

Income Uncertainty and Household Savings in China

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Abstract

China's urban household saving rate has increased markedly since the mid-1990s and the age-saving profile has become U-shaped. To understand these patterns, we analyze a panel of urban Chinese households over the period 1989-2009. We document a sharp increase in income uncertainty, largely due to an increase in transitory variance (the variance in household income attributed to transitory idiosyncratic shocks). We then calibrate a buffer-stock savings model to obtain quantitative estimates of the impact of rising household-specific income uncertainty as well as another shock to household income—the pension reforms that were instituted in the late 1990s. Our calibrations suggest that rising income uncertainty and pension reforms lead younger and older households, respectively, to raise their saving rates significantly. These two factors account for over half of the increase in China's urban household savings rate and the U-shaped age-saving profile.

Keywords: China, household savings, income uncertainty, pension reforms, buffer-stock savings.

JEL Classification Nos.: D91, J13, E21

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I. Introduction

The Chinese economy has been undergoing a marked transformation in recent decades—from a closed to an open economy, from an agricultural to an industrial economy, and from a socialist to a market-oriented economy. This set of transformations has resulted in a rapid growth in average household incomes but has also increased uncertainty as the economy undergoes massive structural shifts. This process has been accompanied by significant policy changes, including reforms to the pension system and the hardening of budget constraints on state enterprises. Our objective in this paper is to evaluate the effects of these shifts on the degree of income uncertainty at the household level and to analyze the implications for household saving rates.

The motivation for this research is that the average saving rate (as a share of household disposable income) for urban households in China has increased from 15 percent in the early 1990s to nearly 35 percent in 2009 (Figure 1). The rising household saving rate at a time of high income growth seems inconsistent with a life-cycle hypothesis model without strong precautionary saving motives, which would imply that future high income growth should cause households to postpone their savings. In addition to the increase in saving rates across the board, there has been a particularly pronounced increase in saving rates among households with younger and older household heads (Figure 2; Chamon and Prasad, 2010; Song and Yang, 2010).

Our main contribution to the literature on Chinese savings is to show that the rise in income uncertainty and the 1997 pension reform can together explain more than half of the observed rise in household saving rates as well as the dramatic shift in the age-saving profile. The existing literature analyzing the determinants of household savings in China has been largely focused only on the level or trend of the household saving rate. This literature includes papers using aggregate data (e.g., Modigliani and Cao, 2004; Kuijs, 2006), provincial-level data (e.g., Qian, 1998; Kraay, 2000; Horioka and Wan, 2007) and micro data at the household or individual levels. Some of these studies find an important role for demographic considerations in explaining aggregate saving patterns. However, demographic variables tend to fare poorly when explaining household-level data (Chamon and Prasad, 2010). In a recent study mainly using provincial data, Wei and Zhang (2011) conclude that about half of the increase in household savings is related to

imbalances in the sex ratio; households with male offspring save more in order to improve their marriage prospects. Banerjee, Meng and Qian (2010) use a single-year cross-sectional survey to examine the effect of fertility on household savings. In work that is more closely related to ours, Song and Yang (2010) use household-level cross-sectional data and attribute much of the rise in household savings to expectations of a slowdown in income growth over the life cycle. One other study that looks at precautionary motives is that of Meng (2003), who uses cross-sectional household-level data to identify the effect of employment displacement on the consumption behavior of urban households and shows that savings help smooth those shocks.

Our initial contribution is to evaluate the effects of macroeconomic shifts on income uncertainty at the household level in China. We examine the evolution of household income using a sample of urban households tracked by the China Health and Nutrition Survey (CHNS) over the period from 1989 to 2009. We exploit the panel aspect of the dataset to characterize the rise in income uncertainty and decompose the variance of income into components attributable to permanent versus temporary income shocks, following Meghir and Pistaferri (2004) and Blundell, Pistaferri and Preston (2008).¹ We find strong trend growth in both the mean and the variance of total household income. We also document a substantial trend increase in the variance of transitory shocks to household income. There is also some evidence of an increase in the variance of permanent shocks, although this result is far less robust. This pattern is in line with a large literature on how technological and sectoral shifts and the associated labor reallocation can generate higher transitory uncertainty even though some of these shifts themselves are permanent in nature.

Based on these results, we conduct a calibration of a simple buffer-stock/life-cycle model of savings to evaluate the implications of rising uncertainty on household saving rates, using the approach of Carroll (1997). We find that the rising variance of transitory shocks to income can help explain the rise in the savings of households with young household heads. For plausible parameter values, saving rates initially increase by over 4 percentage points for households with household heads in their twenties to mid-thirties. Since households with younger heads have a

¹ Also see Lillard and Weiss (1979), MaCurdy (1982), Abowd and Card (1989), Moffitt and Gottschalk (1995), and Baker and Solon (2003). Articles in a recent special issue of the *Review of Economic Dynamics* (2010) document the evolution of idiosyncratic income risk in different countries.

lower buffer stock of savings, an increase in transitory income variance causes them to save more in order to adjust their buffer stock to the riskier environment. But after that initial adjustment, the response in saving rates gradually declines over time (although young households entering the economy with no initial assets will continue to save 4 percentage points more than they would have had under the lower risk environment). Households with older household heads, which have already accumulated significant savings, can more easily accommodate transitory shocks.

To explain the increase in saving rates among households with older household heads, we turn to pension reform as a more promising explanation, calibrating the model to match changes in pension rules. Prior to the reform, urban workers received pensions through their employers—predominantly state-owned enterprises. These pensions had a replacement ratio of about 75-80 percent relative to the average wage (Sin, 2005; Arora and Dunaway, 2007). Workers retiring after 1997 are covered under the reformed system. They receive a social pension corresponding to 20 percent of the average local wage, the amount accumulated in individual retirement accounts and a supplementary “transition pension.” Sin (2005) estimates the replacement rate under different scenarios and concludes that, under the terms of the new pension rules, the replacement rate for the transition generation is around 60 percent of the average wage.²

Our calibration exercise suggests that a decline in the replacement rate from 75 percent to 60 percent of pre-retirement income can explain a 6-8 percentage point increase in saving rates for households whose heads are in their fifties and approaching retirement. As expected, the effect is more muted for households with younger household heads, who have a longer horizon to adjust their savings in response to the change in pension regime (the initial increase is one percentage point for households with heads in their thirties). But even the youngest cohorts end up saving 6 percentage points more by the time they are in their fifties than the pre-reform cohorts did. In short, our calibration of a standard buffer-stock/life-cycle model of savings shows that higher

² The social pension is financed by employer contributions of 17 percent of wages. The individual accounts are financed by employer and employee contributions of 3 percent and 8 percent of wages, respectively (see Sin, 2005, and Arora and Dunaway, 2007, for more details). Herd, Hu and Koen (2010) document that labor mobility is impeded by limited pension portability under the current system and also note that effective replacement rates are projected to decline further under the current rules.

income uncertainty and pension reforms can together explain much of the rise in average savings among urban households in China (as suggested by Blanchard and Giavazzi, 2006). Moreover, the calibrated response to saving rates implies changes to the cross-section of savings over time that are sharper among households at the two ends of the age distribution of household heads. Even 10 years after the initial increase in uncertainty and pension reform, we estimate the youngest and the oldest households save 5 percentage points more than before those changes, compared to only 2.5-3.5 percentage points more for those in their late thirties-early forties. Our results are robust to alternative parameterizations of the model and conservative assumptions about the rise in transitory income uncertainty. Incorporating an increase in the variance of permanent shocks to income would strengthen the results, although we note that the increase in that variance is a less robust result in our empirical estimates.

II. Dataset

We use data from the China Health and Nutrition Survey (CHNS).³ The survey is based on a multistage, random cluster process that yields a sample of about 4400 households with a total of 19,000 individuals that are tracked over time. The sample covers nine provinces that vary substantially in terms of geography, economic development, and other socioeconomic indicators. This survey was conducted in 1989, 1991, 1993, 1997, 2000, 2004, 2006 and 2009.

The sample in each province is drawn from a multistage random cluster process. Counties are stratified by income and a weighted sampling scheme is used to randomly select four counties in each province, in addition to the capital or main city, and a lower income city. The 1991 wave surveyed only individuals belonging to the original 1989 sample. In the 1993 wave, all new households formed from households in the previous survey sample were added to the sample. From the 1997 wave onwards, the sample includes newly formed households from the original

³ The survey is a collaborative effort between the Carolina Population Center at the University of North Carolina at Chapel Hill and the National Institute of Nutrition and Food Safety at the Chinese Center for Disease Control and Prevention. Details are at <http://www.cpc.unc.edu/projects/china>. Since it contains income data, the CHNS has been used to study income inequality (e.g., Li and Zhu, 2006) as well as other issues that require panel data, such as household income mobility (e.g., Ding and Wang, 2008).

sample, as well as additional households and new communities added to the sample to replace those households and communities that were no longer participating in the survey.

We use both individual and household files from the CHNS and focus on the urban sub-sample, consisting of households who do not have income from farming, raising livestock, fishing and gardening. The rural population exhibits much higher variance of earnings shocks (both permanent and transitory) relative to the urban population, probably due to the inherently more variable nature of agricultural incomes. Our baseline analysis involves a sample of households with household heads who are between the ages of 25 to 60, not a student, and for whom we have complete information on age and education. To avoid changes in household composition, we retain in the sample households whose heads remain the same. We include households in every year in which they appear in the data and satisfy these requirements. Our final sample is an unbalanced panel consisting of 1484 households.⁴ While this is a relatively small sample, the CHNS is the only publicly available panel dataset for Chinese households that can be used to quantify the variance and persistence of shocks to income.

Table 1 shows the number of observations in each year and also presents summary statistics for the analysis sample. From 1989 to 2009, real mean annual household income more than triples, from 14204 to 45766 RMB at constant 2009 prices. Rising education levels in the population are reflected in the steadily increasing proportion of workers in our sample who have a high school degree (including a vocational training equivalent) or higher levels of education. The state-owned and collective enterprise (SOCE) sector—including government units, state-owned enterprises, and large collective enterprises (with a provincial or city government as the principal owner)—still plays an important role in the Chinese economy.⁵ In our sample, the proportion of workers employed in this sector falls from 82 percent in 1989 to 54 percent in 2009.

⁴ Attrition, introduction of new respondents into the survey, transitions into and out of employment, and aging affect households' and individuals' movement into and out of the analysis sample in different years.

⁵ State enterprise reform has involved selective privatization and hardening of budget constraints (reductions in explicit state subsidies) for the remaining enterprises. For more details on the reform process and how it has affected the operations and labor structure of these firms, see Lin, Cai and Li (1998), Bai, Lu and Tao (2006) and Li and Putterman (2008). Brandt, Hsieh and Zhu (2008) analyze the effects of the reallocation of labor from the state sector to the non-state sector.

III. A Decomposition of Permanent and Transitory Shocks to Labor Income

In this section, we describe the methodology we use to decompose the variance in labor income into the components attributable to permanent and temporary shocks. We focus on household labor income, which is more relevant for household consumption and saving decisions, rather than individual labor earnings. Following the literature modeling earning dynamics, we first run Mincerian income regressions that allow us to control year by year for cross-sectional income variation attributable to economy-wide shifts in the returns to observed household characteristics. In our preferred specification, we regress log income on four region dummies (East, Northeast, Midwest and West), age and age squared, dummies for the education level of the household head (we use three education dummies—middle school or less, high school, some college), interactions between age and education dummies, and dummies for household size. This regression is run separately for each year.⁶

Our focus in this paper is on household-specific income uncertainty, so we will mostly work with residuals from the first-stage regressions. In effect, we analyze within-group variations in income that cannot be explained by the household characteristics included in those regressions. We use the residuals to estimate the permanent and transitory components of income:

$$y_{iat} = u_{iat} + v_{iat}$$

$$u_{iat} = u_{i,a-t} + \omega_{iat}$$

where y_{iat} is the log earning residuals for household i with household head aged a in year t from the Mincerian regression, u_{iat} is the permanent component, and v_{iat} is the transitory component including measurement error. Since the income regressions are run separately for each year, the residuals correspond to within-group measures of log income, taking out the mean

⁶ To conserve space, we do not report these regression results in detail here. The estimates show rising returns to education. The pattern of returns to potential labor market experience is less clear. We re-estimated the income regressions using alternative sets of covariates and also tried using the detrended log of total household income. The trends in estimated transitory and permanent income uncertainty that we report below remain very similar. See Table 2 discussed in the next section for details.

effects of region, education level, age and the other household characteristics that we have controlled for. The permanent shocks ω and transitory shocks v to earnings have zero means and are mutually orthogonal. They are i.i.d. across household, time and age.⁷ We assume:

$$\begin{aligned}\text{var}(\omega_{iat}) &= \sigma_{\omega t}^2 \\ \text{var}(v_{iat}) &= \sigma_{\xi t}^2\end{aligned}$$

In other words, the variances of permanent and transitory shocks change by year but do not depend on age. This in effect amounts to averaging over households with different ages (or in different cohorts) in each year.⁸ Later, we will examine how these variances differ across age groups. From here on, the subscript a will be dropped. The parameters to be estimated are: $\sigma_{\xi t}^2$ and $\sigma_{\omega t}^2$ for each survey wave: $t = \{1989, 1991, 1993, 1997, 2000, 2004, 2006, 2009\}$.

Suppose we observe household income in consecutive years. Identification hinges on the variance and covariance structure of one-year changes in income:

$$\begin{aligned}\Delta y_{it} &= y_{it} - y_{it-1} = \omega_{it} + v_{it} - v_{it-1} \\ \Delta y_{it-1} &= y_{it-1} - y_{it-2} = \omega_{it-1} + v_{it-1} - v_{it-2} \\ \text{cov}(\Delta y_{it}, \Delta y_{it-1}) &= -\sigma_{\xi t-1}^2 \\ \text{var}(\Delta y_{it}) &= \sigma_{\omega t}^2 + \sigma_{\xi t}^2 + \sigma_{\xi t-1}^2\end{aligned}$$

⁷ The transitory shocks do not appear to be serially correlated. We estimate the following autocovariances of unexplained income growth at lags 1 to 3 (standard errors in parentheses): -0.142 (0.016), 0.001 (0.017), 0.002 (0.018). Autocovariances of order 2 and higher are not statistically significant. If we test the null hypothesis of zero autocovariances in income growth (allowing autocovariances to be different across years), we reject the null hypothesis at lag one but not for higher order lags. These results indicate that the transitory shocks are either i.i.d or follow an MA(1) process. The latter is consistent with much of the literature (Abowd and Card, 1989; Meghir and Pistaferri, 2004; Blundell, Pistaferri and Preston, 2008). Because of the gaps between years of observations in the data, it is not possible to further test the stochastic process of transitory shocks. As we discuss later, the permanent uncertainty identified by our model is consistent regardless of whether the transitory shock follows an MA(1) process or is i.i.d.

⁸ We focus on the year effect and therefore the age and cohort effects cannot be separated. Given our sample size, we cannot allow variances to also vary by age (or cohort).

Thus, the one-period lagged autocovariance of income changes identifies the variance of the transitory shock. With four years of data $\{t+1, t, t-1, t-2\}$, we would be able to identify $\sigma_{\omega t}^2, \sigma_{\omega t-1}^2, \sigma_{\xi t}^2$. Note that the parameters are identified nonparametrically without making any distributional assumptions about the shocks. Nor does the identification involve any assumption about $\sigma_{u_0}^2$, the initial variance of permanent earnings. This is an important advantage over alternative identification strategies (e.g., moments using earning levels), particularly for a fast-growing economy where $\sigma_{u_0}^2$ is likely to be nonstationary.

The uneven spacing of the CHNS waves complicates the analysis since we need to use n-year rather one-year income changes:

$$\begin{aligned}
\text{cov}(\Delta 93 - 91, \Delta 91 - 89) &= -\sigma_{\xi 91}^2 \\
\text{cov}(\Delta 97 - 93, \Delta 93 - 91) &= -\sigma_{\xi 93}^2 \\
\text{cov}(\Delta 00 - 97, \Delta 97 - 93) &= -\sigma_{\xi 97}^2 \\
\text{cov}(\Delta 04 - 00, \Delta 00 - 97) &= -\sigma_{\xi 00}^2 \\
\text{cov}(\Delta 06 - 04, \Delta 04 - 00) &= -\sigma_{\xi 04}^2 \\
\text{cov}(\Delta 09 - 06, \Delta 06 - 04) &= -\sigma_{\xi 06}^2 \\
\text{var}(\Delta 93 - 91) &= \sigma_{\omega 93}^2 + \sigma_{\omega 92}^2 + \sigma_{\xi 93}^2 + \sigma_{\xi 91}^2 \\
&= \sigma_{\omega 93}^2 + \sigma_{\omega 92}^2 - \text{cov}(\Delta 97 - 93, \Delta 93 - 91) - \text{cov}(\Delta 93 - 91, \Delta 91 - 89) \\
&\dots \\
\text{var}(\Delta 04 - 00) &= \sigma_{\omega 04}^2 + \sigma_{\omega 03}^2 + \sigma_{\omega 02}^2 + \sigma_{\omega 01}^2 + \sigma_{\xi 04}^2 + \sigma_{\xi 00}^2 \\
\text{var}(\Delta 06 - 04) &= \sigma_{\omega 06}^2 + \sigma_{\omega 05}^2 + \sigma_{\xi 06}^2 + \sigma_{\xi 04}^2
\end{aligned}$$

We are able to identify six years of the transitory income risk, all except 2009 and 1989. We do not make any assumption about the transitory variances in those two years and, hence, we are able to identify five permanent variances:

$$\begin{aligned}
& \sigma_{\omega 93}^2 + \sigma_{\omega 92}^2 \\
& \sigma_{\omega 97}^2 + \sigma_{\omega 96}^2 + \sigma_{\omega 95}^2 + \sigma_{\omega 94}^2 \\
& \sigma_{\omega 00}^2 + \sigma_{\omega 99}^2 + \sigma_{\omega 98}^2 \\
& \sigma_{\omega 04}^2 + \sigma_{\omega 03}^2 + \sigma_{\omega 02}^2 + \sigma_{\omega 01}^2 \\
& \sigma_{\omega 06}^2 + \sigma_{\omega 05}^2
\end{aligned}$$

We estimate the model using an equally-weighted minimum distance estimator, a standard approach in the literature since Moffitt and Gottschalk (1995). The model is just identified.

Note that our estimated variance of transitory shocks could be biased upwards for two reasons. One is that in light of classical measurement errors (i.i.d.), the estimated variance of transitory shocks will be inconsistent and biased upwards. This should not drive the trend in transitory variance unless the variance of measurement errors itself has a trend. Second, we cannot exclude the possibility that the transitory shocks may follow an MA(1) process (see footnote 7), implying that the identified transitory variance also includes the transitory shocks from the previous year. However, without additional assumptions, it is not possible to identify the MA(1) process given the gaps between our sampling years. Since we are looking at n -year differences ($n \geq 2$), even if $v_{it} = \xi_{it} + \theta \xi_{it-1}$ (workers take two years to recover from a transitory shock to income), our estimates of the variance of permanent shocks are still consistent. To see this:

$$\begin{aligned}
\text{cov}(\Delta 93 - 91, \Delta 91 - 89) &= -\sigma_{\xi 91}^2 - \theta^2 \sigma_{\xi 90}^2 \\
\text{cov}(\Delta 97 - 93, \Delta 93 - 91) &= -\sigma_{\xi 93}^2 - \theta^2 \sigma_{\xi 92}^2 \\
\text{var}(\Delta 93 - 91) &= \sigma_{\omega 93}^2 + \sigma_{\omega 92}^2 + (\sigma_{\xi 91}^2 + \theta^2 \sigma_{\xi 90}^2) + (\sigma_{\xi 93}^2 + \theta^2 \sigma_{\xi 92}^2) \\
&= \sigma_{\omega 93}^2 + \sigma_{\omega 92}^2 - \text{cov}(\Delta 93 - 91, \Delta 91 - 89) - \text{cov}(\Delta 97 - 93, \Delta 93 - 91)
\end{aligned}$$

In order to account for these two potential biases, when calibrating the savings model we will assume that the true transitory uncertainty is only one-half of the transitory variance actually identified from our estimates. This is a rather conservative assumption. Researchers using U.S. household income data typically find that the estimated MA(1) parameter for the transitory shock is small (between -0.1 to -0.2; see, e.g., Blundell, Pistaferri and Preston, 2008). So the upward bias of the estimated transitory uncertainty due to serial correlation of the transitory shocks

$(\theta^2 \sigma_{\xi_{t-1}}^2)$ is likely to be small.

That leaves the potential bias from measurement errors. If we assume that measurement error accounts for half of the identified transitory variance, then our estimates imply that measurement error alone would explain more than 40 percent of the variance of income growth. In fact, researchers conducting validation studies using U.S. data find that measurement error accounts for only around a quarter of the variance of growth of earnings.⁹ It's worth emphasizing that, so long as the variance of the measurement error itself doesn't have a trend, our estimates of the trends in the variances of transitory and permanent shocks are still consistent.

IV. Earnings Decomposition Results

Table 2 reports, in panels A and B respectively, estimates of the variances of the permanent and transitory shocks to household income and earnings over time. Standard errors are computed using a block bootstrap procedure. One should bear in mind that the sample size is small, which limits the power of statistical inference we are able to obtain (using the only available panel dataset for the question we are interested in). The first column of panel A shows that, for the full urban sample, there is no clear trend in the variance of permanent shocks to income. While the point estimate increases from 0.012 to 0.030 from 1993 to 1997, the difference is not statistically significant at the 5 percent level. The point estimate increases further to 0.043 in 2006, but the difference relative to the estimate for 1993 is also not statistically significant.

Columns 2-7 provide the estimates based on alternative specifications for the Mincerian regression. In column 2, we drop the age*education interaction terms. In column 3, we replace household size fixed effects with fixed effects over the number of income earners. In column 4, we use only a constant as a regressor. In column 5, we trim the sample to exclude households in the top and bottom 1 percent of the distribution of raw household incomes. Finally, in columns 6 and 7, we restrict the sample to households headed by workers aged 30-60 years and 25-55 years,

⁹ See Bound and Krueger (1994). In the case of non-classical measurement errors, Pischke (1995) finds that the transitory variance is less contaminated due to the negative correlation of measurement errors with transitory earnings.

respectively. The results remain broadly the same across all these different specifications, namely that there is no clear and statistically significant trend in the variance of permanent shocks to income.

In Panel B of Table 2, we present estimates of the variance of transitory shocks to household income. The point estimates in column 1 rise from 0.061 in 1991 to 0.181 by 2006, and this increase is statistically significant at the 1% level.¹⁰ In other words, income uncertainty due to transitory shocks to income almost triples from the beginning of the 1990s to the 2000s. A similar pattern holds across the different specifications estimated in columns 2-7.

Table 3 presents the estimates from our baseline specification across different sub-samples. As in the previous table, Panel A reports the estimates for the permanent variance. Column 1 reports the estimates for the whole sample (and is identical to column 1 of Table 2). Column 2 reports the estimates for a sample of households whose head worked in the SOCE sector when the household entered the panel.¹¹ The results are similar to those of column 1, and again do not suggest any trend (and differences in point estimates between these two columns are not statistically significant). When we split the sample by birth cohort (head born before or after 1955), the results remain broadly similar, suggesting no clear trend. Splitting the sample by educational attainment of the household head (with or without high school degree) yields rather noisy results, with large standard errors for the group of households with less-educated household heads. This is in part driven by the large increase in education levels over the sample (households with less educated heads are concentrated in the initial waves and those with more educated heads in the most recent waves). But again, the estimates do not suggest a trend, although they do suggest that the permanent uncertainty facing households with less-educated heads is larger than the permanent uncertainty facing households with more educated heads.

Turning to the transitory variance (Panel B), the results are similar in the full and SOCE samples

¹⁰ The jump in transitory variance from 1991 to 1993 largely reflects a higher variance of raw log income in 1993 that partially settles back down in 1997 (this can also be seen in the jump in the standard deviation of household income in 1993 in Table 1).

¹¹ The results are similar if we define the SOCE subsample based on SOCE employment throughout the survey (i.e., excluding workers who start in the SOCE sector but later move to the non-SOCE sector).

(columns 1 and 2), although the increase seems more gradual for the latter. The subsamples where we divide observations by cohort and educational attainment of the household head have noisier patterns, but are generally consistent with the trend of a substantial increase in the variance of transitory shocks since the early 1990s. The pattern of a trend increase in transitory uncertainty remains if we exclude transfers and subsidies from household income (last column).¹² In this case, the estimated level of uncertainty is generally higher in most years compared to the level for total household income, consistent with the prior that transfers and subsidies serve as partial insurance against idiosyncratic shocks to household income.

What accounts for the rising variance of transitory income shocks experienced by Chinese households? While building a structural model to explain these facts is beyond the scope of this paper, we provide some descriptive evidence from labor market turnover. A number of papers have documented that higher labor market turnover (both job to job transitions and transition into and out of unemployment) could lead to higher transitory uncertainty (see, e.g., Topel and Ward, 1992; Gottschalk and Moffitt, 1994). Gottschalk and Moffitt (2009) find that the rise in transitory variance explains about half of the rise in cross-sectional income inequality in the U.S. through the late 1980s and that this increase in earnings instability is in part attributable to greater instability in jobs and higher labor market turnover.

Figure 3 shows that in urban China the transition rate from employment to unemployment for all workers increases sharply in the late 1990s and continues to rise during the 2000s, corresponding to the period when our estimates suggest that transitory income uncertainty began rising.¹³ The transition from employment in the SOCE sector to employment in the non-SOCE sector is also high starting in the mid-1990s, whereas the transition from non-SOCE employment to SOCE sector employment has fallen. In addition to these labor market outcomes, the transition from a centrally planned economy to a market economy may have resulted in an increase in firm-level

¹² Transfers include both private and public transfers. Subsidies constitute firm-level nonwage compensation to the worker, and include subsidies on gas, food, education and housing as well as allowances for children. In the early stages of reform, SOCEs offered workers higher levels of subsidies to compensate for noncompetitive wages and then reduced them as their budget constraints were tightened (reduced transfers from the state to SOCE firms). The ratio of subsidies to total compensation was as high as 35 percent in the 1991 wave, but steadily declines to about 5 percent in the 2006 wave.

¹³ We define an individual as unemployed if he/she does not receive any wage or business income in a given year.

volatility related in part to state enterprise restructuring and a tighter link between wages and firm-level performance. Wages paid to workers may be increasingly tied to firm performance and more reflective of individual productivity due to tightening of budget constraints on SOCEs, increased competition and more openness to foreign trade (see Groves, Hong, McMillan and Naughton, 1994; Gang, Lunati and O'Connor, 1998; Benson and Zhu, 1999).

Comin, Groshen, and Rabin (2009) show that firm-level instability increased after 1980 in the U.S. (particularly for large firms with volatile sales), corresponding to a period of higher transitory variance of labor earnings documented in the U.S. Violante (2002) shows that skill-neutral technological change could result in an increase in the variance of the transitory component of earnings. In his model, workers learn vintage-specific skills and, when separating from their jobs, can only partially transfer their skills across machines. Therefore, technological acceleration reduces skill transferability and increases wage losses upon separation, which can increase cross-sectional wage variability in an economy undergoing major technological shifts and/or significant labor market churning. The rate of technological change in China since the 1990s has been even faster than in the U.S., due to the transition process and catching-up effects. This makes skill-biased technological change a promising candidate to help explain the increase in the variance of transitory income shocks.

V. Implications of the Shifts in Labor Income Variance for Precautionary Savings

Greater uncertainty in earnings at the microeconomic level can have macroeconomic implications. One important channel is the impact of greater household-specific uncertainty on precautionary savings. In the absence of a strong social safety net and an underdeveloped financial system, this could lead households to self-insure by increasing their savings (Blanchard and Giavazzi, 2006; Chamon and Prasad, 2010). In order to quantify the effects of this rise in uncertainty on individual and aggregate savings, we now undertake a calibration of a precautionary savings model, building on the work of Carroll (1997) and Gourinchas and Parker (2002).¹⁴ This enables us to provide a quantitative measure of how the increase in the variance of

¹⁴ See also Fuchs-Schündeln (2008) and Kaplan and Violante (2010). Our calibration exercise sets only a lower bound on the degree of precautionary saving attributable to earnings uncertainty. We consider the

transitory shocks to household income can translate into the rise in savings among the younger households observed in the data, while changes in pension rules can help explain the savings of the older households.

A. Stylized Facts

To motivate this exercise, we turn again to Figure 2, which plots household saving rates as a function of the age of the head of household observed in the actual data for different years, based on the subsample of 10 provinces/municipalities used in Chamon and Prasad (2010).¹⁵ In the early 1990s, the age-saving profile in China was fairly typical of those in other economies, with saving rates increasing with age and then dropping off after retirement. Over time, savings rates have increased across the board. But the increase is particularly pronounced for households with relatively young household heads (those in their twenties and early thirties) and older household heads (aged in the mid-fifties and up). Consequently, by 2005 the age-savings profile has an unusual U-shaped pattern. Therefore, any empirically relevant explanation for the increase in saving rates must account not only for the substantial average increase, but also for the unusual way in which that increase was concentrated among the younger and older households. Our calibration below is able to capture these empirically relevant features.

B. The Model and Calibration

We assume an instantaneous CRRA utility function, with individuals maximizing the expected discounted flow of utility subject to a no-borrowing constraint:

$$\max \sum_t \beta^t \left(\prod_{j=0}^t s_j \right) E_t \left[\frac{C_t^{1-\gamma}}{1-\gamma} \right]$$

variance of different shocks to earnings only for workers who report positive earnings in each period. For workers who in reality face unemployment and the prospect of zero earnings, the precautionary savings motive could be even stronger.

¹⁵ The sample covers the following provinces: Anhui, Beijing, Chongqin, Ganshu, Guangdong, Hubei, Jiangsu, Liaoning, Shanxi and Sichuan. Only three of these overlap with the CHNS sample.

$$\text{s.t. } A_{t+1} = (1+r)(A_t + Y_t - C_t), \quad A_t \geq 0, \forall t$$

where β is the discount factor, s is an age-dependent survival probability, C_t is the level of consumption in period t , γ is the coefficient of relative risk aversion, A_t is the level of assets, and Y_t represents income at time t . We assume that income is based on the same process estimated in the previous section for the working years, but permanent income becomes deterministic in the retirement period R at a particular fraction of the pre-retirement permanent income. That is:

$$\begin{aligned} y_t &= u_t + v_t \\ u_t &= u_{t-1} + \omega_t \end{aligned} \quad \text{if } t \leq R$$

$$\begin{aligned} y_t &= \eta u_t \\ u_t &= u_{t-1} \end{aligned} \quad \text{if } t > R$$

The model is solved backwards starting from the last period of life using the endogenous grid point method developed by Carroll (2006). We calibrate the model assuming that working life begins at age 25, with an initial level of wealth of zero and initial level of permanent income equal to one. The discount factor β is 0.97. The real interest rate is 1.4 percent per annum, which matches the average real interest rate in China over the period 1989-2006.¹⁶ The coefficient of relative risk aversion γ is 4.5. We assume that economic agents live with certainty until the retirement age of 60, have a survival probability until age 85, and die with certainty if still alive at age 85. There are no bequests (for an individual who dies prior to age 85 with a positive level of assets, those assets are “lost”).¹⁷

Permanent income in the retirement period is initially set such that $\eta=75$ percent of pre-retirement permanent income, in line with the replacement rate prior to the 1997 reform. When we model the effects of the pension reform (which affects workers retiring after 1997), we will

¹⁶ The real interest rate is based on the nominal interest rate on one-year bank deposits deflated by the annual CPI inflation rate.

¹⁷ For simplicity we assume a Poisson death process, calibrated to match life expectancy in China in 2009 (73.5 years). This results in a constant survival probability of 0.925 between t and $t+1$ after retirement.

set $\eta=60$.¹⁸

To calibrate the income process, we use the deterministic life-cycle growth rate of earnings in the CHNS sample. We regress the log of family income on a complete set of cohort dummies, household size, and a fourth-order polynomial in the age of the household head. We calculate the marginal effect of age on household income at each age.¹⁹ The predicted annual income growth is about 7 percent for the young, then ranges between 6 and 7 percent throughout most of the remaining work life before gradually declining to 2 percent close to retirement age.

We want to model how saving rates respond to changes in income uncertainty along the lines suggested by our empirical estimates in the previous section. We focus on family income and set the variance of permanent shocks to income at a constant level of 0.02, while the variance of transitory shocks goes from 0.04 in the baseline case up to 0.08. These variances are lower than the point estimates reported in the earlier section on account of the conservative assumption we make that half of the variance estimated in our empirical work is due to measurement error. This assumption reduces the effect of rising uncertainty on saving in our calibrations. Moreover, by not considering changes to the variance of permanent shocks, given the lack of a clear trend in the empirical estimates, our calibration results provide a conservative assessment of how rising uncertainty has affected savings.

C. Calibration Results

Figure 4A plots the simulated age profile of the saving rate. We construct the age-saving profile by simulating the model for 5,000 households, and averaging their saving rates at each age. The dashed line corresponds to the profile of savings under the initial baseline assumptions about the variance of income. Consistent with this type of buffer-stock/life-cycle model, saving rates show

¹⁸ The replacement rate should decline over time, given the nature of the pension formula. Sin (2005) projects the replacement rate for a male retiring at age 60 to decline to about 60, 55 and 50 percent of the average wage by 2010, 2020 and 2030 respectively. Thus, our assumption for the decline in the replacement rate is a conservative one, particularly for younger workers.

¹⁹ This assumes that there is no cohort effect on the growth rate of earnings. That is, while younger cohorts are much richer than older ones, the age profile of income growth is the same for both. One could argue that younger cohorts should expect slower growth as China's growth rate may eventually moderate.

a U-shaped pattern when plotted against age. Saving rates initially decline with age, since households with the youngest household heads typically start their working life cycle with no assets and need to save more in order to quickly build an adequate buffer stock of savings. Once that buffer stock is built, savings remain relatively low until the late thirties/early forties when earnings increase and life-cycle motives lead to a sharp increase in the savings rate.

The additional lines in this figure correspond to the age-saving profile after the change in the income process. Each line corresponds to the saving behavior that would result if the regime switch would occur starting at a given age of the household head (e.g. 25, 30, ..., 55), and after the initial jump we trace the behavior that would occur through the rest of the life cycle under those parameters. That change is more easily seen in Figure 5B, which plots the change in the saving rate after the shock as a function of the age of the household head. If a household head were to begin working life at age 25 already under the higher uncertainty regime, that household would save about 4.5 percentage points more to begin with. The difference in saving rates relative to the baseline regime declines with age. For example, the initial jump for a household with a forty year old head is only about 2.5 percentage points. The reason for this pattern is the lower buffer stock of savings of the youngest households (since they start life with no buffer stock of savings). A lower buffer stock causes households with younger heads to respond more strongly to the shock to the transitory variance of income. The effect on households with older heads is more muted because those households may already have accumulated a buffer stock of savings. Incorporating an increase in the permanent variance of income would yield an even stronger saving response by households with younger heads.

Figure 5 is analogous to Figure 4, but captures the shock to the pension replacement rate. The initial baseline profile in Figure 5A is the same as in Figure 4A. The additional lines correspond to simulated age-saving profiles following the decline in the retirement replacement ratio. Figure 5B plots the change in saving rates relative to that baseline. The change in the replacement ratio induces a substantial increase in savings, particularly for households with older household heads nearing retirement. After the pension reform, households need to save more in order to attain the same level of post-retirement consumption as in the pre-reform scenario. The older the household head, the less time there is to adjust life cycle savings to the lower replacement ratio

(i.e., compensate for past savings that were not made because the individual was living in a more favorable pension environment). As a result, while the increase in the saving rate relative to the pre-reform baseline is less than 1 percentage point for a household with a young household head (in his or her early thirties), it is 5 percentage points for those with a household head in his or her mid-forties, and as high as 8 percentage points for households with heads close to the end of their working life.

In practice, the transition from the old to the new system was smoother than the discrete change in our calibration, which therefore overstates the initial jump for the older workers. But note that even the young households, which have plenty of time to adjust, will be saving over 5 percentage points more by the time they approach retirement than they would have had under the old pension regime. These long-run estimates are much less sensitive to the assumption of an initial discrete change and indicate that, in the long term, households with older household heads will continue to save substantially more than they used to in the past. It is also worth emphasizing that the effect from pension reform could be amplified by the existence of income uncertainty. Uncertain income streams during the household head's working life leads to uncertainty about pension benefits. With smaller anticipated pension benefits, this would lead to higher savings even for households who have many years before retirement.

To jointly evaluate the effects of the rise in transitory income uncertainty as well as the change in the pension replacement rate, in Figure 6 we show the results when both factors are introduced simultaneously. As expected, saving rates respond more strongly once both shocks are introduced, although the combined result is less than the sum of the two effects from Figures 4 and 5. The reason for this interaction is that the higher buffer-stock savings accumulated in response to the increase in transitory earnings reduces the need for life-cycle savings later on (and higher life-cycle savings also help protect against temporary shocks to income). There is a marked increase in saving rates at the time of the switch, amounting to about 5 percentage points for households with household heads in their twenties, thirties and forties. Saving rates tend to decline after the initial jump for the younger households (since the main motive for the initial jump is to quickly build up an adequate buffer stock). But for households with heads aged in the mid-forties onwards, saving rates remain more stable (since the retirement motive is already

sufficiently strong). And as expected the initial jump (and subsequent saving behavior) is very high for those with heads in their fifties, as those households have less time to adjust to a less generous pension replacement rate.

The results from Figure 6 are informative but it is difficult to compare the increase in saving rates from those plots with the increase observed in the cross-sectional data since saving rates in the cross section involve a combination of the initial jumps as well as movements along the curves over time. To facilitate that comparison, Figure 7 plots the change in cross-sectional saving rates implied by the saving behavior in Figure 6 at different points in time relative to a discrete increase in uncertainty and pension reform. The three lines indicate the change in the cross-section at the time of the change and initial jump (t), as well as at $t+5$ and $t+10$ years, which represent 5 and 10 year horizons, respectively, after the shifts in income uncertainty and pensions.

Note that even though the envelope of the initial adjustment in savings increases with age in Figure 4B (consistent with the change in the cross-section at time t), the movement along those lines after the initial adjustment implies a U-shaped pattern for the change in savings in the cross-section at $t+5$ and $t+10$. In all plots, the households with the youngest heads save about 5 percentage points more than they used to, while the oldest save 6.5 percentage points more at $t+5$ and 5.5 percentage points more at $t+10$. Both the $t+5$ and $t+10$ age profiles initially decline rapidly with age, bottoming out at around 2.5 percentage points for households with heads around age thirty or in their early thirties. In the $t+10$ cross-section, a household whose head is in his or her early forties saves 3-4 percentage points more than before the reform, giving the cross-sectional profile an asymmetric U-shaped pattern (with a relatively rapid initial decline followed by a gradual increase in savings rates plotted against age of household head).

In short, our calibration of a standard buffer-stock/life-cycle model based on parameters taken from our empirical estimation of the shifts in the variances of shocks to labor earnings, in combination with estimates of the effects of the 1997 pension reform, can account for a sizable increase in household saving rates and the U-shaped age-saving profile. Chamon and Prasad (2010) trace much of the increase in the saving rates among the young to motives of saving for

housing purchases (about 6 percentage points for 25-29 year olds that do not own a home), and among the old to health expenditures (about 6 percentage points for 55-59 year olds). Our calibration exercise suggests that shifts in earnings uncertainty (including the effects of pension reforms) played an important role as well.²⁰ Our results would imply an even larger effect of uncertainty if we were to consider a rise in the permanent variance. Even a modest increase in the permanent variance can lead to a large increase in saving rates, with the effect being particularly strong for households with younger household heads.

D. Robustness Checks

Preference Parameters

The simulated age profiles of consumption and savings depend critically on the preference parameters--the coefficient of risk aversion and the discount factor--as well as on the expected path for income growth. To examine the effects of deviations from the baseline values of the preference parameters, we now simulate the changes in saving using various combinations of these parameters.

Table 4 shows, for different values of key parameters, the simulated initial rise in saving rate for different ages when there is both a rise in transitory uncertainty and a decline in the pension replacement ratio as specified in the previous section. The first row is our baseline scenario, shown in Figure 6. The second row assumes a larger decline in the pension replacement rate after the reforms, down to a replacement ratio of 50 percent compared to 60 percent in our baseline. As expected, that larger decline does not affect the households with youngest heads much on impact (but will eventually affect their savings once they approach retirement), but leads to a significantly larger response among households with older heads.

²⁰ Housing motives for saving are not included in the calibration. If included, they would raise the saving rates of the younger individuals, accentuating the U-shaped age-saving profile and bringing it more in conformity with the pattern observed in savings data for Chinese urban households. Lumpy and uncertain health expenditures can still contribute to savings among the elderly (particularly among those that have already retired). But while the inclusion of both effects would further contribute to savings, the combined effect should be smaller than when each is considered in isolation (e.g., a higher buffer-stock accumulated in the aftermath of the pension reform can help older households better cope with health shocks).

The results in the remaining rows of Table 4 revert to our baseline assumptions for the increase in uncertainty and pension reform, but show what happens when we vary the risk aversion and discount factor parameters. Across a range of reasonable parameter values, the jump in saving rates is on average broadly comparable to that in our baseline model (although the response for the households with older heads tends to be larger). Lower risk aversion tends to reduce the increase in savings for the young in response to the higher transitory uncertainty. Since a smaller buffer stock is accumulated in the beginning of the life cycle, and at the same time consumers are more willing to substitute away from current consumption towards future consumption, the response to savings can be higher for other age groups for life cycle reasons. In cross-sectional data, the increases in savings would result in a U-shaped age-saving profile after a few years due to the rise in uncertainty and the decline in the replacement ratio.

In the penultimate row of Table 3, we calibrate the risk aversion parameter by fitting the simulated age profile of the saving rate to the profile estimated empirically using data from the Urban Household Survey (UHS, which reports income and consumption for different cross-sections of households each year). For this calibration, the empirical cross-section of the saving rates would not be appropriate, since it includes changes due to age, as well as cohort and year effects, and variations in family composition. In order to calibrate the model, we need to estimate the age profile of saving rates while controlling for those other effects.

We construct synthetic cohorts from different cross-sections of the UHS, and regress log income and log consumption on a full set of dummies for age and cohort, and controls for family size (including log of household size and the share of household members in different age groups). But we restrict the sample to 1990-1997, since we are trying to calibrate the preference parameters to match the saving behavior prior to the increase in uncertainty. Our estimated age profile is based on the difference between the age effects for log income and the age effects for log consumption.

We then calibrate the risk aversion parameter so as to match the mean saving rate for household

heads in seven age groups: 25-29, 30-34, ..., and 55-59, using an identity weighting matrix.²¹ This matching exercise yields a coefficient of risk aversion of 8.1 and 7.5, when the discount factor is set at 0.97 and 0.99, respectively. This high coefficient of risk aversion highlights the challenges of explaining the high saving rates observed in China with a standard buffer-stock life-cycle model of consumption. Given the combination of a generous pension replacement rate, strong expected income growth and relatively low income risk, the only way for the model to capture the high saving rate before 1997 is by setting the risk aversion parameter high enough to reflect very risk-averse consumers. Presumably, more reasonable parameter values could match the observed saving behavior if other saving motives were introduced (e.g., strong bequest and housing motives, and the risk of lumpy health expenditures), which are beyond the scope of this paper. Taking these parameters at face value, the model would still imply an increase in the average saving rate of more than 2.5 percentage points. Note that the increase in savings for households with young households heads is lower than under the baseline scenario, despite the higher risk aversion. Since risk aversion is so high in this scenario, these households already save a lot under the low uncertainty environment, reducing their need to adjust savings once uncertainty rises (which also affects the other age ranges).

Even though it is difficult to explain the actual saving behavior of Chinese households with the standard buffer-stock/life-cycle model, the estimates presented in this section are still useful and informative. These results quantify how far this standard model would go, under reasonable parameter values, towards explaining an increase in saving rates. Our calculations suggest that about half of the increase observed during our sample could be explained by the rise in income uncertainty and pension reform.

Expected Income Growth

Finally, we turn to the issue of how savings may be affected by an eventual slowdown in

²¹ The saving rates used for these seven age groups (from young to old) were: 23.0, 22.7, 21.1, 23.2, 25.9, 24.4 and 22.3 percent, respectively. This age-saving profile captures the estimated saving behavior for a household with a head aged 25 years in 1997 as he or she ages (not the 1997 cross-section of savings with respect to age). Note that this age-saving profile is not U-shaped as it is based on 1990-1997 data; the U-shaped profile does not appear in the data until the 2000s.

aggregate income growth in China. This could happen, for instance, if convergence effects stop propelling growth in China or labor constraints due to demographic shifts reduce growth. Lower income growth can decrease buffer-stock saving motives (as a lower saving rate is required for the buffer-stock to keep up with permanent income). Lower income growth also reduces the extent to which households postpone their retirement savings towards the end of their life cycle (retirement savings are also affected by how income growth affects the expected retirement period income).

Figure 8 plots, for different expected income growth scenarios, the age-savings profiles followed by a household with a household head starting off at 25 years of age. Other than the expected growth path, all plots assume the same parameters as in our baseline scenario under the higher uncertainty and lower pension replacement ratio environment. The solid line corresponds to our baseline expected growth path. The dotted line corresponds to a growth path that is 1 percentage point lower than in our baseline from the present onwards. The dashed line is based on a growth path where the expected income growth flattens out at a rate of 0.1 percentage point every year relative to its value in our baseline path, but never declines below the lowest value in that path (1.26 percent).²²

The plots indicate that saving rates would be higher for households with young heads under both lower income growth paths, more so when income slows down gradually (dashed line) than when the decline takes place immediately (dotted line). The lower growth path substantially reduces retirement income in our simulation, strengthening retirement saving motives and causing households to save more even in the early stages of the life cycle. The age-savings profile is flatter when the slowdown is gradual than when it takes place immediately. The age-savings profile is steepest under our baseline expected growth path, where postponement of retirement savings is strongest, and saving rates are actually higher in the working years close to retirement age than under both alternative scenarios.

These results suggest that prospects of an eventual slowdown in Chinese growth could further

²² The income growth path includes the effects of trend income growth as well as age effects on income. Controlling for trend growth, income eventually declines with age, which explains this low value for household income growth despite the strong trend income growth.

increase household saving rates. Perhaps some of the savings observed among the very young already take into account the prospects of income growth eventually slowing down. Song and Yang (2010) make a similar point based on their results showing a flattening of age-earnings profiles in the UHS data.

VI. Conclusion

In this paper, we analyzed a panel of urban Chinese households over the period 1989-2009 and found that the variance of shocks to household income has increased over time and that the increase is mainly accounted for by a rise in the variance of transitory shocks to income. This increase in transitory uncertainty can help explain the rising saving rates among households with younger household heads (who would need larger buffer stocks of savings to handle these shocks). The pension reforms have led to a reduction in pension replacement income relative to average wages for workers retiring after 1997. This cut in the pension replacement ratio can also help explain rising saving rates, particularly for households with older household heads approaching retirement—such households have less time to adjust to the change in pension benefits and must therefore build up an adequate level of savings more quickly.

When we calibrate a standard buffer-stock life-cycle model of consumption with reasonable parameter values, this riskier environment is capable of generating an initial increase of about four and a half percentage points in the average household saving rate. Saving rates remain significantly higher after that initial adjustment, with an average increase across age groups of four and a half percentage points after 5 years. Moreover, this increase is concentrated among households with household heads at the two ends of the age distribution in our sample. This helps explain the unusual U-shaped age-profile of savings observed in urban China since the late 1990s.

Our calibration involved a number of assumptions for key parameters (e.g., how the pension reform affected the replacement ratio). But we were systematically conservative in our assumptions, erring on the side of downplaying the increase in these risks to income growth. Nevertheless, our calibration of the standard buffer-stock life-cycle consumption model was still

capable of explaining half of the observed increase in savings among urban Chinese households, while focusing only on this higher transitory variance of earnings and the 1997 pension reform. These results may be helpful in thinking about policies to rebalance growth in China by boosting private consumption and reducing the reliance on exports and investment to drive growth.

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Table 1. Summary Statistics

Wave	Observations (Households)	Household	Labor Earnings (in RMB at 2009 prices)		Income (in RMB at 2009 prices)		At least some high school		Head employed by SOCE	
		Size Mean	Mean	Std. dev.	Mean	Std. dev.	Mean	Std. dev.	Mean	Std. dev.
1989	473	3.8	8161.6	6045.6	14204.4	8379.9	0.33	0.47	0.82	0.39
1991	446	3.6	8235.3	4374.0	13100.2	6694.1	0.37	0.48	0.80	0.40
1993	352	3.5	10003.3	7226.6	15169.4	12985.5	0.41	0.49	0.76	0.43
1997	416	3.3	13803.4	10241.7	17836.5	11647.1	0.52	0.50	0.69	0.46
2000	482	3.2	19062.3	19453.6	24332.4	20617.8	0.57	0.50	0.66	0.47
2004	494	2.9	24298.4	19403.1	32786.8	27418.6	0.64	0.48	0.59	0.49
2006	476	2.9	29205.5	32626.5	36924.1	37689.4	0.68	0.47	0.55	0.50
2009	541	2.9	36543.6	39237.7	45766.1	55797.0	0.59	0.49	0.54	0.50

Notes: Based on an unbalanced panel of urban households from the China Health and Nutrition Survey, with household heads who are aged 25-60, not a student, with complete age and education information, and not reporting positive income from farming and raising livestock.

Table 2. Estimated Variances of Permanent and Transitory Shocks to Urban Household Income

2A. Permanent Variance							
Year	(1)	(2)	(3)	(4)	(5)	(6)	(7)
1993	0.012 (0.012)	0.012 (0.012)	0.001 (0.009)	0.026 (0.007)	0.011 (0.010)	0.022 (0.012)	0.024 (0.016)
1997	0.030 (0.011)	0.031 (0.011)	0.028 (0.012)	0.025 (0.031)	0.016 (0.010)	0.029 (0.011)	0.023 (0.012)
2000	0.030 (0.018)	0.032 (0.018)	0.027 (0.016)	0.040 (0.020)	0.038 (0.014)	0.019 (0.016)	0.040 (0.018)
2004	0.031 (0.014)	0.031 (0.014)	0.021 (0.011)	0.039 (0.018)	0.022 (0.008)	0.028 (0.014)	0.020 (0.013)
2006	0.043 (0.025)	0.041 (0.025)	0.036 (0.021)	0.055 (0.045)	0.028 (0.020)	0.048 (0.025)	0.058 (0.036)
2B. Transitory Variance							
Year	(1)	(2)	(3)	(4)	(5)	(6)	(7)
1991	0.061 (0.016)	0.061 (0.016)	0.083 (0.019)	0.068 (0.020)	0.054 (0.014)	0.053 (0.016)	0.051 (0.017)
1993	0.154 (0.030)	0.154 (0.030)	0.163 (0.030)	0.162 (0.039)	0.124 (0.024)	0.136 (0.032)	0.141 (0.034)
1997	0.101 (0.047)	0.101 (0.047)	0.072 (0.041)	0.091 (0.053)	0.114 (0.037)	0.110 (0.040)	0.107 (0.048)
2000	0.174 (0.053)	0.172 (0.052)	0.163 (0.045)	0.163 (0.038)	0.082 (0.025)	0.184 (0.061)	0.148 (0.045)
2004	0.192 (0.035)	0.197 (0.035)	0.154 (0.025)	0.200 (0.051)	0.167 (0.025)	0.178 (0.031)	0.218 (0.036)
2006	0.181 (0.045)	0.184 (0.046)	0.160 (0.040)	0.168 (0.090)	0.176 (0.037)	0.173 (0.048)	0.168 (0.065)

Notes: Variance estimates based on the decomposition described in Section III. Standard errors are computed using a block bootstrap procedure, and are reported in parenthesis. Column (1) corresponds to our preferred specification, where residuals are based on a Mincerian regression with age, age squared, education dummies, interactions of age and education dummies, region dummies, household size dummies, and marital status. Columns 2-7 consider alternative specifications for that Mincerian regression. Column (2) drops the interactions of age and education dummies. Column (3) replaces household size dummies with dummies for the number of income earners. Column (4) is based on a specification with no controls (only the constant as a regressor). Column (5) trims out the top and bottom 1 percent of the sample after sorting by raw household income. Columns (6) and (7) are based on a sample with workers aged 30-60 and 25-55 years old respectively.

Table 3. Estimated Variances of Permanent and Transitory Shocks to Urban Household Income Across Different Samples

3A. Permanent Variance							
Family Income							Family Income
							Excl. Trans. and Sub.
Year	All	SOCE	Younger Cohort	Older Cohort	Less Edu.	More Edu.	All
1993	0.012 (0.012)	0.019 (0.010)	0.033 (0.045)	0.006 (0.010)	0.015 (0.018)	0.000 (0.008)	0.015 (0.015)
1997	0.030 (0.011)	0.021 (0.008)	0.054 (0.059)	0.037 (0.016)	0.055 (0.032)	0.008 (0.010)	0.039 (0.016)
2000	0.030 (0.018)	0.013 (0.014)	0.017 (0.024)	0.022 (0.027)	0.072 (0.045)	0.008 (0.014)	0.035 (0.017)
2004	0.031 (0.014)	0.013 (0.009)	0.016 (0.012)	0.066 (0.037)	0.096 (0.055)	0.012 (0.010)	0.040 (0.014)
2006	0.043 (0.025)	0.019 (0.021)	0.057 (0.032)	0.022 (0.035)	0.075 (0.085)	0.039 (0.028)	0.044 (0.023)

3B. Transitory Variance							
Family Income							Family Income
							Excl. Trans. and Sub.
Year	All	SOCE	Younger Cohort	Older Cohort	Less Edu.	More Edu.	All
1991	0.061 (0.016)	0.034 (0.010)	0.059 (0.029)	0.066 (0.018)	0.066 (0.027)	0.062 (0.021)	0.080 (0.021)
1993	0.154 (0.030)	0.092 (0.021)	0.202 (0.109)	0.124 (0.027)	0.173 (0.062)	0.135 (0.032)	0.185 (0.035)
1997	0.101 (0.047)	0.089 (0.027)	0.175 (0.097)	0.067 (0.044)	0.082 (0.079)	0.112 (0.039)	0.115 (0.042)
2000	0.174 (0.053)	0.183 (0.055)	0.152 (0.055)	0.199 (0.105)	0.125 (0.101)	0.205 (0.062)	0.168 (0.047)
2004	0.192 (0.035)	0.192 (0.032)	0.212 (0.043)	0.140 (0.063)	0.098 (0.077)	0.210 (0.043)	0.188 (0.037)
2006	0.181 (0.045)	0.176 (0.054)	0.187 (0.058)	0.180 (0.085)	0.249 (0.123)	0.169 (0.057)	0.185 (0.045)

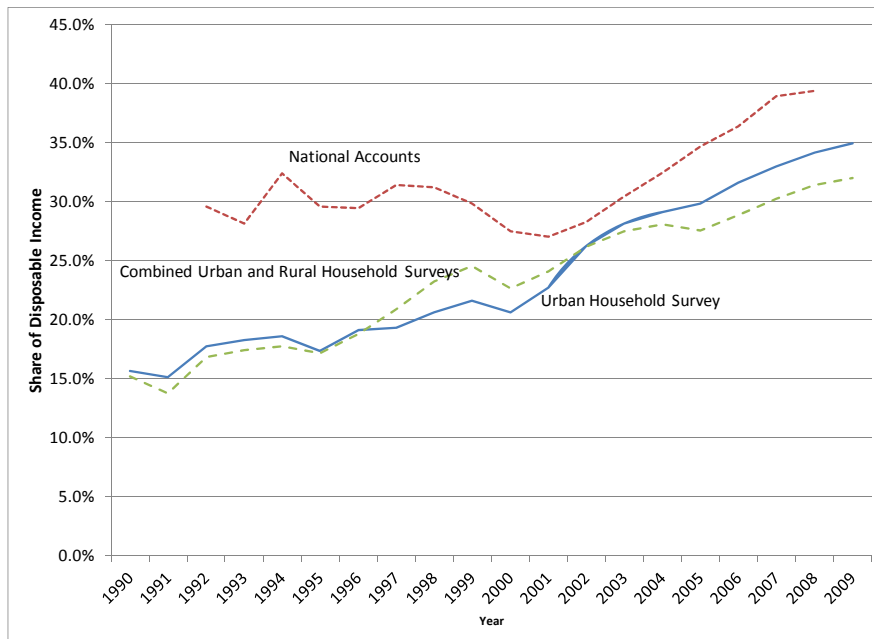
Notes: Variance estimates are based on the decomposition described in Section III. "All" refers to the full sample. SOCE subsample restricted to those households whose head was an SOCE employee when the household first appeared in the sample. Younger cohort and older cohort households are defined as those whose household heads were born after and before 1955, respectively. "Less educated" is the group of households whose head does not have a high school degree. The last column considers the full sample but using an income measure that excludes subsidies and transfers (both public and private).

Table 4. Robustness Checks: Simulated Rise in Savings Using Various Preference Parameters

	Risk	Discount	Jump in saving rates at time of shock for different ages of hhold. head						
	Aversion	Factor	25	30	35	40	45	50	55
Baseline assumptions	4.5	0.97	5.4%	5.3%	5.4%	5.1%	5.8%	6.6%	7.8%
Larger drop in replacement rate post-reform	4.5	0.97	5.5%	5.6%	6.4%	7.2%	9.0%	10.6%	12.8%
Baseline drop in replacement rate with alternative preference parameters	3.5	0.97	5.0%	4.9%	5.1%	5.3%	6.8%	7.8%	8.9%
	2.0	0.97	4.4%	4.4%	4.4%	4.2%	5.0%	6.8%	9.5%
	4.5	0.95	5.3%	5.2%	5.3%	5.5%	6.3%	7.0%	8.2%
	3.5	0.95	4.9%	4.9%	5.0%	5.0%	6.4%	8.0%	9.3%
	2.0	0.95	4.2%	4.3%	4.3%	4.1%	4.6%	5.6%	8.5%
	4.5	0.98	5.5%	5.2%	5.2%	4.7%	5.6%	6.4%	7.6%
	3.5	0.98	5.1%	5.0%	5.2%	5.6%	6.9%	7.5%	8.7%
	2.0	0.98	4.5%	4.4%	4.4%	4.3%	5.3%	7.5%	9.9%
Preferences calibrated based on	7.5	0.99	2.2%	1.8%	2.2%	2.3%	3.3%	4.1%	5.1%
mean saving rate of 5-year age groups	8.1	0.97	2.1%	1.6%	2.1%	2.1%	3.1%	3.9%	5.0%

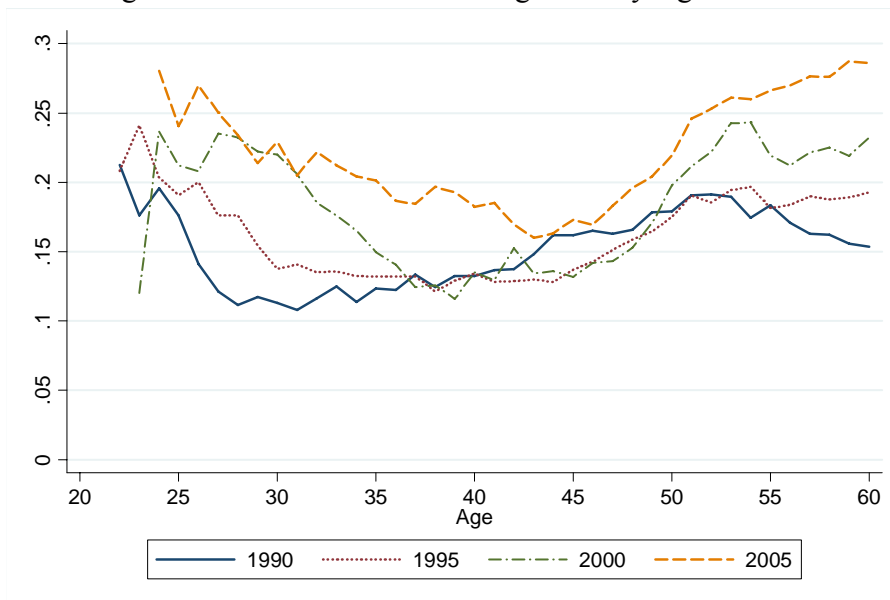
Notes: The first row reports the change in saving behavior when the transitory variance of income increases from 0.04 to 0.08 and the pension replacement ratio declines from 0.75 to 0.60. The column heads refer to age of the household head, so each column shows the impact of those changes for households with household heads of a particular age. The second row evaluates the changes under a scenario proposed by Sin (2005) based on the argument that the drop in the effective replacement rate post-reform is larger (declines to 0.50). The next set of rows experiments with different values of two key parameters—the risk aversion parameter and the discount factor. The last two rows calibrate preference parameters of risk aversion (while holding the discount factor fixed at 0.99 and 0.97, respectively) so as to match the average age-profile of savings in 1990-1997 using an identity weighting matrix.

Figure 1. Household Saving Rates



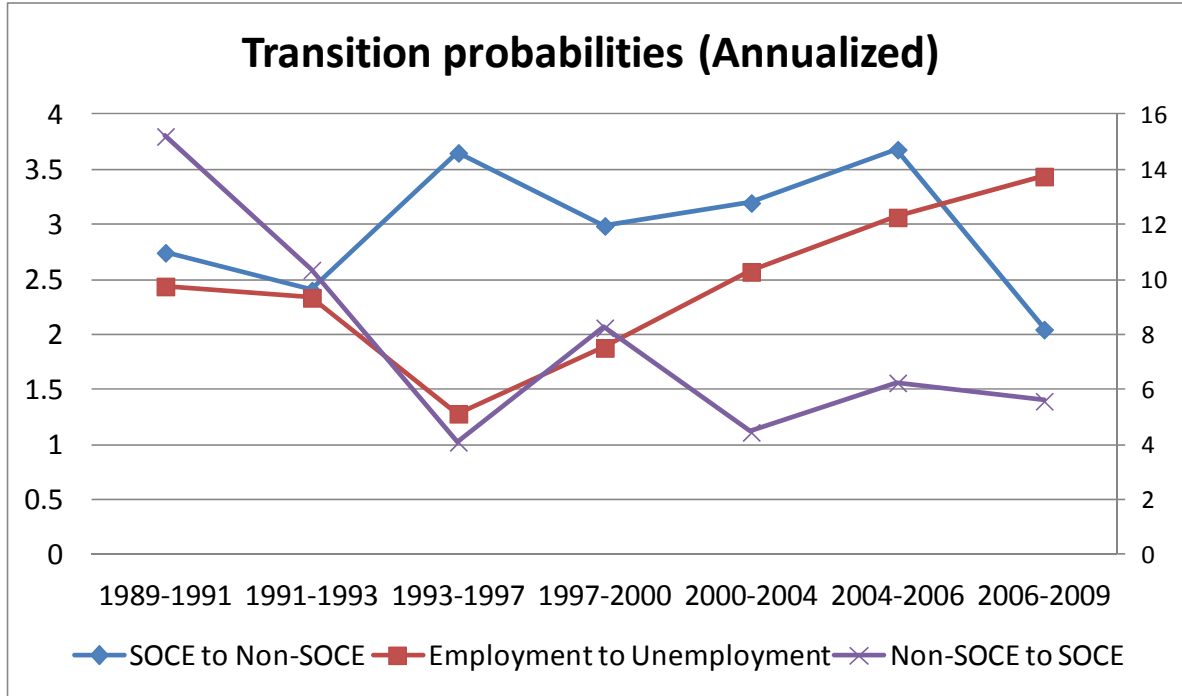
Source: National Bureau of Statistics, Flow of Funds and Household Surveys.
 Notes: Saving rate from national accounts is significantly higher than that from the household surveys. This discrepancy is common (it is present in most countries), and can be due to differences in definitions of income and consumption, methodology and sample coverage.

Figure 2. Urban Household Saving Rates by Age of Head



Notes: Based on a 10 province/municipality subsample of the National Bureau of Statistics Urban Household Survey. Saving rates smoothed by a moving average with 4 neighboring age averages. For details on the data, and how saving rates are defined, please refer to Chamon and Prasad (2010).

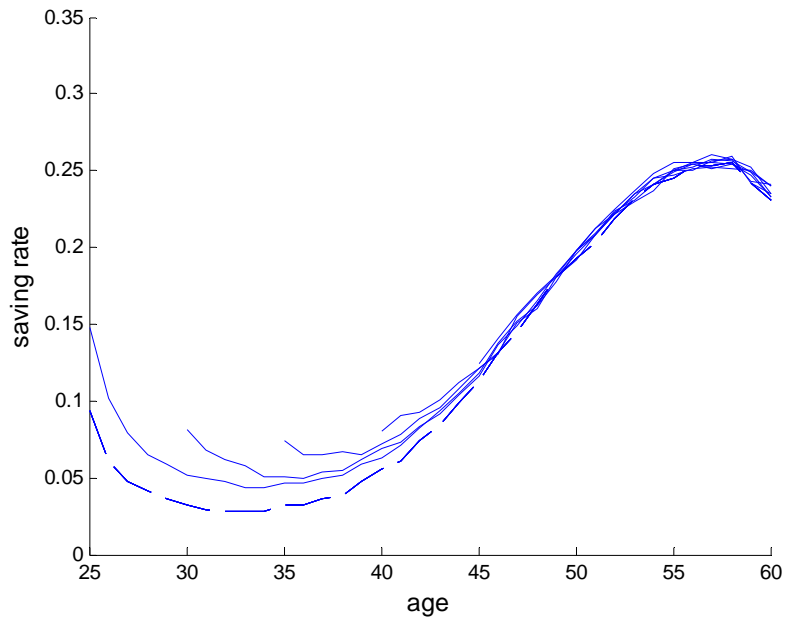
Figure 3. Labor Market Turnover: Annualized Transition Probabilities



Notes: Transition rates annualized by taking the Markov transition matrix between two surveys to the power of $1/n$, where n is the number of years between the survey pair.

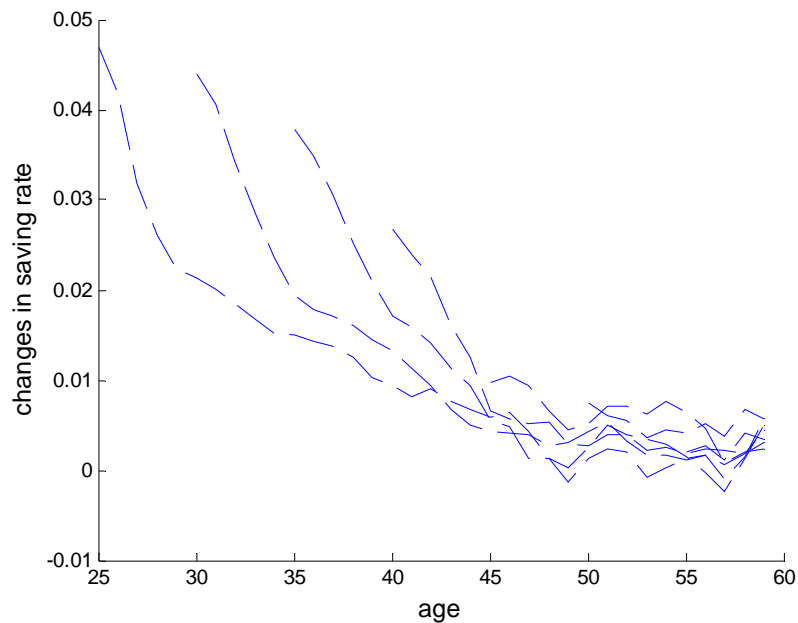
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Figure 4A. Estimated Age Profile of Saving Rates Before and After Rise in Variance of Transitory Income Shock



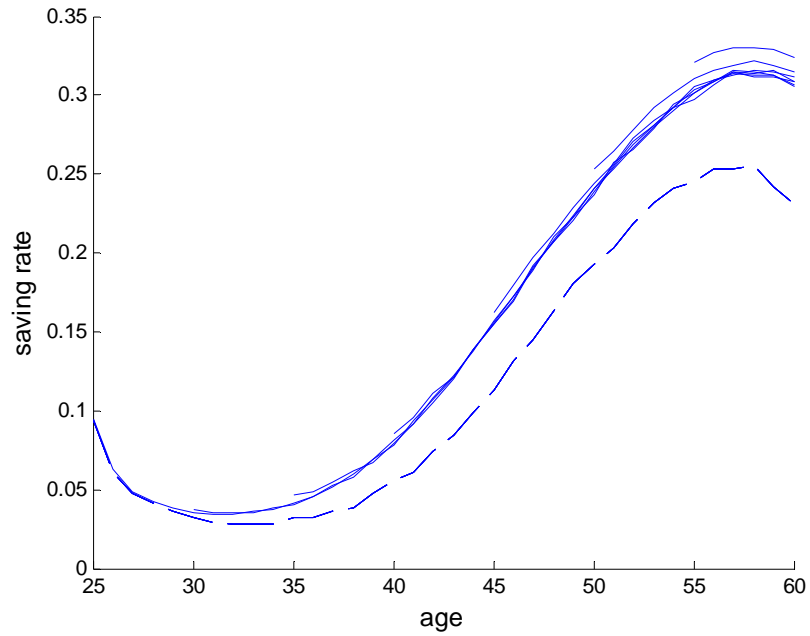
Notes: Dashed line corresponds to the saving behavior when the variance of transitory income shocks is 0.04. Other lines indicate saving behavior when that variance is 0.08 if the change were to occur when the household was at the age where the line begins.

Figure 4B. Jump in Saving Rate Following Rise in Variance of Transitory Income Shock



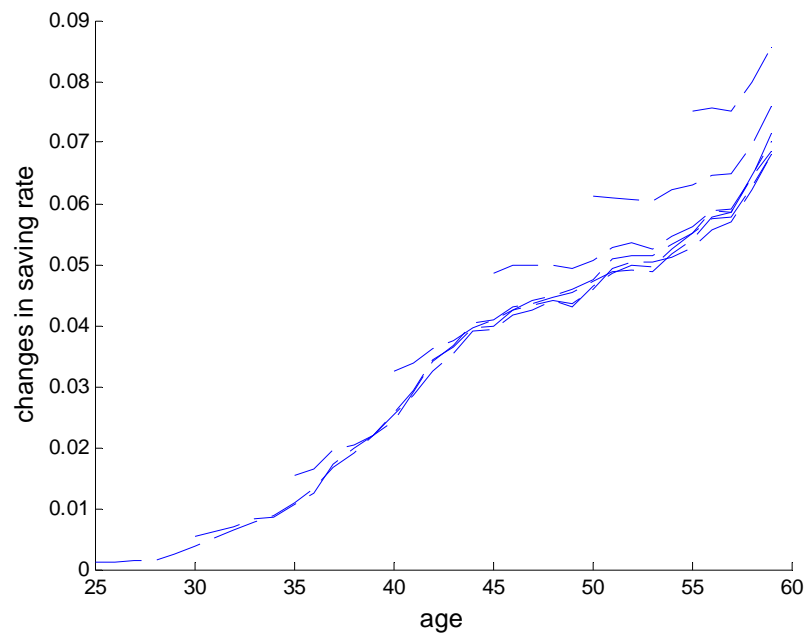
Notes: Each line corresponds to the jump in the saving rate in Figure 3A after the increase in the variance of transitory income shock for a household at that age.

Figure 5A. Estimated Age Profile of Saving Rates Before and After Pension Reform



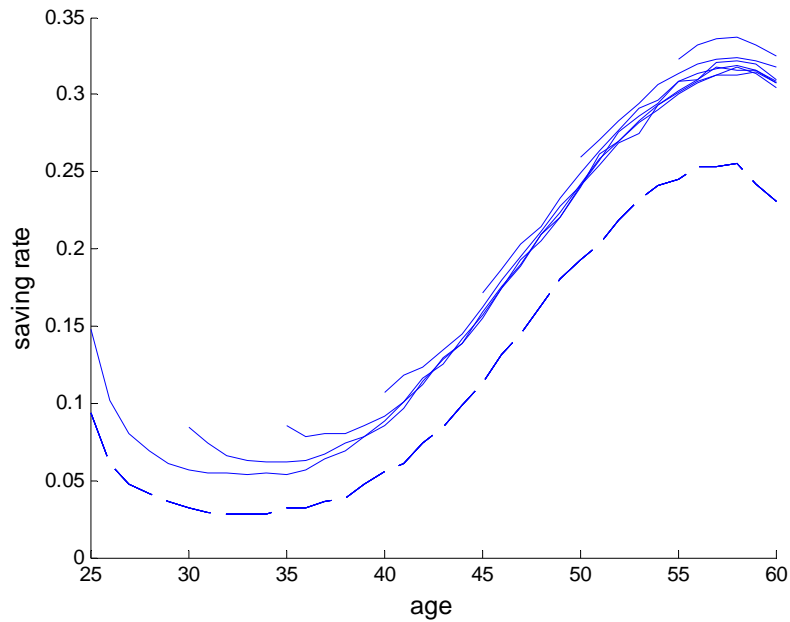
Notes: Dashed line corresponds to the saving behavior when $\eta=0.75$. Other lines indicate the saving behavior when $\eta = 0.60$ if the change in pension replacement were to occur when the individual was at that respective age.

Figure 5B. Jump in Saving Rate Following Pension Reform



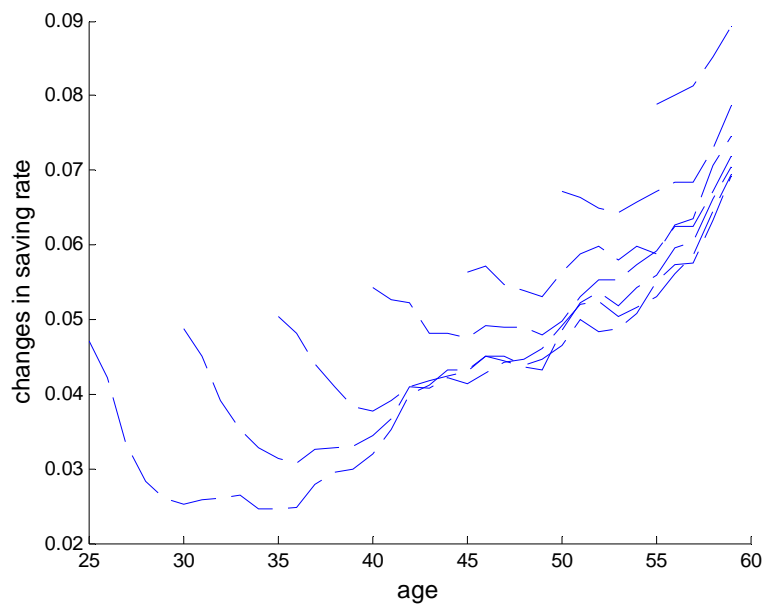
Notes: Each line corresponds to the jump in the saving rate in Figure 4A after pension reform for a household at that age.

Figure 6A. Estimated Age Profile of Saving Rates Before and After Rise in Variance of Income and Pension Reform



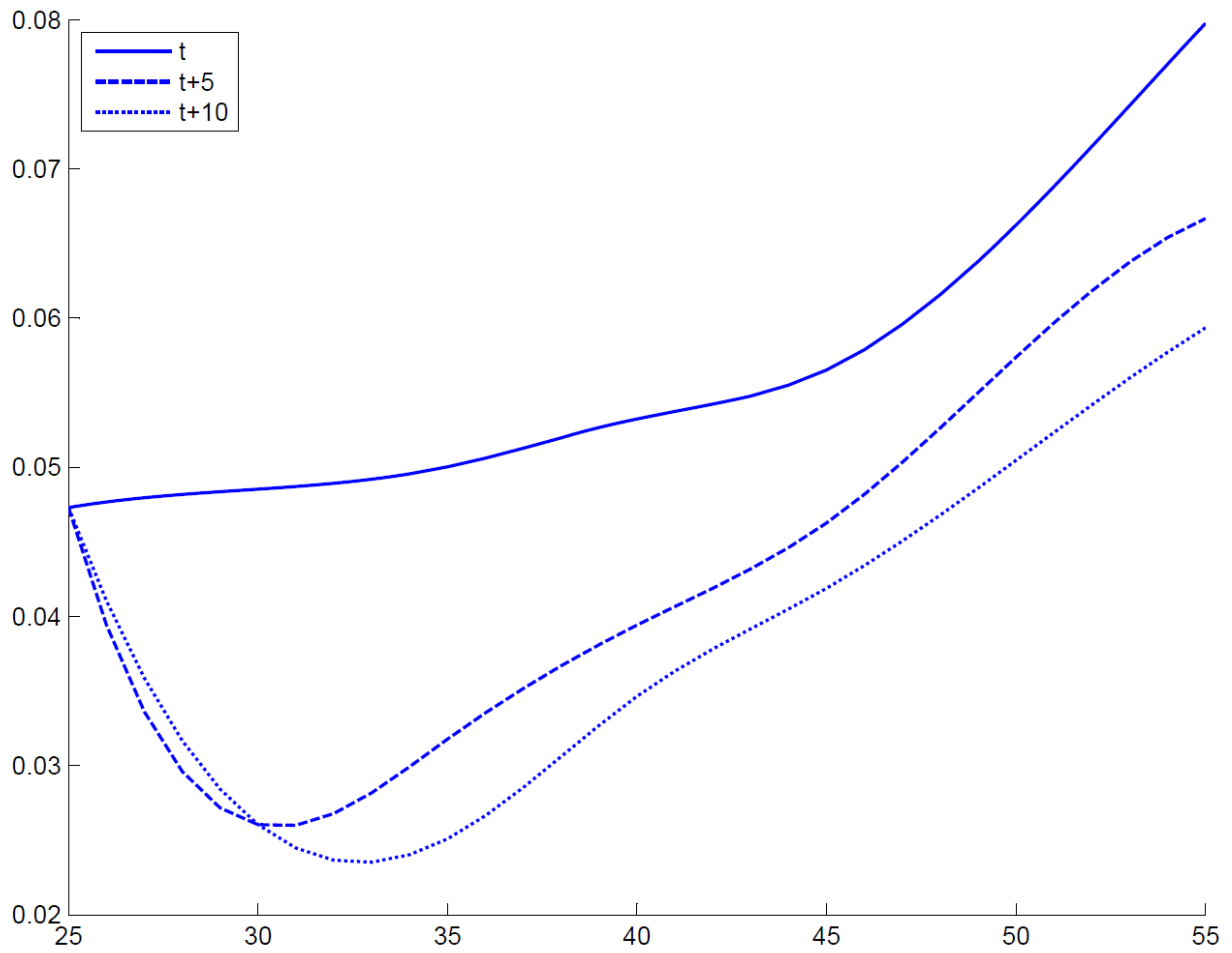
Notes: Dashed line corresponds to the saving behavior when the variance of transitory income is 0.04 and $\eta=0.75$. Other lines correspond to saving behavior when the variance of transitory income is 0.08 and $\eta=0.60$ if the change were to occur when the individual was at that respective age.

Figure 6B. Jump in Saving Rate Following Rise in Variance of Income and Pension Reform



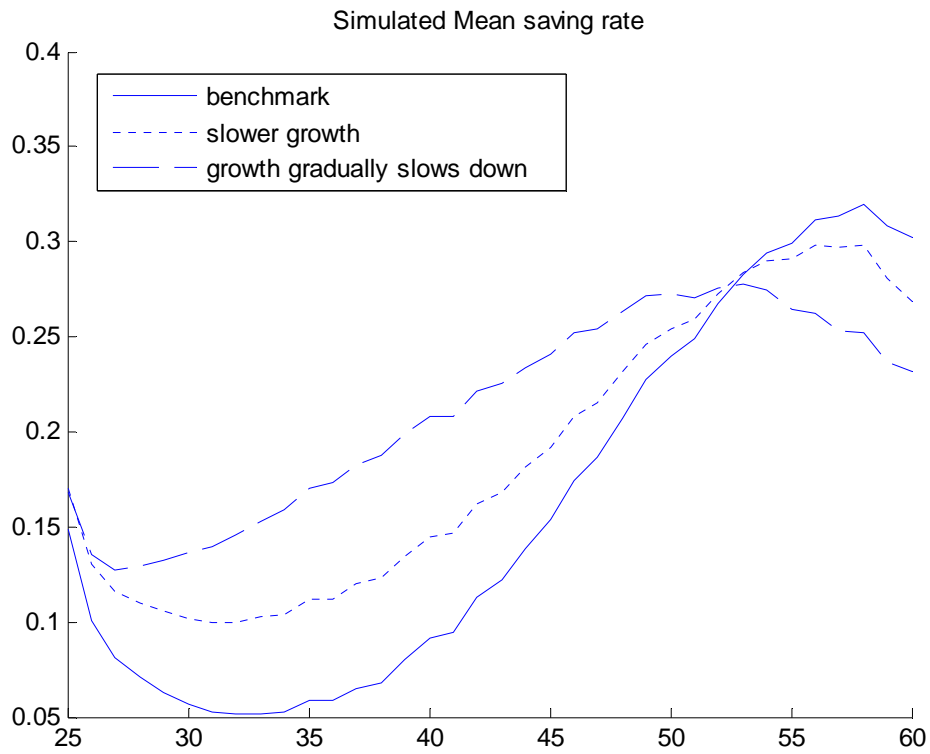
Notes: Each line corresponds to the jump in the saving rate in Figure 5A after the shock and pension reform occurs for a household at that age. Changes in saving rates are smoothed by a moving average with 3 neighboring age averages.

Figure 7. Projected Cross-Sectional Changes in Saving Rates After Rise in the Variance of Income and Pension Reform



Notes: Lines correspond to the cross-sectional age profile of savings implied by the profiles in Figure 5.

Figure 8. Estimated Age-Saving Profiles for a Household with a Young Household Head Under Different Expected Income Growth Paths



Notes: Plot traces expected saving rates over the life cycle for a household with a 25-year old household head under our baseline parameter values (solid line), under a growth path where expected income growth is 1 percentage points lower every year than in our baseline (dotted) and in a scenario where expected income growth is flattening at a rate of 0.1% every year (but never declines below the lowest value in the baseline path) (dashed).