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ACADEMIC POSITIONS

New York University, Stern School of Business

Associate Professor of Economics (with tenure), 2024-present
Academic Director, Healthcare Initiative, 2024-present
Associate Professor of Economics (without tenure), 2022-2024
Assistant Professor of Economics, 2015-2022

National Bureau of Economic Research

Research Associate, 2024-present
Faculty Research Fellow, 2013-2024

Stanford University

Assistant Professor of Economics, 2012-2015

EDUCATION

Ph.D., Harvard University, Business Economics, 2006-2011

Thesis Title: *Essays on the Industrial Organization of Health Care*

Committee: Ariel Pakes (Chair), David Cutler, Guido Imbens, Dennis Yao.

A.M., Harvard University, Economics, 2008

B.S., Cornell University, Applied Economics, *summa cum laude*, 2005

Degree Marshall (top two graduates)

RESEARCH AND TEACHING FIELDS

Primary fields: Industrial Organization, Health Economics

Secondary field: Econometrics

TEACHING EXPERIENCE

New York University

Healthcare Markets (MBA), 2017-present
Health Economics (undergraduate), 2022-present
Microeconomics with Calculus (undergraduate), 2016-2021

Stanford University

Economics of Health and Medical Care (undergraduate), 2012-2015
Topics in Health Economics (PhD), 2014-2015
Industrial Organization (PhD), 2013-2015

Yale University

Industrial Organization (PhD), 2012

Harvard University

Econometric Methods (PhD), teaching fellow, 2008-2009

PUBLICATIONS

“Market Segmentation and Competition in Health Insurance” (with Kate Ho and Nathaniel Mark), *Journal of Political Economy*, Volume 132, Issue 1, January 2024, Pages 96-148.

“Industry Input in Policymaking: Evidence from Medicare” (with David C. Chan), *Quarterly Journal of Economics*, Volume 134, Issue 3, August 2019, Pages 1299-1342.

“What Do Exporters Know?” (with Eduardo Morales), *Quarterly Journal of Economics*, Volume 133, Issue 4, November 2018, Pages 1753-1801.

“The Impact of Market Size and Composition on Health Insurance Premiums: Evidence from the First Year of the ACA” (with Mark Duggan, Joseph Orsini, and Pietro Tebaldi), *American Economic Review: Papers & Proceedings*, Volume 105, Issue 5, May 2015, Pages 120-125.

WORKING PAPERS

“Patient Costs and Physicians’ Information” (with Jihye Jeon and Eduardo Morales), December 2023.
Revise and Resubmit, American Economic Review

“Insurance without Commitment: Evidence from the ACA Marketplaces” (with Rebecca Diamond, Timothy McQuade, Petra Persson), October 2023.
Reject and Resubmit, Quarterly Journal of Economics.

“Wait Times for Surgery in the U.S.: Measurement and Allocative Efficiency in Private Insurance” (with Pierre Bodéré and Guillaume Fréchette), May 2024

“Efficient Provision of Experience Goods: Evidence from Antidepressant Choice,” September 2021.

“Physician vs. Patient Incentives in Prescription Drug Choice,” September 2017.

“The Role of Experience in Physician Treatment Decisions: Evidence from the Introduction of Medicare Part D” (with Marissa King and Tanja Saxell), July 2017.

“Estimation of Binary Choice Models under Uncertainty: A Moment Inequality Approach” (with Eduardo Morales), September 2013.

WORK IN PROGRESS

“Incorporating Wait Times in Health Insurance Design” (with Pierre Bodéré and Guillaume Fréchette)

NON-TECHNICAL WRITING

“Choice and Affordability in the ACA’s Health Insurance Exchanges”, *SIEPR Policy Brief*, February 2015.

“The performance of state Obamacare markets is heavily influenced by the size and makeup of coverage regions in the state,” *LSE USApp American Politics and Policy blog*, September 15, 2015.

HONORS AND FELLOWSHIPS

Best 40-under-40 Business School Professor, *Poets and Quants*, 2021

Excellence in Refereeing Award, *American Economic Review*, 2018

Postdoctoral Fellow, Cowles Foundation, Yale University, 2011-2012

Wyss Doctoral Research Award, Harvard University, 2010

Doctoral Fellowship, Harvard University, 2006-2011

Merrill Presidential Scholar, Cornell University, 2005

SEMINAR AND CONFERENCE PRESENTATIONS

2024-2025: (including scheduled) University of Chicago (Health Economics)

2023-2024: AEA/ASSA Annual Meeting; CEPR Virtual IO Seminar, Harvard University (Economics); Johns Hopkins University (Economics); Massachusetts Institute of Technology (Economics); Stanford Institute for Theoretical Economics Conference: IO of Healthcare and Credit Markets; Yale University (Economics and SOM)

2022-2023: City University of New York (Graduate Center); Dynamic Structural Econometrics conference; Northwestern University (Kellogg); Pennsylvania State University (Economics); Stanford University (Economics); Tinos Industrial Organization Conference; University of Texas at Austin (Economics)

2021-2022: American Enterprise Institute; Boston College (Economics); Columbia University (Economics); NBER Industrial Organization Winter Meeting; NYU Stern IO Day

2020-2021: CVS Health; Mt Sinai Health System (Department of Medicine); University of Pennsylvania (Economics)

2019-2020: Hebrew University (Economics); IDC Herzliya (Economics); Princeton University (Economics); Stony Brook University (Economics); Tel Aviv University (Economics); Washington University in St. Louis (Olin)

2018-2019: AEA/ASSA Annual Meeting; Duke University (Economics); Federal Trade Commission; Jinan University (Institute for Economic and Social Research); RAND; Texas A&M University (Economics); University of Michigan (Economics); University of North Carolina-Chapel Hill (Economics); UPenn/LDI Health Insurance Exchange Conference

2017-2018: Boston College (Economics); Cornell-Penn State Econometrics/IO Workshop; VATT Institute for Economic Research; ASHEcon Conference

2016-2017: Dartmouth College (Tuck); Harvard University (Economics); University of Minnesota (Economics); University of Notre Dame (Economics); AEA/ASSA Annual Meeting; Bates White Life Sciences Symposium

2015-2016: Columbia University (Economics); Hebrew University (Economics); McGill University (Economics); New York University (Economics); Northwestern University (Economics); Princeton University (Economics); University of Maryland (Economics); University of Pennsylvania (Wharton); University of Wisconsin-Madison (Economics); Yale University (Economics and SOM); ASHEcon Conference; Economics of Physician Decision-Making Conference; Invitational Choice Symposium; Junior Health Economics Summit; Theory & Empirics Conference

2014-2015: New York University (Stern); Ohio State University (Economics); Pennsylvania State University (Economics); University of California, Los Angeles (Economics); University of Chicago (Harris); University of Southern California (Health Policy and Economics); AEA/ASSA Annual Meeting; Bates White Life Sciences Symposium; Berkeley-Stanford IO Fest; Econometric

Society World Congress; IO Conference, University of Tokyo; Junior Health Economics Summit; NBER Conference on the Economics of Health Insurance Exchanges

2013-2014: Boston University (Economics); Case Western Reserve University (Economics); University of California, San Diego (Economics); University of Texas at Austin (Economics); ASHEcon

2012-2013: Federal Reserve Bank of St. Louis; Hebrew University of Jerusalem (Economics); US Department of Justice (Antitrust Division); University of California, Berkeley (Economics); University of Wisconsin-Madison (Economics); Washington University in St. Louis (Economics and Olin); AEA/ASSA Annual Meeting; Stanford Institute for Theoretical Economics (SITE)

2011-2012: Bates White; London School of Economics; New York University (Stern); US Department of Commerce (Bureau of Economic Analysis); Yale School of Public Health; Yale University (Economics); CEME/NBER/NSF series on Microeconometrics; NBER Summer Institute (Health Care Program)

2010-2011: Columbia Business School; Northwestern University (Economics and Kellogg); Stanford University (Economics and GSB); University of California, Berkeley (Haas); University of Chicago (Booth); University of Pennsylvania (Economics); Yale University (Economics and SOM)

SHORT ACADEMIC VISITS

Visitor, Toulouse School of Economics, June 2016

Ben Porath visitor, Hebrew University of Jerusalem, April 2013 and May 2016

Visiting Scholar, Becker Friedman Institute, University of Chicago, September 2014

GRANT FUNDING

Center for Global Economy and Business, NYU Stern, Spring 2017

PROFESSIONAL ACTIVITIES

Departmental Service:

Faculty advisor, Stern Healthcare Association, 2018-present, New York University

Coordinator, NYU Stern's Center for Global Economy and Business,

Commerce, Regulation, and Trade research group, 2018-2024, New York University

Co-organizer, Industrial Organization seminar, 2015-2023, New York University

Co-chair, junior faculty recruiting, 2015-2016, New York University

Member, graduate admissions committee, 2014-2015, Stanford University

Co-organizer, Applied Microeconomics Seminar, 2014-2015, Stanford University

PhD Advising, with initial placement:

Stanford:

Paul Wong; NERA

NYU:

Angelo Orane, 2022; Cornerstone Research

Samantha Zeller, 2023; U.S. Department of Justice, Antitrust Division

Pierre Bodéré, 2023; Yale University, School of Management

Yinan Wang, 2024; Amazon

Discussions and Conference Organization:

2023-2024: NYU IO Day, co-organizer; Health Economics Day at NYU, co-organizer
2022-2023: NYU IO Day, co-organizer; Conference on the Non-Market Effects of Market Power, discussant
2021-2022: NYU IO Day, co-organizer
2020-2021: NYU IO Day, co-organizer; International Industrial Organization Conference, discussant
2019-2020: NYU IO Day, co-organizer
2018-2019: NYU IO Day, co-organizer; Health Economics Day at NYU, co-organizer; NET Institute Conference, discussant
2017-2018: NYU IO Day, co-organizer
2016-2017: NBER Summer Institute (IO Program), discussant; NYU IO Day, co-organizer
2015-2016: AEA/ASSA Annual Meeting, discussant; ASHEcon Conference, discussant; NYU IO Day, co-organizer
2014-2015: NBER Winter Meeting (IO Program), co-organizer; Berkeley-Stanford IO Fest, co-organizer
2012-2013: AEA/ASSA Annual Meeting, discussant; Annual Health Economics Conference, discussant; NET Institute Conference, discussant; Summer Institute in Competitive Strategy (University of California, Berkeley), discussant

Referee:

American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Journal: Microeconomics, American Economic Review, American Journal of Health Economics, Econometrica, Economic Inquiry, Economics Letters, Health Affairs, International Economic Review, International Journal of Industrial Organization, Journal of Business & Economic Statistics, Journal of Economics & Management Strategy, Journal of the European Economic Association, Journal of Health Economics, Journal of Industrial Economics, Journal of Marketing Research, Journal of Political Economy, Journal of Public Economics, Quantitative Economics, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Scandinavian Journal of Economics, The Economic Journal

Membership:

American Economic Association, American Society of Health Economists, Econometric Society

OTHER EMPLOYMENT

2014-2017 US Department of Veterans Affairs; Researcher (without compensation)
2005-2006 Charles River Associates; Analyst, Competition Practice
2004 Federal Reserve Bank of Boston; Summer Intern, Research Department

PERSONAL

Citizenship: USA