	4.47%
Std Error	2.44%	2.76%		
2012-2021	16.47%	14.39%	15.89%	14.00%
Std Error	3.88%	4.59%		

Historical premium for the US

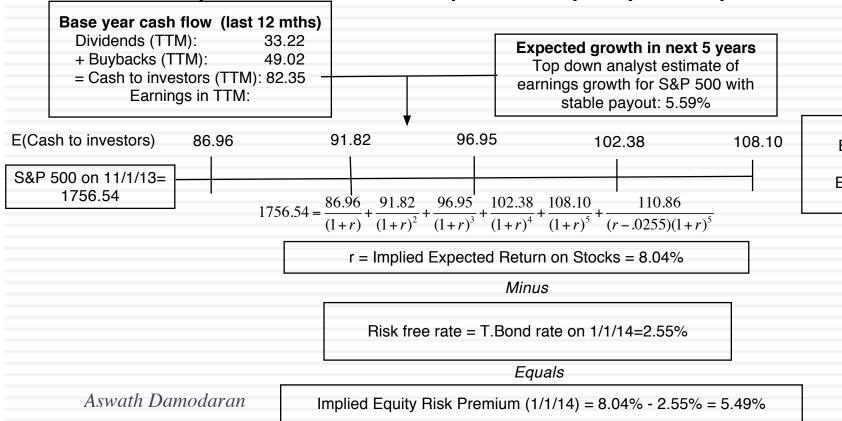
- □ If you are going to use a historical risk premium, make it
 - Long term (because of the standard error)
 - Consistent with your choice of risk free rate
 - A "compounded" average
- □ No matter which estimate you use, recognize that it is backward looking, is noisy and may reflect selection bias.

3. A Forward Looking ERP

- For a start: If you know the price paid for an asset and have estimates of the expected cash flows on the asset, you can estimate the IRR of these cash flows. If you paid the price, this is your expected return.
- Stock Price & Risk: If you assume that stocks are correctly priced in the aggregate and you can estimate the expected cashflows from buying stocks, you can estimate the expected rate of return on stocks by finding that discount rate that makes the present value equal to the price paid.
- Implied ERP: Subtracting out the riskfree rate should yield an implied equity risk premium. This implied equity premium is a forward-looking number and can be updated as often as you want.

Implied ERP in November 2013: Watch what I pay, not what I say..

 If you can observe what investors are willing to pay for stocks, you can back out an expected return from that price and an implied equity risk premium.



Beyond year 5

Expected growth rate = Riskfree rate = 2.55% Expected CF in year 6 = 108.1(1.0255)

The bottom line on Equity Risk Premiums in November 2013

Mature Markets: In November 2013, the number that we chose to use as the equity risk premium for all mature markets was 5.5%. This was set equal to the implied premium at that point in time and it was much higher than the historical risk premium of 4.20% prevailing then (1928-2012 period).

	Arithmet	ic Average	Geometr	ic Average
	Stocks - T. Bills	Stocks - T. Bonds	Stocks - T. Bills	Stocks - T. Bonds
1928-2012	7.65%	5.88%	5.74%	4.20%
	2.20%	2.33%		
1962-2012	5.93%	3.91%	4.60%	2.93%
	2.38%	2.66%		
2002-2012	7.06%	3.08%	5.38%	1.71%
	5.82%	8.11%		

For emerging markets, we will use the melded default spread approach (where default spreads are scaled up to reflect additional equity risk) to come up with the additional risk premium that we will add to the mature market premium. Thus, markets in countries with lower sovereign ratings will have higher risk premiums that 5.5%.

Emerging Market ERP = 5.5% + Country Default Spread*
$$\left(\frac{\sigma_{\text{Equity}}}{\sigma_{\text{Country Bond}}}\right)$$

What about equity risk premiums for other markets?

- Historical data for markets outside the United States is available for much shorter time periods. The problem is even greater in emerging markets.
- The historical premiums that emerge from this data reflects this data problem and there is much greater error associated with the estimates of the premiums.
- You could try to compute implied equity risk premiums but getting the inputs, especially for long term growth are difficult to do.

One solution: Bond default spreads as CRP – November 2013

In November 2013, the equity risk premium for the US was 5.50% Using the default spread on the sovereign bond or based upon the sovereign rating and adding that spread to the mature market premium (4.20% for the US) gives you a total ERP for a country.

Country	Rating	Default Spread (Country Risk Premium)	US ERP	Total ERP for country
India	Baa3	2.25%	5.50%	7.75%
China	Aa3	0.80%	5.50%	6.30%
Brazil	Baa2	2.00%	5.50%	7.50%

□ If you prefer CDS spreads:

Country	Sovereign CDS Spread	US ERP	Total ERP for country
India	4.20%	5.50%	9.70%
China	1.20%	5.50%	6.70%
Brazil	2.59%	5.50%	8.09%

Beyond the default spread? Equities are riskier than bonds

While default risk spreads and equity risk premiums are highly correlated, one would expect equity spreads to be higher than debt spreads. One approach to scaling up the premium is to look at the relative volatility of equities to bonds and to scale up the default spread to reflect this:

Country Risk Premium = Country Default Spread *
$$\left(\frac{\sigma_{\text{Equity}}}{\sigma_{\text{Country Bond}}}\right)$$

 Brazil: The annualized standard deviation in the Brazilian equity index over the previous year is 21 percent, whereas the annualized standard deviation in the Brazilian C-bond is 14 percent.

- Using the same approach for China and India:
 - \Box China's Equity Risk Premium = 5.50% + 0.80% (18%/10%) = 6.94%
 - \Box India's Equity Risk Premium = 5.50% + 2.25% (24%/17%) = 9.10%

A Composite way of estimating ERP for countries

Step 1: Estimate an equity risk premium for a mature market. If your preference is for a forward looking, updated number, you can estimate an implied equity risk premium for the US (assuming that you buy into the contention that it is a mature market)

■ My estimate: In November 2013, my estimate for the implied premium in the US was 5.5%. That will also be my estimate for a mature market ERP.

Step 2: Come up with a generic and measurable definition of a mature market.

My estimate: Any AAA rated country is mature.

Step 3: Estimate the additional risk premium that you will charge for markets that are not mature. You have two choices:

- The default spread for the country, estimated based either on sovereign ratings or the CDS market.
- A scaled up default spread, where you adjust the default spread upwards for the additional risk in equity markets.

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Colombia	
Costa Rica	
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Honduras	;
Mexico	
Nicaragua	3
Panama	
Paraguay	

Andorra

Austria

Belgium

Cyprus

7.45%

5.50%

6.70%

22.00%

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7	Denm	ark		5.50)%	0.0	0% Norway	~	5.50%	0.00%	Bosnia
00	Finlan	nd		5.50)%	0.0	0% Portugal		10.90%	5.40%	Bulgaria
9	Franc	e		5.95	5%	0.4	5% Spain	100	8.88%	3.38%	Croatia
	Germ	any		5.50)%	0.0	<mark>0%</mark> Sweden	7	5.50%	0.00%	Czech Re
• •	Greec	e	~	15.63	3%	10.1	3% Switzerland	1	5.50%	0.00%	Estonia
۵,	Icelan	ıd		8.88	3%	3,3	8% Turkey		8.88%	3.38%	Georgia Hungary
X	Irelan	d		9.63	3%	4.1	3% United King	dom	5.95%	0.45%	Kazakhsta
Щ	Italy		1	8.50)%	3.0	<mark>0%</mark> Western Eu	rope	6.72%	1.22%	Latvia
Canada			5.5	50%	0.0)%	1000		7	11	Lithuania
United Stat	tes of Am	erica	5.5	50%	0.0)%	Country	TRP	CRR	3)	Macedon
North Am	erica		5.5	50%	0.00)%	Angola	10.909	5.40)%	Moldova
Argentir	na	15.6	53%	10.	13%		Benin	13.75	% 8.25	5%	Montene
Belize		19.7	75%	14.	25%	1	Botswana	7.15	% 1.65	5%	Poland
Bolivia		10.9	90%	5.	40%	1	Burkina Faso	13.75	% 8.25	5%	Romania
Brazil		8.5	50%	3.	00%	1	Cameroon	13.75	% 8.25	5%	Russia
Chile		6.7	70%	1.	20%		Cape Verde	12.25	% 6.75	5%	Serbia
Colomb	ia	8.8	38%	3.	38%		Egypt	17.50	12.00)%	Slovakia Slovenia
Costa Ri	ca	8.8	38%	3.	38%		Gabon	10.90	% 5.40)%	Ukraine
Ecuador	-	17.5	50%	12.	00%		Ghana	12.25	% 6.75	5%	E. Europe
El Salva	dor	10.9	90%	5.	40%		Kenya	12.25	% 6.75	-	•/
Guatem	ala	9.6	53%	4.	13%		Morocco	9.639	% 4.13		ahrain
Hondura	as	13.7	75%	8.	25%		Mozambique	12.25	% 6.75		rael
Mexico		8.0)5%	2.	55%		Namibia	8.88	% 3.38		rdan
Nicarag	ua	15.6	53%	10.	13%		Nigeria	10.909	% 5.40		uwait
Panama		8.5	50%	3.	00%		Rwanda	13.75	% 8.25		banon
Paragua	У	10.9	90%	5.	40%		Senegal	12.25	% 6.75	// -	man
Peru		8.5	50%	3.	00%		South Africa	8.059	% 2.55		atar
Surinam	ie	10.9	90%	5.	40%		Tunisia	10.239	% 4.73		udi Arabi
Uruguay	Aswath	186	38%	da <mark>3</mark>	38%		Uganda	12.25	% 6.75	,,,,	nited Aral
Venezue		12.2			75%		Zambia	12.25			liddle Eas
Latin Ar	merica	9.4	14%	3.	94%	- -	Africa	11.229	5.82	2%	

1.95% Liechtenstein

0.00% Luxembourg

16.50% Netherlands

1.20% Malta

5.50% 0.00% Albania

5.50% 0.00% Armenia

5.50%

7.45% 1.95% Azerbaijan

0.00%Belarus

Saudi Arabia

Middle East

United Arab Emirates

Kazakhstan

Czech Republic

Latvia	8.50%	3.00%
Lithuania	8.05%	2.55%
Macedonia	10.90%	5.40%
Moldova	1 5.63%	10.13%
Montenegro	10.90%	5.40%
Poland	7.15%	1.65%
Romania	8.88%	3.38%
Russia	8.05%	2.55%
Serbia	10.90%	5.40%
Slovakia	7.15%	1.65%
Slovenia	9.63%	4.13%
Ukraine	15.63%	10.13%
E. Europe & Russia	8.60%	3.10%

6.75%

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3.38%

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1.43%

1.43%

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6.93%

9.63%

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15.63% 10.13%

15.63% 10.13%

Asia	7.27%	1.77%
Vietnam	13.75%	8.25%
Thailand	8.05%	2.55%
Taiwan	6.70%	1.20%
Sri Lanka	12.25%	6.75%
Singapore	5.50%	0.00%
Philippines	9.63%	4.13%
Papua NG	12.25%	6.75%
Pakistan	17.50%	12.00%
Mongolia	12.25%	6.75%
Mauritius	8.05%	2.55%
Malaysia	7.45%	1.95%
Macao	6.70%	1.20%
Korea	6.70%	1.20%
Japan 🚜	6.70%	1.20%
Indonesia	8.88%	3.38%
India	9.10%	3.60%
Hong Kong	5.95%	0.45%
Fiji	12.25%	6.75%
China	6.94%	1.44%
Cambodia	13.75%	8.25%
Bangladesh	10.90%	5.40%

8.05%	2.55%		1	
6.93%	1.43%	Australia	11	0.00%
12.25%	6.75%	Cook Islands	12.25%	6.75%
6.40%	0.90%	New Zealand	5.50%	0.00%
12.25%	6.75%	Australia & NZ	5.50%	0.00%

Black #: Total ERP

Red #: Country risk premium AVG: GDP weighted average

Estimating ERP for Disney: November 2013

- Incorporation: The conventional practice on equity risk premiums is to estimate an ERP based upon where a company is incorporated. Thus, the cost of equity for Disney would be computed based on the US equity risk premium, because it is a US company, and the Brazilian ERP would be used for Vale, because it is a Brazilian company.
- Operations: The more sensible practice on equity risk premium is to estimate an ERP based upon where a company operates. For Disney in 2013:

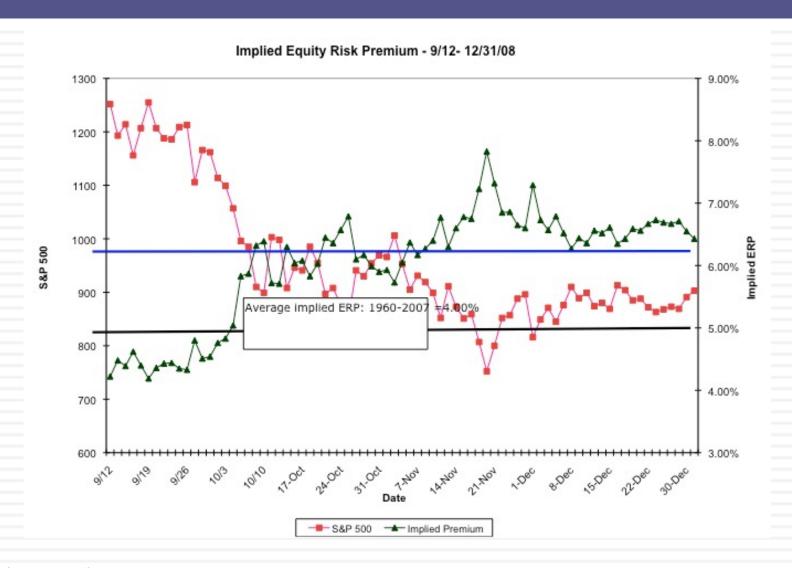
Region/ Country	Proportion of Disney's Revenues	ERP
US& Canada	82.01%	5.50%
Europe	11.64%	6.72%
Asia-Pacific	6.02%	7.27%
Latin America	0.33%	9.44%
Disney	100.00%	5.76%

ERP for Companies: November 2013

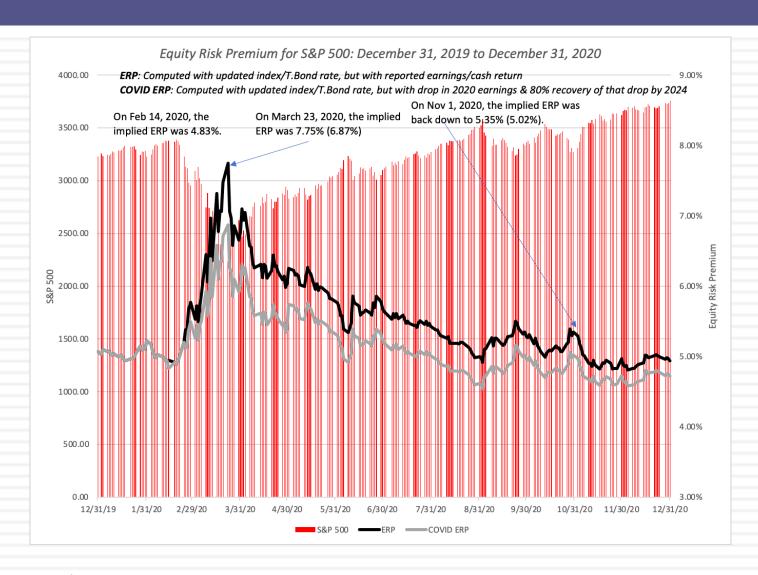
In November 2013, the mature market premium used was 5.5%

Company	Region/ Country	Weight	ERP
Bookscape	United States	100%	5.50%
	US & Canada	4.90%	5.50%
	Brazil	16.90%	8.50%
	Rest of Latin America	1.70%	10.09%
X 7 1	China	37.00%	6.94%
Vale	Japan	10.30%	6.70%
	Rest of Asia	8.50%	8.61%
	Europe	17.20%	6.72%
	Rest of World	3.50%	10.06%
	Company	100.00%	7.38%
	India	23.90%	9.10%
	China	23.60%	6.94%
	UK	11.90%	5.95%
Tata Motors	United States	10.00%	5.50%
	Mainland Europe	11.70%	6.85%
	Rest of World	18.90%	6.98%
	Company	100.00%	7.19%
Baidu	China	100%	6.94%
	Germany	35.93%	5.50%
	North America	24.72%	5.50%
Deutsche Bank	Rest of Europe	28.67%	7.02%
Deutselle Dalik	Asia-Pacific	10.68%	7.27%
	South America	0.00%	9.44%
	Company	100.00%	6.12%

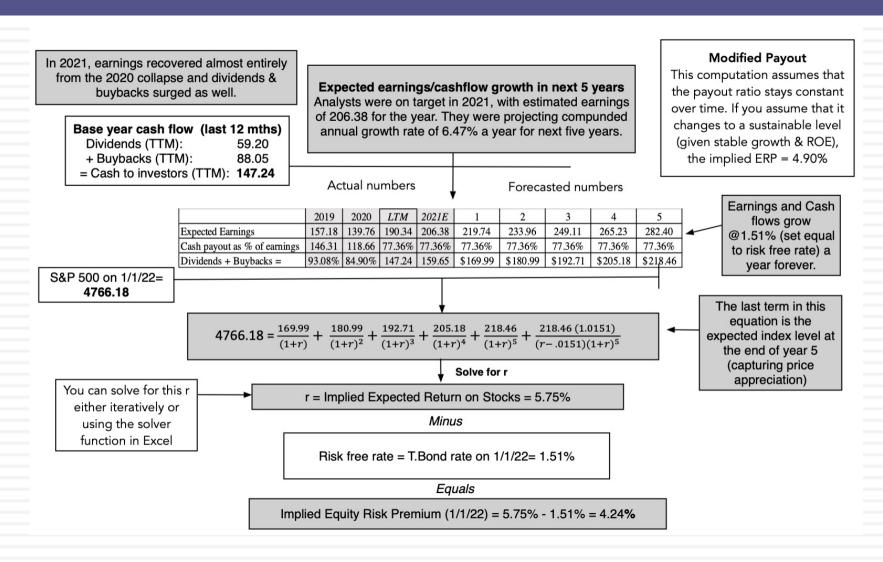
The Anatomy of a Crisis: Implied ERP from September 12, 2008 to January 1, 2009



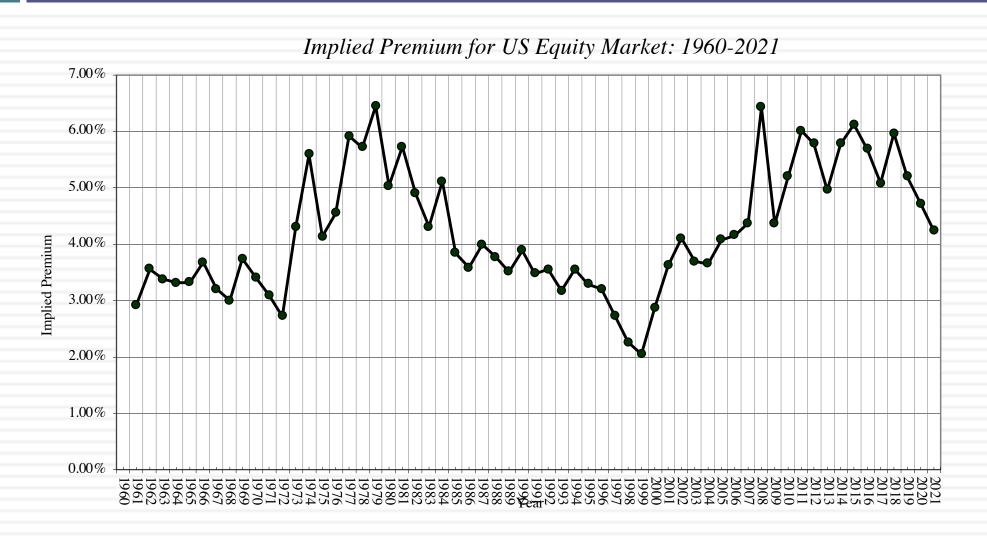
And in 2020.. COVID effects



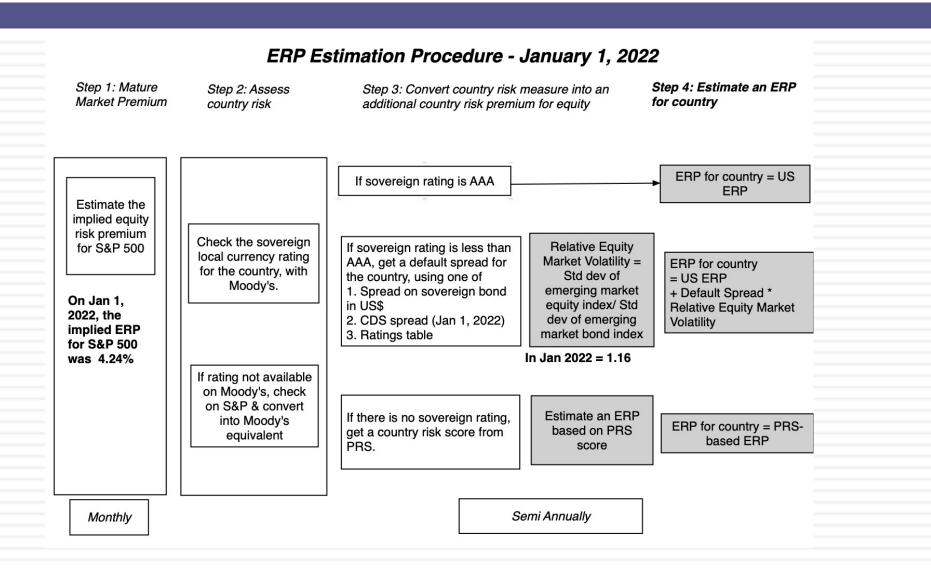
An Updated Implied ERP



Implied Premiums in the US: 1960-2021



A Composite way of estimating ERP for countries



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	Andorra	Baa2	1.88%	6.12%	Italy	Baa3	2.18%	6.42%	
	Austria	Aa1	0.39%	4.63%	Jersey	Aaa	0.00%	4.24%	
	Belgium	Aa3	0.60%	4.84%	Liechtenstein	Aaa	0.00%	4.24%	
	Cyprus	Ba1	2.47%	6.71%	Luxembourg	Aaa	0.00%	4.24%	
	Denmark	Aaa	0.00%	4.24%	Malta	A2	0.84%	5.08%	
	Finland	Aa1	0.39%	4.63%	Netherlands	Aaa	0.00%	4.24%	
	France	Aa2	0.49%	4.73%	Norway	Aaa	0.00%	4.24%	
	Germany	Aaa	0.00%	4.24%	Portugal	Baa2	1.88%	6.12%	
	Greece	Ba3	3.56%	7.80%	Spain	Baa1	1.58%	5.82%	
`	Guernsey	Aa3	0.60%	4.84%	Sweden	Aaa	0.00%	4.24%	
	Iceland	A2	0.84%	5.08%	Switzerland	Aaa	0.00%	4.24%	l
	Ireland	A2	0.84%	5.08%	Turkey	B2	5.44%	9.68%	ı
	Isle of Man	Aa3	0.60%	4.84%	UK	Aa3	0.60%	4.84%	
١	9	1			W. Europe		0.83%	5.07%	

Canada	Aaa	0.00%	4.24%
United States	Aaa	0.00%	4.24%
North America		0.00%	4.24%

Caribbean NA 6.83% 11.07%

Argentina	Ca	11.87%	16.11%
Belize	Caa3	9.89%	14.13%
Bolivia	B2	5.44%	9.68%
Brazil	Ba2	2.97%	7.21%
Chile	A1	0.70%	4.94%
Colombia	Baa2	1.88%	6.12%
Costa Rica	B2	5.44%	9.68%
Ecuador	Caa3	9.89%	14.13%
El Salvador	Caal	7.41%	11.65%
Guatemala	Bal	2.47%	6.71%
Honduras	Bl	4.45%	8.69%
Mexico	Baal	1.58%	5.82%
Nicaragua	B3	6.43%	10.67%
Panama	Baa2	1.88%	6.12%
Paraguay	Bal	2.47%	6.71%
Peru	Baal	1.58%	5.82%
Suriname	Caa3	9.89%	14.13%
Uruguay	Baa2	1.88%	6.12%
Venezuela	C	20.34%	24.58%
Latin America		3.79%	8.03%

Aswath Damodaran

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Country	Rating	CRP	ERP
Angola	B3	5.53%	10.67%
Benin	B1	3.83%	8.69%
Botswana	A3	1.02%	5.43%
Burkina Faso	B2	4.68%	9.68%
Cameroon	B2	4.68%	9.68%
Cape Verde	B3	5.53%	10.67%
Congo (Democratic Republic of)	Caal	6.38%	11.65%
Congo (Republic of)	Caa2	7.66%	13.14%
Côte d'Ivoire	Ba3	3.06%	7.80%
Egypt	B2	4.68%	9.68%
Ethiopia	Caa2	7.66%	13.14%
Gabon	Caal	6.38%	11.65%
Ghana	B3	5.53%	10.67%
Kenya	B2	4.68%	9.68%
Mali	Caal	6.38%	11.65%
Mauritius	Baa2	1.62%	6.12%
Morocco	Bal	2.13%	6.71%
Mozambique	Caa2	7.66%	13.14%
Namibia	Ba3	3.06%	7.80%
Niger	В3	5.53%	10.67%
Nigeria	B2	4.68%	9.68%
Rwanda	B2	4.68%	9.68%
Senegal	Ba3	3.06%	7.80%
South Africa	Ba2	2.56%	7.21%
Swaziland	В3	5.53%	10.67%
Tanzania	B2	4.68%	9.68%
Togo	В3	5.53%	10.67%
Tunisia	Caal	6.38%	11.65%
Uganda	B2	4.68%	9.68%
Zambia	Ca	10.21%	16.11%
Africa		5.25%	9.49%

		1	1
	2.11%	6.35%	h
Bl	4.45%	8.69%	1
В3	6.43%	10.67%	
B3	6.43%	10.67%	4
A3	1.19%	5.43%	
A2	0.84%	5.08%	
Ba2	2.97%	7.21%	
Baa3	2.18%	6.42%	
Baa3	2.18%	6.42%	
A2	0.84%	5.08%	
B1	4.45%	8.69%	
В3	6.43%	10.67%	
Ba3	3.56%	7.80%	
A2	0.84%	5.08%	
A3	1.19%	5.43%	
B2	5.44%	9.68%	
Baa2	1.88%	6.12%	
Baa2	1.88%		
Ba2	2.97%	7.21%	
		4.84%	
Da2	2 5601	7 900	
	Baa2 Baa2 B2 A3 A2 Ba3 B3 B1 A2 Baa3 Ba2 A2 A3 B3 B3 B3 B3	Ba2 2.97% B3 6.43% B3 6.43% Ba1 1.58% Ba1 2.47% Aa3 0.60% A1 0.70% Ba2 2.97% Ba2 1.88% Ba2 1.88% B2 5.44% A3 1.19% A2 0.84% B3 6.43% B1 4.45% A2 0.84% Ba3 2.18% Ba3 2.18% Ba3 1.19% A2 0.84% Ba3 1.19% A2 0.84% Ba3 1.19% A2 0.84% Ba3 1.19% Ba3 6.43%	Ba2 2.97% 7.21% B3 6.43% 10.67% B3 6.43% 10.67% Baa1 1.58% 5.82% Ba1 2.47% 6.71% Aa3 0.60% 4.84% A1 0.70% 4.94% Ba2 2.97% 7.21% Baa2 1.88% 6.12% Ba2 1.88% 6.12% B2 5.44% 9.68% A3 1.19% 5.43% A2 0.84% 5.08% B3 3.56% 7.80% B3 6.43% 10.67% B1 4.45% 8.69% A2 0.84% 5.08% Baa3 2.18% 6.42% Baa3 2.18% 6.42% Baa3 1.19% 5.43% A2 0.84% 5.08% A3 1.19% 5.43% A2 0.84% 5.08% Ba3 1.19% 5.43% Ba3 2.18% 6.42% Ba3 1.19% 5.43% Ba3 1.19% 5.43% Ba3 1.19% 5.43% Ba3 1.19% 5.43% Ba3 6.43% 10.67% B3 6.43% 10.67% B1 4.45% 8.69%

			-
Abu Dhabi	Aa2	0.49%	4.73%
Bahrain	B2	5.44%	9.68%
Iraq	Caa1	7.41%	11.65%
Israel	A1	0.70%	4.94%
Jordan	Bl	4.45%	8.69%
Kuwait	A1	0.70%	4.94%
Lebanon	C	20.34%	24.58%
Oman	Ba3	3.56%	7.80%
Qatar	Aa3	0.60%	4.84%
Ras Al Khaimah	A3	1.19%	5.43%
Saudi Arabia	A1	0.70%	4.94%
Sharjah	Baa3	2.18%	6.42%
United Arab Emirates	Aa2	0.49%	4.73%
Middle East	100	1.60%	5.84%

Country	PRS	CRP	ERP
Algeria	62.25	6.43%	10.67%
Brunei	79	0.84%	5.08%
Gambia	65.75	5.44%	9.68%
Guinea	57.5	8.90%	13.14%
Guinea-Bissau	62.75	6.43%	10.67%
Guyana	66.25	4.45%	8.69%
Haiti	56.25	9.89%	14.13%
Iran	63.75	6.43%	10.67%
Korea, D.P.R.	51.5	11.87%	16.11%
Liberia	59	8.90%	13.14%
Libya	66.25	4.45%	8.69%
Madagascar	63.5	6.43%	10.67%
Malawi	59.75	8.90%	13.14%
Myanmar	53	11.87%	16.11%
Sierra Leone	57	9.89%	14.13%
Somalia	51.5	11.87%	16.11%
Sudan	36.25	20.34%	24.58%
Syria	45.5	20.34%	24.58%
Yemen	52.75	11.87%	16.11%
Zimbabwe	61	7.41%	11.65%

Bangladesh	Ba3	3.56%	7.80%
Cambodia	B2	5.44%	9.68%
China	Al	0.70%	4.94%
Fiji	Bl	4.45%	8.69%
Hong Kong	Aa3	0.60%	4.84%
India	Baa3	2.18%	6.42%
Indonesia	Baa2	1.88%	6.12%
Japan	Al	0.70%	4.94%
Korea	Aa2	0.49%	4.73%
Laos	Caa2	8.90%	13.14%
Macao	Aa3	0.60%	4.84%
Malaysia	A3	1.19%	5.43%
Maldives	Caa1	7.41%	11.65%
Mongolia	В3	6.43%	10.67%
Pakistan	В3	6.43%	10.67%
Papua New Guinea	B2	5.44%	9.68%
Philippines	Baa2	1.88%	6.12%
Singapore	Aaa	0.00%	4.24%
Solomon Islands	Caal	7.41%	11.65%
Sri Lanka	Caa2	8.90%	13.14%
Taiwan	Aa3	0.60%	4.84%
Thailand	Baal	1.58%	5.82%
Vietnam	Ba3	3.56%	7.80%
Asia		1.04%	5.28%

Australia	Aaa	0.00%	4.24%
Cook Islands	B1	4.45%	8.69%
New Zealand	Aaa	0.00%	4.24%
Australia & NZ		0.00%	4.24%

Blue: Moody's Rating Red: Added Country Risk Green #: Total ERP

Application Test: Estimating a Market Risk Premium

13'

For your company, get the geographical breakdown of revenues in the most recent year. Based upon this revenue breakdown and the most recent country risk premiums, estimate the equity risk premium that you would use for your company.

This computation was based entirely on revenues. With your company, what concerns would you have about your estimate being too high or too low?

Estimating Beta

The standard procedure for estimating betas is to regress stock returns (R_i) against market returns (R_m):

$$R_j = a + b R_m$$

where a is the intercept and b is the slope of the regression.

- The slope of the regression corresponds to the beta of the stock, and measures the riskiness of the stock.
- The R squared (R²) of the regression provides an estimate of the proportion of the risk (variance) of a firm that can be attributed to market risk. The balance (1 R²) can be attributed to firm specific risk.

Estimating Performance

The intercept of the regression provides a simple measure of performance during the period of the regression, relative to the capital asset pricing model.

```
R_j = R_f + b (R_m - R_f)
= R_f (1-b) + b R_m ...... Capital Asset Pricing Model
R_j = a + b R_m ...... Regression Equation
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- - a > R_f (1-b) Stock did better than expected during regression period a = R_f (1-b) Stock did as well as expected during regression period a < R_f (1-b) Stock did worse than expected during regression period
- The difference between the intercept and Rf (1-b) is Jensen's alpha. If it is positive, your stock did perform better than expected during the period of the regression.

Setting up for the Estimation

- Decide on an estimation period
 - Services use periods ranging from 2 to 5 years for the regression
 - Longer estimation period provides more data, but firms change.
 - Shorter periods can be affected more easily by significant firm-specific event that occurred during the period
- Decide on a return interval daily, weekly, monthly
 - Shorter intervals yield more observations, but suffer from more noise.
 - Noise is created by stocks not trading and biases all betas towards one.
- Estimate returns (including dividends) on stock
 - Return = (Price_{End} Price_{Beginning} + Dividends_{Period})/ Price_{Beginning}
 - Included dividends only in ex-dividend month
- Choose a market index, and estimate returns (inclusive of dividends) on the index for each interval for the period.